

CONFIDENTIAL A TRADE PRICING

JULY 1st 2013

| QUALITY                      | Full Rolls Only*<br>£ SQM | Cut Lengths<br>£ SQM |  |
|------------------------------|---------------------------|----------------------|--|
| <b>BROADLOOM</b>             |                           |                      |  |
| AQUA - TERRITOIRES           | 16.67                     | 19.04                |  |
| AQUARELLE                    | 12.87                     | 15.23                |  |
| ATOLL - TERRITOIRES          | 16.67                     | 19.04                |  |
| ATRIUM - TERRITOIRES         | 16.67                     | 19.04                |  |
| CALME - EASY LIVING SPIRIT   | 13.78                     | 16.14                |  |
| CENTAURE 2000 DD             | 7.07                      | 9.44                 |  |
| DESIGN CONCEPT HOTELS        | 11.77                     | 14.13                |  |
| EQUINOXE A.B.                | 10.76                     | 13.13                |  |
| ERMITAGE                     | 15.72                     | 18.08                |  |
| GABARDINE                    | 14.02                     | 16.39                |  |
| KAVIAR                       | 9.58                      | 11.94                |  |
| LES BEST                     | 15.31                     | 17.68                |  |
| <i>LES BEST DESIGN</i>       | 17.43                     | 19.80                |  |
| LES FIRST                    | 17.00                     | 19.37                |  |
| LES GREENS CONFORT           | 12.12                     | 14.49                |  |
| LES MUST                     | 18.27                     | 20.63                |  |
| LUXE - EASY LIVING SPIRIT    | 20.69                     | 23.06                |  |
| MAJESTIC                     | 26.63                     | 28.99                |  |
| SARI                         | 11.60                     | 13.97                |  |
| SCENARIO                     | 14.54                     | 16.91                |  |
| SCRIPT                       | 14.60                     | 16.97                |  |
| SERENITE- EASY LIVING SPIRIT | 16.46                     | 18.83                |  |
| SYDNEY                       | 9.99                      | 12.36                |  |
| TANGO                        | 9.57                      | 11.93                |  |
| TERRITOIRES                  | 16.67                     | 19.04                |  |
| TORSADE                      | 14.02                     | 16.39                |  |

Please note that our invoices are payable within 30 days of date of invoice and not subject to a cash settlement. \* Full roll price only applies to standard production rolls.



BALSAN Moquette  
Corbilly - D14  
F-36330 ARTHON  
[www.balsan.com](http://www.balsan.com)

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**Carpet Tiles. PALLET PRICE.**

£sqm

|                         |       |               |  |
|-------------------------|-------|---------------|--|
| BATIK                   | 13.67 | 5 sqm per box |  |
| BOGOLAN                 | 14.84 | 6 sqm per box |  |
| BOLERO                  | 19.10 | 4 sqm per box |  |
| IKAT                    | 14.05 | 5 sqm per box |  |
| IMPRESSION              | 16.35 | 5 sqm per box |  |
| INFINI - KILT           | 16.09 | 5 sqm per box |  |
| INFINI - OMBRA          | 16.09 | 5 sqm per box |  |
| INFINI - SILVA          | 16.09 | 5 sqm per box |  |
| MEZZO                   | 19.10 | 4 sqm per box |  |
| ORIGAMI                 | 13.45 | 5 sqm per box |  |
| RESOURCE                | 16.32 | 4 sqm per box |  |
| SEASONS - SUMMER/WINTER | 10.89 | 6 sqm per box |  |
| ZENITH                  | 14.91 | 5 sqm per box |  |

If quantity less than a pallet please add £75.00 Carriage. E.G. Pallet Batik = 100sqm.

Tél. standard + 33 254 29 16 00    Commercial + 33 254 29 16 01    Administratif + 33 254 29 16 02    Production + 33 254 29 16 03  
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Balsan S.A.S. au capital de 3 825 000 € • RC Châteauroux 434 403 689 – (2001B19) • TVA FR 74 434 403 689

Balsan Code APE 1393 Z Fabrication de tapis et moquettes

Orders and sample requests can be emailed to [celine.bonnin@balsan.com](mailto:celine.bonnin@balsan.com) or [tim.epps@balsan.com](mailto:tim.epps@balsan.com)