

Attention Keith Hampshire
Windsor Homes
Binfield Place
Forest Road
Binfield
Berkshire
RG42 4EA

28th September 2009

Dear Keith

Estimate (subject to our standard terms & conditions)

Reference: Communal Stairs, Harestone Hill, Caterham.

Further to your recent plans submitted I have pleasure in showing the cost to supply & lay carpets as detailed below. **This estimate allows for tiles to be fitted to the entrance lobby.**

Communal Staircase, from lower ground to 1st floor.

Supply & lay carpeting as options below.

Fitted on Contract underlay using total stick method to landings

Fixed using smoothedge gripper fixings

Stuck direct to staircase with Rigid PVC nosings colour of nosing & insert to be agreed

Labour as required for above materials.

Option 1

Hospilux 100% polypropylene stain proof carpet in Tonal colours to select

Fitted to above specification,

Total cost of all above labour & materials

£5481.00 + vat

Option 2

Venice 100% polypropylene carpet in Tonal colours to select

Fitted to above specification,

Total cost of all above labour & materials

£4548.00 + vat

Continued

Coir Matting

Please allow £27 m2 for any mat wells that require coir matting to be fitted based on 1m or 2m wide material in natural colours. If other colours are required add £35 m2 to above costs.

Delivery:

Approximately 14 – 21 days from ordering.

Payment terms:

Balance payable 14 days after installation.

Customers notes.

1. No allowance in above estimate for any floor preparation prior to fitting of carpets.
2. This estimate is based on a stringer being fitted to the open edge of the staircase.
3. The method of installation of this carpet does not allow for access to the sub floor after installation but is the recommended method for this installation.
4. Door clearances to be satisfactory prior to our arrival.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely



David Guyan (contract sales)