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Attention Sharon Pink
Windsor Homes
Binfield Place
Forest Road
Binfield
Berkshire
RG42 4EA

22nd February 2011

Dear Sharon

Estimate (subject to our standard terms & conditions)

Reference: 193-195 Hersham Road, Hersham

Further to your recent submit of plans I have pleasure in showing the cost to supply & lay carpets as detailed below. As wool prices are currently unstable I cannot get a guarantee from the supplier that there will not be any price increases between now and August and they suspect they will have a price increase in May or June. I have kept my current prices as competitive as possible therefore I have shown the additional cost if there was an increase of 5% on the carpet price below each plot.

Specification

Supply & lay Andora 100% wool carpeting design 601/21

Fitted on Cosy 10 foam underlay

Fixed using pre nailed smoothedge gripper fixings (stuck as required in ground floor)

Supply & fix **Aluminium chrome** door finishes (as fitted at Tavistock) to main doors only

Labour as required for above materials.

Plot 3

Areas covered as per above specification

Lounge & Day Room, Hall, Stairs, Landing & 3 Bedrooms

Total cost labour & materials

If 5% price increase on carpet cost before August add

£3053.00 + vat @20%

£88.00 + vat @ 20%

Plot 4

Areas covered as per above specification

Lounge & Day Room, Hall, Stairs, Landing & 4 Bedrooms

Total cost labour & materials

If 5% price increase on carpet cost before August add

£3623.00 + vat @20%

£104.00 + vat @ 20%

Continued Over

Plot 5

Areas covered as per above specification

Lounge, Hall, Stairs, Landing & 3 Bedrooms

Total cost labour & materials

£2796.00 + vat @20%

If 5% price increase on carpet cost before August add

£82.00 + vat @ 20%

Plot 6

Areas covered as per above specification

Lounge, Hall, Stairs, Landing & 3 Bedrooms

Total cost labour & materials

£2512.00 + vat @20%

If 5% price increase on carpet cost before August add

£74.00 + vat @ 20%

Payment terms:

Balance payable 14 days after installation.

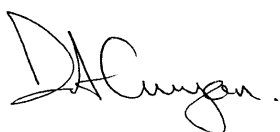
Customers notes.

1. Door clearances to be satisfactory prior to our arrival.
2. Seams are required in plots 4, 5 & 6.
3. The day room is only included in plots 3 & 4.
4. I have only allowed for Chrome Aluminium door bars to main doors & bathroom doors. Carpets into wardrobes and cupboards will either be seamed or standard aluminium bars supplied at no additional cost.
5. Entrance matting as used at Tavistock can be supplied at a cost of **£29.00 m2 + vat.**

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely



David Guyan (contract sales)