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Kartik Rawal  
34 Sycamore Grove  
New Malden  
Surrey  
KT3 3DQ

1<sup>st</sup> July 2013

Dear Kartik

**Estimate Revised** (subject to our standard terms & conditions)

Further to our recent site Survey I have pleasure in showing the cost to supply & lay carpets as detailed below.

#### Master Bedroom

Supply & lay **Lulworth** 100% synthetic carpet  
colour LW-22 @ £19.80m<sup>2</sup>  
Fitted on PU foam rubber underlay  
Fixed using pre nailed Smoothedge gripper fixings  
Supply & fix **anodised brass or aluminium** door finishes  
Labour as required for above materials.

**Total Cost Labour & Materials Inc VAT @ 20%**

**£482.25**

Less 20% discount

-£96.25

**Net Total**

**£386.00**

#### Second Bedroom

Supply & lay **Lulworth** 100% synthetic carpet  
colour LW-20 @ £19.80m<sup>2</sup>  
Fitted on PU foam rubber underlay  
Fixed using pre nailed Smoothedge gripper fixings  
Supply & fix **anodised brass or aluminium** door finishes  
Labour as required for above materials.

**Total Cost Labour & Materials Inc VAT @ 20%**

**£476.14**

Less 20% discount

-£96.14

**Net Total**

**£380.00**

**Please Note: The hearth in bedroom 2 is not flush with the floorboards and is slightly loose. If this is not attended to before our arrival the height difference will show after the carpet is fitted.**

#### Third Bedroom

Supply & lay **Stock twist 50oz** 80% wool 20% synthetic carpet  
colour Oxford Stone @ £22.00m<sup>2</sup>  
Fitted on PU foam rubber underlay  
Fixed using pre nailed Smoothedge gripper fixings  
Supply & fix **anodised brass or aluminium** door finishes  
Labour as required for above materials.

**Total Cost Labour & Materials Inc VAT @ 20%**

**£434.65**

Less 20% discount

-£86.65

**Net Total**

**£348.00**

**Payment terms:**

50% deposit required with order. Balance payable on delivery or 30 days after ordering if delivery is delayed at customers request.

**Customers notes.**

1. Door clearances to be satisfactory prior to our arrival.
- 2. Estimate is based on fitting being carried out in one visit to reduce labour costs**
3. Areas to be clear of furniture at time of installation.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan'.

David Guyan (contract sales)