

Attention Philip Robinson  
Christopher Wren Developments  
Old Courtyard Mews  
The Cottage  
Orchard Road  
Hurst  
RG10 0SD

26th February 2011

Dear Phillip

**Estimate** (subject to our standard terms & conditions)

**Reference: Plot purchased by Mr & Mrs Beavis- The Oaks, Guildford Road, Cranleigh.**

Further to my recent discussion with Mr Beavis I have pleasure in showing the revised cost to supply & lay carpets as detailed below.

**Lounge, Dining room, Study, stairs, landing**

Supply & lay **Kersaint Cobb Chic Style** 100% wool carpeting colour **Dublin**

**4 Bedrooms**

Supply & lay **Kersaint Cobb Chic Style** 100% wool carpeting colour **Milan**

**Fitted on .8 Low Tog underlay to Ground Floor reception rooms**

Fitted on 10mm PU foam underlay to stairs, landings & bedrooms.

Fixed on gripper stuck to concrete ground floor

Fixed using pre nailed smoothedge gripper fixings to 1<sup>st</sup> floor

Supply & fix aluminium door finishes at all doorways

Labour as required for above materials.

**Total cost of all above labour & materials**

**£6692.00 + vat**

**Also supply from waste whipped mats for front door, Garage door & patio doors as discussed,**

**Delivery:**

Please allow 14 days from date of ordering

**Payment terms:**

Balance payable 14 days after installation if invoiced to Christopher Wren's account.

Alternatively if not to approved account customer - 50% deposit with order & balance due on or before date of installation or 30 days after ordering if delivery delayed at customer's request.

**Customers notes.**

1. Coir matting natural if required Supplied & Fitted @ £28.00 m2 + VAT.
2. Door clearances to be satisfactory prior to our arrival.
3. **Please note the rib design in the bedrooms will run at right angles to the landing to avoid seams in the bedrooms but all bedrooms will run the same direction as each other.**

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturers price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan'.

David Guyan (contract sales)