

Richard Brown

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Sent: 04 August 2015 13:21
Attach: label ramps trim box.jpg; Drop Checker.jpg
Subject: selling tips for ramps

Hi All

Keith is first out the blocks with selling Premier Ramps.

To be able to sell this product you need to get a bit of laminate say 7mm and a bit of LVT next to it, then use your drop checker (100 for you) leaving today.

If the drop is say 4mm then use the 4-5mm ramp. it should fit like a glove. the longest slope gives the biggest drop. I think!

Remember the tape is for use on smooth non porous surfaces. i.e. not say stone unless its polished. for this we may offer a screw down option. just moving our big drill to do this option.

We are working on 50 short samples for you. these will be for customers estimator boxes. the samples will be accompanied with a label for the box. picture attached. actually can you place the label to the left or right for new sections coming soon.

Price change.. prices will be as below and not as previously advised.

Premier (2 way ramp) 2-3 ..£9.49 & £12.99.....50 box price £8.51 & £11.69

Premier (2 way ramp) 4-5 ..£10.12 & £13.62.....50 box price £9.11 & £12.26

Premier (2 way ramp) 6-7 ..£11.03 & £14.53.....50 box price £9.93 & £13.08

Standard finishes in stock now and specialised next week.

I am getting great feedback from these daft Drop Checkers.(pic attached) these are for you to give away to Premier Trim sellers but I am sure we could put 100 in a box and sell on wholesaler counters? Plenty of margin in this...



04/08/2015