

Mrs K Gray
Chewton Glen
Goughs Lane
Bracknell
RG12 2JR

21st August 2014

Dear Mrs Gray

Estimate (subject to our standard terms & conditions)

Reference: Repair or replacement to family room carpet.

Further to our recent conversation I have pleasure in showing the cost to supply & lay a replacement carpet or repair from existing carpet as detailed below. I have checked with the manufacturer and they do not have any carpet left from the original batch so I have not shown a cost for a replacement carpet where the hearth has been removed.

Option 1

Supply Appleby Twist 40oz - 80% wool 20% nylon colour AP40-24S

Supply 1.5m² 10mm PU foam Underlay where hearth removed

Fixed using Adhesive Fixed smoothed edge gripper fixings where missing

Labour as required to install above materials.

Total cost labour & materials £637.00 inc vat @20%

Option 2

Remove carpet as directed from under bed in upstairs bedroom

Supply 1.5m² 10mm PU foam Underlay where hearth removed

Fixed using Adhesive Fixed smoothed edge gripper fixings where missing

Labour as required to install above materials.

Total cost labour & materials £171.00 inc vat @20%

Payment terms:

50% deposit required with order balance due on or before 1st day of delivery or 30 days after ordering if ordered delayed at customer's request.

Customers notes.

1. Due to the time since the carpet was installed there is no carpet available from the original batch so we cannot guarantee a shade match between the original and the replacement carpet.

2. All the original carpet was from the same batch but even if we remove a piece of carpet from underneath a bed upstairs there could appear to be a shade difference between the carpet in the family room and the carpet from the bedroom that is uplifted. This is due to the carpet in the family room having had more exposure to light than the carpet under the bed during the 4 months since it was installed. Also option 2 does not allow for any carpet to be installed under the bed and therefore there will be a gap in the carpet under the bed.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan'.

David Guyan (contract sales)