

Edel Telenzo Carpets Ltd. Unit B7, Warhurst Road, Lowfields Business Park, Elland, West Yorkshire HX5 9DF.

Tel: 01422 374417 or 371226 • Fax: 01422 377452



September 2013
PH/JW

Dear

David

Ref: PRICE INCREASE JANUARY 2014

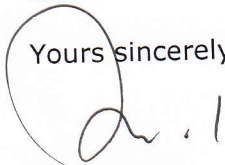
I am writing to give you advance notice of a small price increase that we are introducing on the 1st January.

Edel Telenzo have held prices at the same level now since May 2011, but we now need to bring in a 2.5% increase on all ranges, to contribute towards the ever increasing costs that we all continue to experience.

I can confidently say, that not withstanding something unforeseen, there will be no further price increases through 2014, as we continue to be very conscious of remaining competitive to the benefit of all.

I would like to take this opportunity to thank you once again for your tremendous support and we look forward to continuing to work with you increasingly in the future.

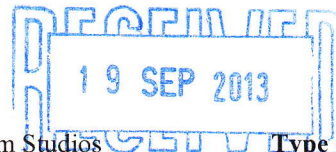
Yours sincerely



Phil Hartley
Chief Executive

Edel Telenzo Customers Terms / Record Sheet

Name **Mr Carpet Ltd**



Acc No	40340	Address	32 Stadium Studios Riverside Road Tooting London	Type of Outlet	Retailer
Tele No	0208 879 0485			Group	
Fax No	0208 947 5432			TelTerms	<input checked="" type="checkbox"/>
Agent	82 Mr John Constable	Post Code	SW17 0BA	Barclays No	2125722/00
Contact	Mr D Guyan	Email Address	davidguyan@mr-carpet.co.uk		

All prices are quoted in pounds per square metre

Quality	Backing	DateFrom	1 roll	2-5 rolls	5+ rolls	CP Cuts
438 Amore	AB	01/01/2014	23.42			24.78
459 Bakerloo	AB	01/01/2014	10.33			13.75
20 Barbican	AB	01/01/2014	9.83			12.66
455 Burford Bridge	AB	01/01/2014	15.85			18.61
32 Casablanca	AB	01/01/2014	17.82			19.80
555 Centre Point	AB	01/01/2014	10.33			13.75
472 Chelsea	AB	01/01/2014	13.84			16.25
546 Firenze	AB	01/01/2014	14.81			16.61
889 Greenwich	AB	01/01/2014	8.76			12.04
897 Hamilton	AB	01/01/2014	10.63			13.77
445 Hampton Court	AB	01/01/2014	9.17			12.60
44 Highbury	AB	01/01/2014	9.17			12.60
31 Islington	AB	01/01/2014	9.17			12.60
684 Mainline	AB	01/01/2014	10.33			13.75
689 Malta	AB	01/01/2014	11.26			13.29
731 Paddington	AB	01/01/2014	10.10			12.73
734 Piccadilly	AB	01/01/2014	10.33			13.75
881 Victoria	AB	01/01/2014	10.34			

Delivery Address

FAO John Mr Carpet 299 Upper Richmond Ro Sheen London SW14 8QS

Payment Terms

20th month after month less 2.5%

Rebate

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Name **Mr Carpet Ltd**

907	Wild Romance	AB	01/01/2014	16.46	19.48
17	Wimbledon	AB	01/01/2014	9.17	
910	Windsor	AB	01/01/2014	8.76	12.03
921	Xpress	AB	01/01/2014	10.33	13.75

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20th month after month less 2.5%

Rebate