

Attention Rob Francis
Windsor Homes
Binfield Place
Forest Road
Binfield
Berkshire
RG42 4EA

13th September 2010

Dear Rob

Estimate (subject to our standard terms & conditions)

Reference: Tavistock, Christchurch Road, Virginia Water.

Further to our site Survey I have pleasure in showing the cost to supply & lay carpets as detailed below.

2 Reception rooms, Top floor Landing, 5 bedrooms & wardrobes or dressing areas.

Supply & lay Centrepont 100% wool carpeting design 21 Ivory @ £14.60m²

Main stair flight

Supply & lay Tube Collection 100% wool carpeting design 50 Knightsbridge @ £16.70m²

Fitted on Cosy 10 foam underlay

Fixed using pre nailed smoothedge gripper fixings (stuck as required in ground floor)

Supply & fix **Aluminium chrome** door finishes (as fitted at show flat in caterham)

Labour as required for above materials.

Total cost labour & materials

£4749.00 + vat @17.5%

Sitting Room

Option 1

Supply & lay Centrepont 100% wool carpeting design 21 Ivory @ £14.60m²

Fitted on Cosy 10 foam underlay

Fixed using pre nailed smoothedge gripper fixings (stuck as required in ground floor)

Supply & fix **Aluminium chrome** door finishes (as fitted at show flat in caterham)

Labour as required for above materials.

Total cost labour & materials

£1008.00 + vat @17.5%

Option 2

Supply & lay 14mm engineered wood plank rustic grade

Board width 189mm wide in a brushed & matt lacquered finish

Fitted on 3mm pu foam

Adhesives as required

Stop ends at fireplace and doorways as required

Labour for above materials

Total cost labour & materials

£2206.00 + vat @17.5%

Option 3

Supply & lay 14mm engineered wood plank rustic grade

Board width 148mm wide in a brushed & matt lacquered finish

Labour & materials As Above

Total cost labour & materials

£1830.00 + vat @17.5%

Payment terms:

Balance payable 14 days after installation.

Customers notes.

1. Door clearances to be satisfactory prior to our arrival.
2. A seam is required to the master bedroom and lounge if carpet is selected.
3. I have estimated for a matt lacquered board as the finish on this was lighter than the finish on the oiled version.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely



David Guyan (contract sales)