

Attention Philip Robinson  
Old Courtyard Mews  
The Cottage  
Orchard Road  
Hurst  
RG10 0SD

5th November 2014

Dear Pip

**Estimate** (subject to our standard terms & conditions)

Further to our recent site survey I have pleasure in showing the cost to supply & lay carpets as detailed below

**Hall, Stairs & Landing – Option 1**

To supply & lay Heather twist supreme 50oz 80% wool 20% synthetic carpet colour 5014  
Please note seams are required to the hall & landing area.  
Fitted on existing underlay  
Smoothedge Gripper fixings to supplement any missing areas  
Labour to install above materials  
Total cost of all above labour & materials £2800.00 + vat @ 20%

**Hall, Stairs & Landing – Option 2**

To supply & lay Heather twist 40oz 80% wool 20% synthetic carpet colour 5014  
Please note seams are required to the hall & landing area.  
Fitted on existing underlay  
Smoothedge Gripper fixings to supplement any missing areas  
Labour to install above materials  
Total cost of all above labour & materials £2538.00 + vat @ 20%

**Nicki's Room – 1<sup>st</sup> room on right at top of back stairs**

To supply & lay Tiverton 100% synthetic carpet colour 908 (as master bed)  
Fitted on 10m PU foam Underlay  
Smoothedge Gripper fixings as required  
Labour to install above materials  
Total cost of all above labour & materials £545.00 + vat @ 20%

**Cost of underlay included in above price £98.00 + vat @20%**

**Phil's Room – 1<sup>st</sup> room on left at top of back stairs**

To supply & lay Lulworth 100% synthetic carpet colour to confirm (LW/20 or LW/22)  
Fitted on 10m PU foam Underlay  
Smoothedge Gripper fixings as required  
Labour to install above materials  
Total cost of all above labour & materials £632.00 + vat @ 20%

**Cost of underlay included in above price £102.00 + vat @20%**

Delivery:

Fitting reserved for 27<sup>th</sup> & 28<sup>th</sup> November subject to confirmation of estimate

Payment terms:

Balance payable 14 days after installation.

Customers notes.

1. Estimate is based on rooms being clear of furniture & existing carpet uplifted.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan', with a stylized flourish at the end.

David Guyan (contract sales)