

Attention Philip Robinson  
Christopher Wren Developments  
Old Courtyard Mews  
The Cottage  
Orchard Road  
Hurst  
RG10 0SD

3<sup>rd</sup> February 2011

Dear Phillip

**Estimate** (subject to our standard terms & conditions)

**Reference: The Oaks, Guildford Road, Cranleigh.**

Further to our recent submit of plans I have pleasure in showing the cost to supply & lay carpets as detailed below.

**Clearance stock carpet only available 5m wide – No Seams - Not repeatable**

**3 Reception rooms, stairs, landing, 4 bedrooms.**

Supply & lay **Brisbane Twist 32oz** 80% wool 20% nylon carpeting Colour 328 or 429 only

Fitted on 10mm PU foam underlay

Fixed on gripper stuck to concrete ground floor

Fixed using pre nailed smoothedge gripper fixings to 1<sup>st</sup> floor

Supply & fix aluminium or anodised brass door finishes

Labour as required for above materials.

**Total cost of all above labour & materials**

**£2865.00 + vat**

**Regular carpet collection – Sudbury Twist 32oz Quality**

**Option 1 – Seams to Lounge & Master bedroom using 4m width.**

**3 Reception rooms, stairs, landing, 4 bedrooms.**

Supply & lay **Sudbury Twist 32oz** 80% wool 20% nylon carpeting colour to select

Fitted on 10mm PU foam underlay

Fixed on gripper stuck to concrete ground floor

Fixed using pre nailed smoothedge gripper fixings to 1<sup>st</sup> floor

Supply & fix aluminium or anodised brass door finishes

Labour as required for above materials.

**Total cost of all above labour & materials**

**£3224.00 + vat**

**Option 2 – No Seams using 5m width.**

**3 Reception rooms, stairs, landing, 4 bedrooms.**

Supply & lay **Sudbury Twist 32oz** 80% wool 20% nylon carpeting colour to select

Fitted on 10mm PU foam underlay

Fixed on gripper stuck to concrete ground floor

Fixed using pre nailed smoothedge gripper fixings to 1<sup>st</sup> floor

Supply & fix aluminium or anodised brass door finishes

Labour as required for above materials.

**Total cost of all above labour & materials**

**£3360.00 + vat**

**Alternative qualities to above**

**Sudbury Twist 42oz Quality**

**Option 1 – Seams to Lounge & Master bedroom using 4m width.**

[As above in Sudbury Twist 42oz Quality](#)

**Total cost of all above labour & materials**

**£3658.00 + vat**

**Option 2 – No Seams using 5m width.**

**3 Reception rooms, stairs, landing, 4 bedrooms using 5m width.**

[As above in Sudbury Twist 42oz Quality](#)

**Total cost of all above labour & materials**

**£3814.00 + vat**

**Sudbury Twist 50oz Quality**

**Option 1 – Seams to Lounge & Master bedroom using 4m width.**

[As above in Sudbury Twist 50oz Quality](#)

**Total cost of all above labour & materials**

**£3938.00 + vat**

**Option 2 – No Seams using 5m width.**

**3 Reception rooms, stairs, landing, 4 bedrooms using 5m width.**

[As above in Sudbury Twist 50oz Quality](#)

**Total cost of all above labour & materials**

**£4120.00 + vat**

**Delivery:**

Please allow 14 days from date of ordering

**Payment terms:**

Balance payable 14 days after installation if invoiced to Christopher Wren's account.

Alternatively if not to approved account customer - 50% deposit with order & balance due on or before date of installation or 30 days after ordering if delivery delayed at customer's request.

**Customers notes.**

1. Coir matting natural if required Supplied & Fitted @ £28.00 m2 + VAT
2. The above estimates are based on using a PU foam underlay to all areas which provides a luxury feel underfoot but has a tog value of 2.1 tog. This can affect the time it takes for the under floor heating to heat the room. A lower tog underlay of .8

tog can be used to improve the heat transference for an additional cost of **£198 + VAT** however this is a thinner underlay and can reduce the feeling under foot in these areas.

3. Door clearances to be satisfactory prior to our arrival.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturers price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan'.

David Guyan (contract sales)