

Mr & Mrs Caplan  
16 Elgar House  
Fairfax Road  
London  
NW6 4EX

20<sup>th</sup> September 2012

Dear Mr & Mrs Caplan

**Estimate** (subject to our standard terms & conditions)

Further to our recent site survey I have pleasure in showing the cost to supply & lay carpets as detailed below.

**Specification**

**Lounge/diner, 2 bedrooms and hall.**

Supply & Lay carpet as options below

Supply & lay 42oz felt underlay to all areas

Supply & fix 3 polished or satin finish aluminium door bars.

**Re – use existing gripper fixings to all areas**

**Customer to remove small items of furniture and breakables from above areas.**

Labour for above installation

**Option 1**

Supply and lay 80% wool 20& synthetic Metro twist 40oz colour Basalt @ £25.50 m2

Fitted as above specification

**Total cost labour & materials**

**£3510.75**

**Less Discount**

**£485.75**

**Net Price**

**£3025.00 inc VAT @ 20%**

**Option 2**

Supply and lay 80% wool 20& synthetic Metro twist 50oz colour Basalt @ £28.50 m2

Fitted as above specification

**Total cost labour & materials**

**£3795.75**

**Less Discount**

**£540.75**

**Net Price**

**£3255.55 inc VAT @ 20%**

**Option 3**

Supply and lay 80% wool 20& synthetic Stock Twist 40oz colour Taupe @ £18.50 m2

Fitted as above specification

**Total cost labour & materials**

**£2845.75**

**Less Discount**

**£175.75**

**Net Price**

**£2670.00 inc VAT @ 20%**

**Continued Over**

### Cost Variations to above prices

- Uplift & dispose of existing carpet & underlay **ADD** £ 225.00 inc VAT @ 20%
- Supply & fix new gripper fixings if removed for decorating **ADD** £180.00 inc VAT @ 20%
- Fit 3 standard aluminium door bars **DEDUCT** £38.00 inc VAT @ 20%

### IMPORTANT NOTE

The above estimate is based on the following

1. Most of the existing furniture will be removed prior to our arrival to site.
2. The existing carpets and underlay are removed by the decorator before painting.
3. The existing gripper is not removed and is re useable.

### Payment terms:

50% deposit required with order. Balance due on or before 1<sup>st</sup> day of delivery or 30 days after order date if installation is delay at customer's request.

### Delivery

Allow 14 days minimum from ordering

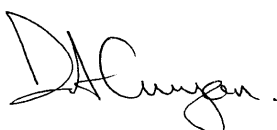
### Customers notes.

1. Door clearances to be satisfactory prior to our arrival.
2. **Seams will be required at lounge/dining room doors and one seam in hall as discussed on site. Carpet will be fitted from the bedrooms into the hall without seams.**
3. Estimate based on installation in one visit to site.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely



David Guyan (contract sales)