

Attention Ian Rostron  
Windsor Homes  
Binfield Place  
Forest Road  
Binfield  
Berkshire  
RG42 4EA

26<sup>th</sup> May 2005

Dear Ian

Estimate (subject to our standard terms & conditions)

Further to your recent plans submitted I have pleasure in showing the cost to supply & lay carpets as detailed below.

Option 1 Fonthill Natural  
Plots 1,2 & 3 Bonsey Road  
Supply & lay Fonthill 100% wool carpeting colour Sand.  
Fitted on Homemaker deluxe rubber underlay  
Fixed using pre nailed smoothedge gripper fixings  
Supply & fix anodised brass or aluminium door finishes  
Labour as required for above materials.

Plot 1 - Total cost labour & materials	£1490.00 + vat @17.5%
Plot 2 - Total cost labour & materials	£1490.00 + vat @17.5%
Plot 3 - Total cost labour & materials	£1485.00 + vat @17.5%

Option 2 Hardwick Twist  
Plots 1,2 & 3 Bonsey Road  
Supply & lay Hardwick Twist 80% wool 20% nylon carpeting colour 230/08.  
Fitted on Homemaker deluxe rubber underlay  
Fixed using pre nailed smoothedge gripper fixings  
Supply & fix anodised brass or aluminium door finishes  
Labour as required for above materials.

Plot 1 - Total cost labour & materials	£1817.00 + vat @17.5%
Plot 2 - Total cost labour & materials	£1817.00 + vat @17.5%
Plot 3 - Total cost labour & materials	£1810.00 + vat @17.5%

**If coir is required at entrance add £35.00 per plot to above costs**

Payment terms:

Balance payable 14 days after installation.

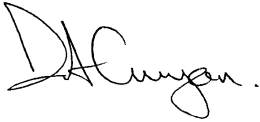
Customers notes.

1. Door clearances to be satisfactory prior to our arrival.
2. Lounges in plots 1 & 2 have joins as they are over the maximum width.
3. Design direction changes where required to avoid seams.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan'.

David Guyan (contract sales)