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Attention Ian Rostron
Halebourne Developments Ltd
Halebourne House
Halebourne Lane
Chobham
Surrey
GU24 8SL

25th March 2013

Dear Ian

Estimate (subject to our standard terms & conditions)

Further to your recent plans submitted I have pleasure in showing the cost to supply & lay wood flooring as detailed below.

Maple House, Prince Consort Drive, Ascot

Specification

Supply & apply 2 coats liquid DPM to builders finish concrete sub floor.

To Supply & lay engineered rustic Walnut multi ply single plank wood flooring to areas listed below. Board Dimensions 189mm x 1830mm x 21mm (15mm multi ply with 6mm Walnut top). Board finished in Matt Lacquer. Flooring stuck direct with flexible adhesive as required.

Perimeter expansion gaps to have a matching scotia supplied & fitted at all skirting's.

Areas

Drawing Room - Labour & Materials	£5854.00 + VAT @ 20%
Dining Room - Labour & Materials	£3188.00 + VAT @ 20%
Study - Labour & Materials	£2092.00 + VAT @ 20%
Family Room - Labour & Materials	£3786.00 + VAT @ 20%
Bed 1 & 2 Dressing Rooms - Labour & Materials	£4072.00 + VAT @ 20%
Bed 2 - Labour & Materials	£3188.00 + VAT @ 20%
Bed 3 - Labour & Materials	£1790.00 + VAT @ 20%
Bed 4 - Labour & Materials	£1790.00 + VAT @ 20%
Bed 5 - Labour & Materials	£4036.00 + VAT @ 20%
Media Room - Labour & Materials	£5734.00 + VAT @ 20%
1 st Floor Landing - Labour & Materials	£3642.00 + VAT @ 20%
Top Floor Landing - Labour & Materials	£1790.00 + VAT @ 20%

Total All Above Areas £40962.00 + vat @ 20%

Continued Over

Items NOT included in above costing

- No allowance has been made for the supply & laying of latex screeding if required. This is not usually required on a newly laid concrete subfloor.
- No allowance has been made in above costing for transition bars between the wood and other floor coverings at entrances and also at fire hearths etc. **Allow a pc sum of £20.00 lin m.**
- No allowance has been made for a nosing at the top steps on both landings. This to be supplied by stair manufacturer.
- **No allowance has been made to protect the floor after installation. The assumption is we will be laying the flooring after building works are complete.**

IMPORTANT NOTE

1. When using wood flooring over under floor heating the surface temperature should not exceed 27 degrees Celsius including under any rugs.
2. Strict temperature controls of the under floor heating before, during and immediately after installation must be followed. Please see attached instructions for heating use at these times.
3. Flooring must be acclimatised on site 3 days before installation and secure storage conditions in the areas to be fitted are required.

Payment terms:

Balance due 14 days after installation

Delivery

Allow 21 - 28 days from ordering

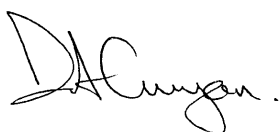
Customers notes.

1. Door clearances to be satisfactory prior to our arrival.
2. Estimate based on installation in one visit to site.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely



David Guyan (contract sales)