

Attention Pip Robinson  
Old Courtyard Mews  
The Cottage  
Orchard Road  
Hurst  
RG10 0SD

29<sup>th</sup> January 2016

Dear Pip

**Estimate** (subject to our standard terms & conditions)

Reference: Bungalows, Plot 2 The Old Creamery Lovel Road, Winkfield, SL4 2ES  
Further to our recent site survey I have pleasure in showing the cost to supply & lay  
carpets as detailed below

**Option 1**

Lounge & 3 Bedrooms,  
To supply & lay Sudbury Twist 32, 80% wool 20% nylon 1 colour throughout  
Fitted on 10m PU foam Underlay  
Smoothedge Gripper fixings stuck to concrete sub floor  
Aluminium door bar at doorways  
Coir matting to inset mat well in hall  
Labour to install above materials

Total cost of all above labour & materials

£1818.00 + vat @ 20%

**Option**

Lounge & 3 Bedrooms,  
To supply & lay Sloane Twist 42, 80% wool 20% nylon colour SLO4235  
Fitted on 10m PU foam Underlay  
Smoothedge Gripper fixings stuck to concrete sub floor  
Aluminium door bar at doorways  
Coir matting to inset mat well in hall  
Labour to install above materials

Total cost of all above labour & materials

£2020.00 + vat @ 20%

**Delivery:**

To be confirmed approximately 10 – 14 days after ordering

**Payment terms:**

Balance payable 14 days after installation.

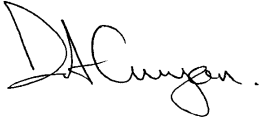
**Customers notes.**

1. Cost to upgrade door bars to above rooms. Polished or Satin Aluminium to all doorways additional £51.00 + vat.
2. We are using 4m & 5m widths for economy and there may be a slight shade variation between widths as discussed.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price

increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.  
Yours Sincerely

A handwritten signature in black ink, appearing to read "D. Guyan". The signature is fluid and cursive, with a large initial "D" and a trailing flourish.

David Guyan (contract sales)