



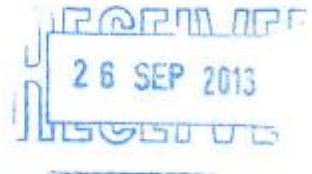
Intercontinental Trading Company B.V.

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Sort code 406252
Account GBP 20.003.413

KVK Zwolle 24081471
BTW / VAT no. NL003142188B01



Genemuiden, September 2013

Dear valued customer,

Please find enclosed our new pricelist.

Overall we have kept our prices the same, with the exception of Elegance, which due to raw material and associated costs, has incurred an increase of 5%.
Further we inform you herewith that we have calculated a 20% discount structure into the complete pricelist.

Broadloom programme:

Viscose & Wools of NZ broadloom collection: please note we have added a 4 metre width option in these ranges.

This width option will carry a 10% discount structure, see the enclosed term sheet.

We are introducing this autumn two exciting new broadloom ranges Essence & Shifting Sands.

Both of these ranges are in a vintage look. Essence is made out of 100% viscose yarns.

Shifting Sands is made out of 100% wools of New Zealand with a Cfl-S1 fireclassification rating.

Rug programme:

The new rug ranges are; Essence, Cobble and Bristol. These will be available from November.

We have discontinued the following ranges with immediate affect ; Artica, Jennifer, Rome and Touch.

Artificial Grass:

New samples 2014, we have added Cincinatti and Saint Maxime, will be available by the end of January 2014.

The team at ITC promise to you, our valued customers, our commitment to service, quality and development of innovative products.

Thank you for your continued support.

ITC Natural Luxury Flooring

- Pricelist UK -
per October 1st 2013



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NATURAL LUXURY FLOORING

Schering 45 - 8281 JW Genemuiden - The Netherlands



- Pricelist UK - per October 1st 2013

RUG PROGRAMME		120 x 180	170 x 230	200 x 250	200 x 290	200 x 300	240 x 340	Bespoke
Bristol	70% Wool / 30% Viscose	£ 159,00	£ 307,50	xxx	xxx	£ 470,00	xxx	xxx
Cobble	100% felted Wool	£ 237,50	£ 437,50	xxx	xxx	£ 623,50	xxx	xxx
Elegance	100% Viscose	£ 182,50	£ 330,00	£ 425,00	xxx	£ 499,00	xxx	£ 98,50
Essence	100% Viscose	£ 195,00	£ 350,00	xxx	xxx	£ 537,50	xxx	xxx
Melbourne	100% Wools of NZ	£ 150,-	£ 249,00	xxx	xxx	£ 387,50	xxx	£ 75,00
Paris	100% Polyester	£ 75,00	£ 131,50	xxx	xxx	xxx	xxx	£ 53,50
Priverice	100% Sisal	£ 112,50	£ 195,00	£ 237,50	xxx	£ 284,50	xxx	£ 59,50
Rocks & Stone	100% felted Wool	xxx	£ 375,00	£ 481,50	xxx	£ 585,00	xxx	£ 119,-
Safira	100% felted Wool	xxx	£ 219,00	£ 281,50	xxx	£ 317,50	xxx	£ 75,-
Serena	100% Polyester	£ 81,50	£ 137,50	xxx	£ 200,00	xxx	£ 259,00	£ 55,50
Sofia	100% Polyester	£ 120,-	£ 187,50	xxx	xxx	xxx	xxx	£ 69,00
Toledo	100% Sisal	£ 112,50	£ 159,50	£ 206,50	xxx	£ 231,50	xxx	£ 50,00
Vintage	Antique Patchwork	xxx	£ 575,00	£ 739,00	xxx	£ 875,00	xxx	£ 138,00

Rugs free delivered when ordering 3 pieces when ordering 2 pieces add GBP 10,- when ordering 1 piece add GBP 15,-

Bespoke rugs > 270 cm wide extra freight charge GBP 35,-

Delivery time for Bespoke rugs can vary by quality and availability this can be between 3/6 weeks, please contact our sales office direct or your agent for exact delivery date



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NATURAL LUXURY FLOORING



- Pricelist UK - per October 1st 2013

BROADLOOM		Width	Roll / m ²	Cutlength / m ²
Viscose				
Elegance		4 + 5 mtr	£ 50,25	£ 72,25
Essence		4 + 5 mtr	£ 85,00	£ 99,95
Wools of NZ				
Canterbury		4 + 5 mtr	£ 48,25	£ 56,25
Wellington		4 + 5 mtr	£ 48,25	£ 56,25
Melbourne		4 + 5 mtr	£ 37,50	£ 45,00
Shifting Sands		4 + 5 mtr	£ 60,00	£ 71,35
Polyester				
Paris		3 mtr	£ 31,20	£ 37,50
Serenia		4 mtr	£ 35,60	£ 42,00
Sofia		3 mtr	£ 43,80	£ 53,20
Artificial Grass				
Balcony	15 mm	4 mtr	£ 7,80	xxx
Wimbledon	20 mm	4 mtr	£ 8,70	xxx
Centre Court	30 mm	4 mtr	£ 11,85	xxx
Cincinnati	20 mm	4 mtr	£ 12,95	xxx
Saint Maxime	35 mm	4 mtr	£ 12,50	xxx

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NATURAL LUXURY FLOORING

Terms & Conditions

Pricelist - October 1st 2013

CUSTOMER CATEGORY: A

Overall discount on the pricelist: Less 20%

Exceptions: 4 mtr width options are less 10% discount on the following:

- Canterbury 4 mtr width
- Wellington 4 mtr width
- Melbourne 4 mtr width
- Shifting Sands 4 mtr width

With compliments,

Your ITC team

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NATURAL LUXURY FLOORING

Schering 45 - 8281 JW Genemuiden - The Netherlands

OUR SALES TEAM

Kent / Surrey / Sussex / All London Postal areas / Middlesex / Buckinghamshire / Berkshire

John Constable - 07830 734322 - john@jocagencies.co.uk & Mark Broster - 07700 255222 - mbagencies@btinternet.com

Essex / Cambridgeshire / Norfolk / Suffolk / Hertfordshire

Richard Cooper - 07860 525245 - Richard.Cooper@btinternet.com

Cornwall (incl Isles of Scilly) / Devon (incl Channel Isles) / Somerset / Gloucestershire / Dorset /

Hampshire (incl Isle of Wight) / Wiltshire

Geoff Humphries - 07802 290 445 - geoff.humphries@hotmail.co.uk

Lancashire / Cheshire / Yorkshire / Cumbria / Tyne & Wear / Durham / North Lincolnshire / Derbyshire

Steve Korobajko - 07704 292558 - smkagencies@googlemail.com

Scotland & The Isles

Tim Tindal - 07836 705600 - Mcarpetagencies@live.co.uk

Nottinghamshire / South Lincolnshire / Leicestershire / Northamptonshire / Staffordshire

Steve Furniss - 07773 384787 - furnissagencies@btinternet.com

Staffordshire / Warwickshire / Worcestershire / Herefordshire / West Midlands (inc Birmingham) / Oxfordshire

Pete Avern - 07734324355 - pete.averns@btinternet.com

Intercontinental Trading Company BV

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GENERAL TERMS AND CONDITIONS

- 1) Claims/complaints. All carpets should be inspected prior to installation, we will not accept claims for obvious faults in manufacture once a carpet has been cut and installed.
- 2) Cancellations. Orders cannot be cancelled once a carpet has been cut or despatched, or if a dye shot or trial has been approved and confirmed back.
- 3) Product specification. We operate a policy of continuous improvement, and reserve the right to modify construction and specifications without notice.
- 4) Prices. All orders are accepted subject to the price ruling at the time of despatch unless a prior agreement has been made in writing.
- 5) Size tolerance. We make every effort to manufacture the correct size, however slight variations are sometimes unavoidable by plus or minus 1.25% this is allowable under BS clause 3 British Standards 3644 1974.
- 6) Colour matching. Whilst every effort is made to match to samples provided these samples should only be used as a guide and not an exact match, we do not guarantee exact matching between mixed widths, unless by special production by prior agreement.
- 7) Cut lengths. Minimum order for 4.00m and 5.00m wide is 2.50 lin metres.
- 8) Payments. The goods remain the property of the seller until paid for in full. We reserve the right to charge interest at the current bank on a daily basis after the due date of our invoice.

ADVICE ON PRODUCT CARE/CARPET FACTS.

Maintenance

Regular vacuuming is recommended to help keep the carpet in good condition and remove dust and dirt.

Cleaning

Professional cleaning recommended, please refer to the factory for more information.

Shading

Over time regular foot traffic will flatten the carpet in regularly used areas, this will cause the carpet to show areas of differential shade in appearance, this phenomenon happens to all carpets with a pile surface and is not accepted as a basis for complaint.

Natural Yarns

In some of our products we use natural yarns, these are made by blending different yarn types, and this can cause irregularity in the appearance of the carpet and are not considered the basis for any claim.

Production

Most of our products are hand tufted and as such small irregularities are present, this would not be considered the basis for claim.

DELIVERY TERMS

Damage, Shortage or non-delivery claims to be submitted within 14 days after delivery. Damage must be declared in writing to the carrier at the time of delivery.

Broadloom prices quoted are free delivered UK. Rug prices quoted are free delivered UK based on min. order of 3 rugs. When order of 2 rugs add GBP 10.- when order of 1 rug add GBP 15.- Bespoke rugs over 270 cm wide, add extra freight charge GBP 35.-

Delivery time is not the essence of the contract whilst the seller will make every reasonable endeavour to maintain any stated delivery date it accepts no liability whatsoever for consequential loss resulting from any delay however this may have been caused.

PAYMENTS

All payments within 30 days from invoice date to
ABN AMRO LONDON
Sort Code: 405202 GBP
Account: 20005413

Cheque payment in name of Intercontinental Trading Company, to be sent to:
ABN AMRO London
Cheque department, 4th Floor
5 Aldermanbury Square
EC3A 7HR London