

Attention Philip Robinson
Windsor Homes
Binfield Place
Forest Road
Binfield
Berkshire
RG42 4EA

24th March 2005

Dear Philip

Estimate (subject to our standard terms & conditions)

Further to your recent plans submitted I have pleasure in showing the cost to supply & lay carpets as detailed below.

Show flats Devonshire Road Sutton

Supply & lay Fonthill wool carpeting based on one colour throughout.
Fitted on Homemaker deluxe rubber underlay
Fixed using pre nailed smoothedge gripper fixings
Supply & fix anodised brass or aluminium door finishes
Labour as required for above materials.

Flat 1 Total cost labour & materials **£1048.00 + vat @17.5%**

Flat 2 Total cost labour & materials **£1230.00 + vat @17.5%**

Show flats Park Road Camberley

Supply & lay Fonthill wool carpeting based on one colour throughout.
Fitted on Homemaker deluxe rubber underlay
Fixed using pre nailed smoothedge gripper fixings
Supply & fix anodised brass or aluminium door finishes
Labour as required for above materials.

Flat 1 Total cost labour & materials **£1078.00 + vat @17.5%**

Flat 2 Total cost labour & materials **£1078.00 + vat @17.5%**

If coir is required at entrance to flats 1 & 2 add £35.00 per flat to above costs

Payment terms:

Balance payable 14 days after installation.

Customers notes.

1. Door clearances to be satisfactory prior to our arrival.

2. Seams will be required where the design direction dictates.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan', with a stylized flourish at the end.

David Guyan (contract sales)