



October 2013

| Bonus Ranges                                  | Bonus                         | Unit                        | Retail Price m <sup>2</sup> |
|---|-------------------------------|-----------------------------|-----------------------------|
| Miku colours 110 & 130 only                   | 25p                           | Per m <sup>2</sup>          | £19.75                      |
| Miku Cable 110 & 130                          | 50p                           | Per m <sup>2</sup>          | £18.00                      |
| Balmoral                                      | 50p                           | Per m <sup>2</sup>          | £14.00                      |
| Celtic Twist                                  | £1                            | Per m <sup>2</sup>          | £10.50                      |
| Chennai Mocca                                 | 50p                           | Per m <sup>2</sup>          | £16.00                      |
| Classic Wool - Savannah 170 & 199 only        | £1.00                         | Per m <sup>2</sup>          | £28.00                      |
| Period Velvet                                 | .50                           | Per m <sup>2</sup>          | £22.00                      |
| Simply Natural                                | 50p                           | Per m <sup>2</sup>          | £14.00                      |
| Shore Tones                                   | 25p                           | Per m <sup>2</sup>          | £18.00                      |
| Stock twist 30                                | £0.25                         | Per m <sup>2</sup>          | £16.00                      |
| Stock twist 40 (EXCLUDING LIMESTONE)          | £0.25                         | Per m <sup>2</sup>          | £18.50                      |
| Stock twist 50 (EXCLUDING LIMESTONE)          | £0.25                         | Per m <sup>2</sup>          | £22.00                      |
| All rem cards with roll no's                  | £5.00                         | Per rem                     | As per rem card             |
| All rem cards with SH numbers                 | £10.00                        | Per rem                     | As per rem card             |
| <b>Karndean Quantity Discounts</b>            | <b>Up To 4 Boxes</b>          | <b>5 - 20 Boxes</b>         | <b>Over 20 Boxes</b>        |
| Cash & Carry                                  | 10.0%                         | 15%                         | 20.0%                       |
| Supply & Fit                                  | NIL                           | 10.0%                       | Refer to DG                 |
| <b>Wood &amp; Laminate Quantity Discounts</b> | <b>Up To 20 m<sup>2</sup></b> | <b>21 - 40m<sup>2</sup></b> | <b>41m<sup>2</sup> plus</b> |
| Cash & Carry                                  | 10.0%                         | 15%                         | 20.0%                       |
| Supply & Fit                                  | NIL                           | 10.0%                       | 15%                         |

Above discounts & bonuses are subject to change and valid for this month only



Please use a separate sheet if more than 1 batch per colour

| Stock Produced             |          | Date:       |             |             | 22nd August 2013 |             | Batch:      |             | A7          |  |
|----------------------------|----------|-------------|-------------|-------------|------------------|-------------|-------------|-------------|-------------|--|
| Quality                    | Width    | Roll Size 1 | Roll Size 2 | Roll Size 3 | Roll Size 4      | Roll Size 5 | Roll Size 6 | Roll Size 7 | Roll Size 8 |  |
| Harrogate 40 - Limestone   | 4m       | 30.00       | 24.20       | 30.00       | 30.00            |             |             |             |             |  |
| Harrogate 40 -Oxford Stone | 4m       | 25.00       | 25.00       | 28.60       |                  |             |             |             |             |  |
| Harrogate 40 - String      | 4m       | 30.00       | 30.00       | 25.00       | 27.20            |             |             |             |             |  |
| Harrogate 40 - Taupe       | 4m       | 30.00       | 30.00       | 30.00       | 30.00            | 29.20       | 30.00       | 30.00       |             |  |
| Harrogate 40 - Limestone   | 5m       | 25.00       | 30.00       | 31.00       |                  |             |             |             |             |  |
| Harrogate 40 -Oxford Stone | 5m       | 30.00       | 30.00       | 30.00       | 33.10            |             |             |             |             |  |
| Harrogate 40 - String      | 5m       | 25.00       | 25.00       | 22.70       |                  |             |             |             |             |  |
| Harrogate 40 - Taupe       | 5m       | 30.00       | 30.00       | 31.60       | 25.00            | 25.00       | 28.00       |             |             |  |
| Quality                    | Width    | Roll Size 1 | Roll Size 2 | Roll Size 3 | Roll Size 4      | Roll Size 5 | Roll Size 6 | Roll Size 7 | Roll Size 8 |  |
| Harrogate 50 - Limestone   | 4m       | 29.10       | 30.00       |             |                  |             |             |             |             |  |
| Harrogate 50 -Oxford Stone | 4m       | 30.00       | 30.00       | 30.00       | 20.60            |             |             |             |             |  |
| Harrogate 50 - String      | 4m       | 25.00       | 25.00       | 25.00       |                  |             |             |             |             |  |
| Harrogate 50 - Taupe       | 4m       | 30.00       | 30.00       | 30.00       | 29.30            | 25.00       | 24.50       |             |             |  |
| Harrogate 50 - Limestone   | 5m       | 30.00       | 31.60       |             |                  |             |             |             |             |  |
| Harrogate 50 -Oxford Stone | 5m       | 30.00       | 30.00       | 29.70       | 23.00            | 25.00       | 25.00       | 25.20       |             |  |
| Harrogate 50 - String      | 5m       | 30.00       | 30.00       | 30.00       | 30.00            |             |             |             |             |  |
| Harrogate 50 - Taupe       | 5m       | 30.00       | 30.00       | 30.00       | 30.00            | 28.40       |             |             |             |  |
| Called In                  |          |             |             |             |                  |             |             |             |             |  |
| 22nd August                | 12 rolls |             |             |             |                  |             |             |             |             |  |
| Vincent's                  | 1 roll   |             |             |             |                  |             |             |             |             |  |
| 1st October                | 13 rolls |             |             |             |                  |             |             |             |             |  |