

# Memo

03/08/2014

## Sale August 2014

I am changing the window posters to "SALE" posters as of Monday 4<sup>th</sup> August. I am not sure when we will end the sale but if you tell customers it ends on SATURDAY 30<sup>th</sup> AUGUST at this stage.

### Window Offers

Wool Mix Loop	£13.00m <sup>2</sup> – London Loop (both colours repeatable)
80% Wool Twist	£13.50m <sup>2</sup> – London Twist (1 colour repeatable)
80% Wool Velvet	£16.00m <sup>2</sup> – Period Velvet Grey Ivory (Limited stock)
Wide Plank Oak	£23.00m <sup>2</sup> (+VAT) SW1401 brush/oiled & Brushed & white oiled

### De branded Ranges (all ranges on sample programme)

Ticket price less 15% (when purchased with new underlay or supply only no underlay)

### All Other Carpet Ranges

Ticket price less 10% (when purchased with new underlay or supply only no underlay)

### Stock Ranges

See attached list for stock range prices. No further reduction in sale on last months prices but new boards in red for black display boards being printed. If ranges not on list then no more stock will be ordered when current stock exhausted.

**No other products included in sale but 20% off wood & moduleo for supply only orders continues.**

### Karndean

**You can honour any outstanding quotes before stands removed but from now on NO DISCOUNTS ON KARNDEAN AS WE ARE NOW PAYING HIGHER PRICES AS WE ARE NO LONGER PLATINUM RETAILERS**

### Bonus Ranges for requisitions placed on system in August 2014 ONLY

Range	Retail Price	Bonus Payable	More Stock Held
Miku Cable 130	£18.00m <sup>2</sup>	.50pm <sup>2</sup>	NONE
Reed (All Colours)	£12.00m <sup>2</sup>	£1.00m <sup>2</sup>	Most Colours
Seasons	£18.00m <sup>2</sup>	£1.00m <sup>2</sup>	NONE
Finecord Mercury	£18.00m <sup>2</sup>	.50pm <sup>2</sup>	NONE
Natural 5 (EDE16)	£16.00m <sup>2</sup>	.50pm <sup>2</sup>	NONE

# Limited Period - Stock Offers

## Loop Piles\*

Natural 1	50% Wool 50% Synthetic	£18.00 m2
Natural 3	100% Wool	£26.95 m2
Natural 4	50% Wool 50% Synthetic	£18.50 m2
Natural 5 (EDE16)	30% Wool 70% Synthetic	£16.00 m2
Natural 7	100% Wool	£19.75 m2
Miku Cable	50% Wool 50% Synthetic	£16.00 m2
Hanoi (Special Clearance)	100% Wool	£19.50 m2
Katsu	50% Wool 50% Synthetic	£21.00 m2
Elements Design (64/1431)	100% Wool	£25.00 m2
Cotswold	100% Wool	£28.95 m2

## Cut Piles\*

London Twist	80% Wool 20% Synthetic	£13.50 m2
Stock Twist 40	80% Wool 20% Synthetic	£17.50 m2
Stock Twist 50 (Oxford Stone)	80% Wool 20% Synthetic	£18.00 m2
Stock Twist 50	80% Wool 20% Synthetic	£20.75 m2
Ullswater (Stock Colours)	100% Synthetic	£13.75 m2
Tiverton (Stock Colours)	100% Synthetic	£14.95 m2
Lulworth (Stock Colours)	100% Synthetic	£17.40 m2

\*Discount only available when purchased with new underlay