

1st March 2014

KERSAINT COBB & COMPANY



KERSAINT COBB & COMPANY

QUALITY NATURAL AND PURE WOOL CARPETS FROM AROUND THE WORLD

Naturals



Product	Width (m)	Nett Price Cuts	Nett Price Rolls
Coir			
Coir Anjengo	4 & 5	£11.99	£10.86
Coir Boucle Natural	3.94 & 5	£10.95	£9.86
Coir Herringbone Natural	3.94 & 5	£9.50	£8.56
Coir Panama Natural	3.94 & 5	£9.50	£8.56

Matting

Coir Natural	1 & 2	£17.50	£10.79
Coir Coloured	1 & 2	£20.50	£17.50

Seagrass

Fine Seagrass - Basketweave	4	£11.75	£10.58
Fine Seagrass - Herringbone	4	£11.75	£10.58
Fine Seagrass - Standard	4	£10.75	£9.68
Seagrass - Basketweave	4	£13.56	£12.20
Seagrass - Herringbone	4	£9.56	£8.60
Seagrass - Standard	4	£8.20	£7.38

Jute

Jute Herringbone Natural	4	£15.95	£14.36
Jute Medium Boucle	4	£15.95	£14.36
Jute Panama Natural	4	£15.95	£14.36

INTEC STAIN RESIST For use on all Naturals and Wool flooring - £1.10m²



Naturals

Product	Width (m)	Nett Price Cuts	Nett Price Rolls
Sisal			
Sisal Big Boucle	4	£16.99	£15.26
Sisal Boucle Artist	4	£15.60	£14.10
Sisal Contrast	4	£16.50	£14.90
Sisal Fine Boucle	4	£12.99	£11.74
Sisal Herringbone	4	£16.00	£14.40
Sisal Linen	4	£16.50	£14.90
Sisal Majestic	4	£36.60	£32.94
Sisal Mini Boucle	4*	£15.99	£14.39
Sisal Panama	4	£17.60	£15.84
Sisal Panda's Eye	4	£18.60	£16.74
Sisal Tigers Eye	4*	£17.50	£15.78

* Some colours available in both 4 and 5 metre widths

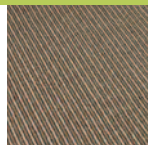
Sisal Runners

Runners

Award winning stair runners in natural sisal weaves in vibrant and interesting colours.

Morocco Runners	27"	£26.80	£18.99 per lin m
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Wool



Product	Width (m)	Nett Price Cuts	Nett Price Rolls
Adventures	4	£13.99	£12.59
African Plains - NEW	4	£12.99	£11.99
Beach Hut Stripe	4	£20.50	£19.00
Carribbean Days - NEW	4 & 5	£17.50	£15.99
Carribbean Nights - NEW	4 & 5	£17.50	£15.99
Chic Pinstripe	4	£23.99	£22.50
Classics	4	£13.99	£12.59
Country Herbs	4 & 5	£14.99	£13.49
New Worlds	4	£19.99	£18.50
Orient Express	4	£13.99	£12.59
Pampas Berber Loop	4 & 5	£13.50	£12.15
Pampas Boucle	4 & 5	£19.99	£18.50
Pampas Herringbone	4	£22.99	£20.69
Pampas Knitted	4 & 5	£19.99	£17.99
Pampas London	4	£22.99	£20.69
Pampas Nordic	4 & 5	£11.60	£9.56
Pampas Nordic Stripe	4	£11.60	£9.56
Savannah Milan	4 & 5	£15.50	£13.99

Signature Collection




South Pacific	4	£25.49	£22.99
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Wood Flooring

A superb collection of rustic grade timbers

Handcrafted Woods

A range of handcrafted wood flooring in a variety of woods with lacquered or brushed & oiled finishes, all with micro bevel. 18mm and 20mm thick planks have T&G installation system, 14mm planks have Unilin 'Clic' installation.

Code	Product	Finish	Dimensions mm				Pack size m ²	 Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer				
001	Oak Natural - Clic	Lacquered	14	1860	148	3	2.2	<input checked="" type="checkbox"/>	£27.99	£61.58
002	Oak Natural	Lacquered	18	R	150	5	1.65	<input checked="" type="checkbox"/>	£31.75	£52.39
003	Oak Natural	Brushed & UV Oiled	18	R	150	5	1.65	<input checked="" type="checkbox"/>	£32.75	£54.04
006	Oak Natural	Lacquered	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£37.99	£66.75
007	Oak Natural	Brushed & Lacquered	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£38.99	£68.51
008	Oak Natural	Brushed & UV Oiled	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£38.99	£68.51
009	Oak Country	Brushed & Lacquered	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£38.99	£68.51
010	Oak Smoked	Brushed & UV Oiled	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£40.50	£71.16
011	Solid Oak	Brushed & Lacquered	18	R	150	SD	1.65	<input type="checkbox"/>	£32.50	£53.63
012	Oak Natural - Clic	Brushed & UV Oiled	14	1860	148	3	2.2	<input checked="" type="checkbox"/>	£28.50	£62.70
013	Oak Natural - Clic	Lacquered	14	1860	189	3	2.812	<input checked="" type="checkbox"/>	£28.50	£80.14
014	Oak Natural - Clic	Brushed & UV Oiled	14	1860	189	3	2.812	<input checked="" type="checkbox"/>	£29.50	£82.95

NB Both the 14mm and 18mm products will use the same size profile which will adapt. The 20mm products require the larger depth profile. Skirtings, radiator pipe covers, nosings etc and other profiles are also available. See the price list for information.

R = Random Lengths. **SD** = Solid.


Wood Flooring



A superb collection of rustic grade timbers

Duo-living Collection

A European oak plank floor available in 9 colours, 3 finishes and in 2 widths with tongue and groove installation system. All planks are 14mm thick and vary between 600mm and 1860mm in length.

Code	Product	Finish	Dimensions mm					Pack size m ²	 Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer					
101	Oak Natural	Lacquered	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£24.99	£55.78	
102	Oak Natural	Brushed Et UV Oiled	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£25.99	£58.01	
106	Oak Antique	Brushed Et UV Oiled	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£29.99	£66.94	
108	Walnut	Lacquered	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£46.50	£103.79	
109	Oak Natural	Lacquered	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£25.99	£73.08	
110	Oak Natural	Brushed Et UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£26.99	£75.90	
113	Oak Grey Mist	Brushed Et UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14	
114	Oak Antique	Brushed Et UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14	
117	Unfinished - NEW	Unfinished	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£21.00	£46.87	
118	Unfinished - NEW	Unfinished	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£22.00	£61.86	
120	Mole Grey - NEW	Brushed Et UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14	
121	Sandstone - NEW	Brushed Et UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14	
122	Vintage - NEW	Brushed Et UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14	

NB Skirtings, radiator pipe covers, nosings etc and other profiles are also available. See the price list for information.


R = Random Lengths.

Wood Flooring

A superb collection of rustic grade timbers

Traditions

Our collection of best selling rustic grade oak floors for everyday use.

Code	Product	Finish	Dimensions mm					 Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer	Pack size m ²			
	Country Cottage									
CCML	Solid Rustic Oak Nat.	Lacquered	18	R	120	SD	2.112	<input checked="" type="checkbox"/>	£24.50	£51.74
CCMO	Solid Rustic Oak Nat.	UV Oiled	18	R	120	SD	2.112	<input checked="" type="checkbox"/>	£24.50	£51.74
	Farmhouse									
FHML	Rustic Oak Natural	Lacquered	18	R	120	5	2.112	<input checked="" type="checkbox"/>	£22.99	£48.55
FHBO	Rustic Oak Natural	Brushed Et UV Oiled	18	R	120	5	2.112	<input checked="" type="checkbox"/>	£22.99	£48.55
	Townhouse									
TWNML	Rustic Oak Natural	Lacquered	18	R	150	5	1.65	<input checked="" type="checkbox"/>	£26.50	£43.73
TWNBO	Rustic Oak Natural	Brushed Et UV Oiled	18	R	150	5	1.65	<input checked="" type="checkbox"/>	£27.50	£45.38
	Manor House									
MHBL	Rustic Oak Natural	Brushed Et Lacquered	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£33.50	£58.86
MHBO	Rustic Oak Natural	Brushed Et UV Oiled	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£33.50	£58.86
MHSK	Rustic Oak Smoked	Brushed Et UV Oiled	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£34.50	£60.62

NB Skirtings, radiator pipe covers, nosings etc and other profiles are also available. See the price list for information.

R = Random Lengths. **SD** = Solid.

Knots and blemishes will appear in oak floors, they form part of the character of the product. All knots and blemishes will be naturally filled to keep an even surface and tone of the floor. Natural colour variations are allowed in Rustic Grade timber including sapwood.


Wood Flooring



A superb collection of rustic grade timbers


Simply Oak

An oak plank available in 6 colours with tongue and groove installation system. All planks are 14mm thick and vary between 300mm and 1200mm in length. Nested packs, minimum 3 x full 1200mm lengths.

Code	Product	Finish	Dimensions mm					Pack size m ²	 Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer					
S020	Rustic Pale Oak	UV Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£23.99	£34.55	
S021	Rustic Natural Oak	Lacquered	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£22.99	£33.10	
S022	Rustic Natural Oak	UV Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£22.99	£33.10	
S023	Rustic Aged Oak	Natural Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£23.99	£34.55	
S024	Rustic Dark Oak	Natural Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£23.99	£34.55	
S025	Rustic Warm Oak	UV Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£23.99	£34.55	

Simply Oak Slim

Slim version of Simply oak, natural oak in narrow width of 125mm wide, widths from 300mm – 1200mm

Code	Product	Finish	Dimensions mm					Pack size m ²	 Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer					
SOS30	Natural Oak Slim	Lacquered	14	R	125	3	1.80	<input checked="" type="checkbox"/>	£18.50	£33.30	
SOS31	Timeless Oak Slim	UV Oiled	14	R	125	3	1.80	<input checked="" type="checkbox"/>	£18.50	£33.30	

NB Skirtings, radiator pipe covers, nosings etc and other profiles are also available. See the price list for information.

R = Random Lengths.

Profiles

For all 14–18mm thick wood profiles



Product Colour	Profile Colour	Size mm	Profiles / Prices				Scotia
			WT18 Twin	WR18 Ramp	WSR18 Semi-Ramp	WE18 End	
Oak Natural (All inc. Solid Oak & Timeless Oak)	Light Oak	990	£10.24	£11.00	£11.35	£8.78	£10.99
		3000	£31.02	£33.33	£34.40	£26.60	
Pale Oak	Polar	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Oak Grey Mist	Grey Mist	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Oak Antique & Aged Oak	Antique Oak	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Dark Oak	Graphite	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Walnut	Walnut	990	£15.80	£18.60	£19.76	£14.27	-
		3000	£47.87	£56.36	£59.93	£43.25	£15.99
Unfinished	Unfinished	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99

For all 20mm thick wood profiles

Product Colour	Profile Colour	Size mm	WT22 Twin	WR22 Ramp	WSR22 Semi-Ramp	WE22 End	Scotia
			Oak Natural, Oak Country & Solid Oak	Light Oak	990	£10.93	
		3000	£33.11	£40.05	£41.65	£27.65	£10.99
Oak Smoked	Smoked Oak	990	£11.25	£13.62	£14.33	£10.18	-
		3000	£34.15	£41.31	£42.91	£30.85	£11.99

Nosings

Stocked in 1m and 3m lengths		£ per LM
FWN5	Light Oak	£14.64
FWN5	Unfinished	£13.95
FWN5EX	Light Oak	£14.64
FWN5EX	Unfinished	£13.95

Pipe Covers

		£ per pair
FHWPC (pairs)	Oak	£7.99

Heritage Parquet




Signature
COLLECTION

Introducing Heritage Parquet, as the first of our Signature wood products. A collection of 6 traditional parquet solid oak floor designs to suit any home.

Heritage Parquet features a unique 'mesh backing' system to allow a speedy installation so you can install multiple staves in one go.

It comes as an unfinished, sanded product ready to accept bespoke colours or oils of your choice.

Code	Product	Pattern	Stave Size	Unit Size	Pieces /Pack	m ² /Pack	Packs /Pallet	Price m ² / pack	Pack Price	
HP007	University	End Grain	10 x 20 x 60	10 x 240 x 360	17	1.4688	108	£44.99	£66.05	<input checked="" type="checkbox"/>



HP004	School Hall	English Pattern	10 x 50 x 250	10 x 250 x 750	12	2.25	52	£19.99	£44.98	<input checked="" type="checkbox"/>
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HP005	Cathedral	Herringbone Pattern	10 x 50 x 250	10 x 400 x 600	12	2.25	48	£19.99	£44.98	<input checked="" type="checkbox"/>
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Gold Winner – Best Flooring

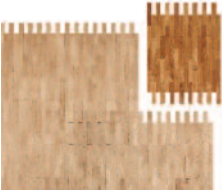


Heritage Parquet

Code	Product	Pattern	Size	Size	/Pack	/Pack	/Pallet	m ² / pack	Price	
HP001	Museum	Mosaic Square/Parallel	8 x 24 x 120	8 x 480 x 480	10	2.304	84	£19.99	£46.06	<input checked="" type="checkbox"/>



HP002	Library	English Pattern	8 x 24 x 120	8 x 480 x 384	15	2.7648	56	£19.99	£55.25	<input checked="" type="checkbox"/>
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HP003	Chateau	Double Herringbone	8 x 24 x 120	8 x 480 x 345	25	3.456	54	£19.99	£69.09	<input checked="" type="checkbox"/>
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Recommended Adhesive

Product	Pack Size	Each
Sika AT80	17 kg Tub	£126.30



Accessories

Adhesives

Product	Size	Description	Price
Rewmar			
MS Polymer Adhesive	16kg tub	Coverage: 16m ² (1m ² per kg of adhesive)	£74.30
MS Polymer Adhesive	12kg box (2x 6kg bags)	Coverage: 12m ² (1m ² per kg of adhesive)	£53.60
MS 650	600ml sausage	Coverage: 1.6m ² per sausage (at 150mm centres)	£5.04
Flexyfix All Purpose Adhesive	290ml cartridge	Coverage: 5-6ml bead approx 151m	£5.95

Ball

B90	1L		£5.49
B90	5L		£15.51
B92	7.5kg	Coverage: 500g/m ² - 700g/m ²	£23.38
B92	15kg	Coverage: 500g/m ² - 700g/m ²	£44.23
B95	8kg	Coverage: 800g/m ² - 1000g/m ²	£52.31
B95	15kg	Coverage: 800g/m ² - 1000g/m ²	£98.88

Mapei

Ultrabond Eco S945	15kg tub	Coverage: 15 - 18 m ² per tub One part solvent free polymer adhesive for bonding engineered boards and solid woods	£75.02
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Underlays

Product	Roll Size	Per Roll
Envoy Single - Acoustic White	15m ² roll	£7.29
Envoy Silver - Acoustic Silver	15m ² roll	£13.99
Envoy Duo - Barrier Plus	15m ² roll	£16.99



Wood Care Kits

All in one box - everything you need to clean and rejuvenate your lacquered or oiled floor.

Oiled Kit contents include:

Natural soap, intensive cleaner, maintenance paste and instructions.

Lacquered Kit contents include:

Intensive cleaner, lacquer care cleaner and instructions.

Oiled kit - £28.99 each

Lacquered kit - £15.99 each



Contacts

Business Development Managers

Area	Manager	Mobile:	Email:
Scotland	Gregg Watson	07854 558726	gregg.watson@kersaintcobb.co.uk
Northern	Adam Clark	07971 312673	adam.clark@kersaintcobb.co.uk
Midlands - N, NW & North Wales	Lee Rodgers	07811 354728	lee.rodgers@kersaintcobb.co.uk
Midlands - East	Suzi Mangan	07538 836266	suzi.mangan@kersaintcobb.co.uk
South West	Steve Feher	07975 682385	steve.feher@kersaintcobb.co.uk
Midlands - South & South Wales	David Powell	07538 834661	david.powell@kersaintcobb.co.uk
South & London – East:	Mark Lorimer	07966 475770	mark@mulberryflooring.com
South & London – West:	Paul Cocks	07796 993914	paul.cocks@kersaintcobb.co.uk
Northern Ireland:	David Posnett	07836 650655	davidposnett@btinternet.com
Sales Office:		01675 430430	sales@kersaintcobb.co.uk
PR Enquiries:	Hillgate PR	0207 384 2476	kersaintcobb@hillgatepr.co.uk
General Manager:	Mike Richardson	07814 384639	mike.richardson@kersaintcobb.co.uk

Terms and Conditions

1. Terms of Payment

- 1.1 The Seller shall invoice the Buyer for the Goods immediately following delivery. Payment is due on or before the 20th day of the month following the month of invoice. Time for payment shall be of the essence of the Contract.
- 1.2 If the Buyer fails to pay on the due date, the Seller shall be entitled to:
 - 1.2.1 the immediate payment of all outstanding payments on the Goods or any other goods, services or works under any contract even if payment is not due and irrespective of any credit facilities;
 - 1.2.2 charge the Buyer interest at the rate of 2.5% per month on unpaid amounts until payment is made (a part of a month being treated as a full month) for the purposes of calculating interest); and
 - 1.2.3 charge the Buyer the cost of recovery of any unpaid amount including any legal costs, disbursements and bank charges incurred.

2. Prices

All orders accepted subject to the conditions that prices charged will be those ruling at the time of despatch.

3. Cancellations

Cancellations which must be confirmed in writing, can only be accepted prior to goods being cut or dispatched.

4. Returns

When goods are returned solely on the account of customer error, we will only issue credit amounting to that obtained for the goods on resale less 15% handling charge. In cases where goods returned are seriously damaged in transit due to inadequate packing or failure to roll the carpet up properly, credit for scrap value only can be accepted. Any carpet which is returned is at the customer's risk and should be clearly marked with the sender's name and address.

5. Insolvency of Buyer

- 5.1 This clause applies if:
 - (i) the Buyer makes any voluntary arrangement with its creditors or (being an individual or firm) becomes bankrupt or (being a company) becomes subject to an administration order or goes into liquidation (otherwise than for the purposes of amalgamation or reconstruction); or
 - (ii) an encumbrancer takes possession, or a receiver is appointed, of any of the property or assets of the Buyer; or
 - (iii) the Buyer ceases, or threatens to cease, to carry on business; or
 - (iv) the Seller reasonably apprehends that any of the events mentioned above is about to occur in relation to the Buyer and notifies the Buyer accordingly.
- 5.2 If this clause applies then, without prejudice to any other right or remedy available to the Seller, the Seller shall be entitled to cancel the Contract or suspend any further deliveries under the Contract without any liability to the Buyer, and if the Goods have been delivered but not paid for the price shall become immediately due and payable notwithstanding any previous agreement or arrangement to the contrary.

6. Duplicate Orders

In the event of a telephone order or verbal order being duplicated due to failure on the part of the customer to mark the confirmation order as such, credit will be admissible only within the terms stated above, under the heading 'Returns.'

7. Size Tolerances

Whilst every effort is made to manufacture the Correct size, slight variations are unavoidable and a tolerance of plus or minus 1.25% is allowable in accordance with Clause 3 of British Standards 3655 1974. It is advisable therefore that the consumer be recommended to order 1% more length than is required.

8. Specifications

Operating a policy of continuous improvement, we reserve the right to modify material construction and specifications without notice.

9. Complaints/Claims

All goods should be inspected by dealer prior to installation as claims resulting from visible defects cannot be entertained after the carpet has been cut or fitted. Any complaint that arises on goods already fitted can only be considered once the installation has been inspected by dealer and the details submitted on our official complaints form, a copy of which will be supplied on request. We can accept no liability for consequential loss or damage not due to circumstances beyond our control or that of our suppliers.

10. Deliveries

Anticipated delivery dates are given in good faith and whilst every effort is made to ensure they are met this cannot be considered as the essence of any contract. Therefore on the rare occasion that a delay does occur we are not able to accept liability in the event of any corresponding claim.

11. Passing of property

All goods are at the risk of the customer as soon as they are delivered or collected, but the property and ownership of the goods will not pass until payment in full, of all outstanding invoices, has been received by the Company.

Please note that natural floorcoverings occasionally show irregularities in the weave, stray fibres or small variations. These are part of their character and should be accepted as such. All natural fibre products may fade faster than synthetic carpets in direct sunlight. Slight colour variations may occur between samples and finished product.



www.wowwarranty.com

KERSAINT COBB & COMPANY

Flooring Importers & Distributors

Gorsey Lane, Coleshill, Birmingham B46 1JU.

Tel: +44 (0)1675-430430 Fax: +44 (0)1675-433521

Email: sales@kersaintcobb.co.uk

Website: www.kersaintcobb.co.uk