

Attention Ian Rostron
Halebourne Developments Ltd
Halebourne House
Halebourne Lane
Chobham
Surrey
GU24 8SL

5th March 2011

Dear Ian

Estimate (subject to our standard terms & conditions)

Further to your recent plans submitted I have pleasure in showing the cost to supply & lay carpets as detailed below.

Option 1 Home Counties 42 oz Quality

Lounge, Study, 5 bedrooms, 4 dressing rooms, Stairs & Landings

Supply & Lay Carpet as per sample (Home Counties 42) 80% wool 20% synthetic

Supply & lay Rubber underlay to all areas

Supply & Fix Smoothedge gripper fixings stuck direct to concrete subfloor

Labour for above installation

Total cost labour & materials

£6150.00.00 + VAT @ 20%

Option 2 Home Counties 50 oz Quality

As above specification in 50oz quality

Total cost labour & materials

£6500.00.00 + VAT @ 20%

Optional Extras

- Upgrade to Low tog underlay (.8 tog) to all areas **£475.00 + VAT @ 20%**
- 38mm Taped edges to stair runner on main stairs **£270.00 + VAT @ 20%**
- Polished Aluminium door bars to doors as required **£295.00 + VAT @ 20%**

IMPORTANT NOTE

The tog value of the 42oz carpet is 1.4 tog and the 50oz carpet is 1.5 tog. With the standard rubber underlay at 1.54 tog the combined tog rating is 2.94 & 3.04 tog respectively. This is often higher than the heating recommended tog ratings **this WILL SLOW DOWN the transfer of the heat through the carpet.** If the low tog underlay were used the total tog rating would be 2.2 & 2.3 respectively and nearer to the normal rating on the heating. **Please check these ratings with your heating specifications before ordering.**

Payment terms:

To be confirmed

Delivery

Allow 14 days minimum from ordering

Customers notes.

1. Door clearances to be satisfactory prior to our arrival.
2. Seams will be required to Lounge, Study, Landing, Master bedroom, Bedroom 4 & at entrance to dressing rooms in bedrooms 3 & 4.
3. Estimate based on installation in one visit to site.
4. All gripper & door bars will be stuck to concrete floor due to under floor heating and access is required 24 hours before carpet installation to allow adhesive to dry.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan'.

David Guyan (contract sales)