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Mr & Mrs Pistorius  
Rayfield  
Avenue Road  
Cranleigh  
Surrey  
GU6 7LL

7<sup>th</sup> March 2013

Dear Mr & Mrs Pistorius

**Estimate** (subject to our standard terms & conditions)

**Re: Plot 2 Cedars, New Park Road, Cranleigh.**

Further to our recent site survey I have pleasure in showing the cost to supply & lay carpets as detailed below.

**Option 1**

**4 bedrooms, 2 bathrooms, 3 reception rooms, Hall, Stairs & landings**

Supply & Lay Cobalt Heather **40oz** – 80% wool twist (colour to select) @£25.00m<sup>2</sup>

Supply & lay 10mm pu foam rubber underlay to all areas

Supply & fix aluminium door bars to all doors

Supply & Fix Smoothedge gripper fixings stuck direct to concrete areas

Supply & fit coir matting natural to hall **1m deep at entrance door**

<b>Total cost labour &amp; materials</b>	<b>£5557.00</b>
<b>Less New Homes contract discount</b>	<b>£1207.00</b>
<b>Net Price</b>	<b>£4350.00 Inc Vat @ 20%</b>

**Option 2**

**4 bedrooms, 2 bathrooms, 3 reception rooms, Hall, Stairs & landings**

Supply & Lay Cobalt Heather Elite **50oz** – 80% wool twist (colour to select) @£28.75m<sup>2</sup>

Supply & lay 10mm pu foam rubber underlay to all areas

Supply & fix aluminium door bars to all doors

Supply & Fix Smoothedge gripper fixings stuck direct to concrete areas

Supply & fit coir matting natural to hall **1m deep at entrance door**

<b>Total cost labour &amp; materials</b>	<b>£6115.00</b>
<b>Less New Homes contract discount</b>	<b>£1215.00</b>
<b>Net Price</b>	<b>£4900.00 Inc Vat @ 20%</b>

**Payment terms:**

50% deposit required with order. Balance due on or before delivery.

Continued

## Delivery

Allow 10 -14 days from ordering

## Customers notes.

1. Door clearances to be satisfactory prior to our arrival.
- 2. A small seam will be required to Master bedroom.**
3. Estimate based on installation in one visit to site.
4. Ground floor gripper & door bars will be stuck to concrete floor due to under floor heating.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan'.

David Guyan (contract sales)