

U.K. PRICE LIST (£) From 1st January 2013

Wall-to-Wall Carpet – Hand Woven





Product	Colours		Specification	Width (m)	Prices (£/m ²)				
					Broadloom Trade Price Uncut Roll ex. VAT	Broadloom Trade Price Cut Length ex. VAT	Broadloom RRP incl. VAT	Rugs Made to Measure at Source Trade Price ex. VAT	Rugs Made to Measure RRP inc. VAT
Abha	Beige Charcoal Grey Ivory	Oatmeal Pearl	Yarn: Pure Wool Backing: Actionbac Pile Weight: 3800g/m ² Thickness: 17mm approx. Heavy Contract 	5	52.00	54.00	108.00	101.00	202.00
*Bahari	Grey Oatmeal Pearl Sand	Steel Grey Taupe Wheat	Yarn: Undyed Wool Backing: Actionbac Pile Weight: 1800g/m ² Thickness: 11mm approx. Heavy Domestic/Light Contract 	4	27.00	28.50	57.00	85.00	170.00
*Bilpar	Grey Oatmeal Pearl Sand	Steel Grey Taupe Wheat	Yarn: Undyed Wool Backing: Actionbac Pile Weight: 2300g/m ² Thickness: 13mm approx. Heavy Domestic/Light Contract 	4	30.00	31.50	63.00	85.00	170.00
Heavy Velvet	Barley Chocolate Dark Grey Granite Ivory Mushroom Natural Grey Natural Steel Grey	Natural Taupe Oatmeal Pearl Silver Smoke Wheat	Yarn: Pure Wool Backing: Cotton or Actionbac Pile Weight: 3500g/m ² Thickness: 15mm approx. Heavy Contract 	5	50.00	52.00	104.00	92.00	184.00
			[Colour matching @ £50/colour possible on orders over 50m ²]						
Kasari Velvet	Barley Charcoal Chocolate Ivory	Oatmeal Steel Grey Taupe	Yarn: Undyed Wool Backing: Cotton Pile Weight: 2500g/m ² Thickness: 15mm approx. Heavy Domestic/General Contract 	4 & 5	37.00	39.00	78.00	66.00	132.00
Kundara Twist	Charcoal Chocolate Grey Ivory	Oatmeal Rye Wheat	Yarn: Undyed Wool Backing: Actionbac Pile Weight: 3500g/m ² Thickness: 15mm approx. Heavy Domestic/General Contract 	4 & 5	42.00	45.00	90.00	76.00	152.00

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Product	Colours		Specification	Width (m)	Broadloom		Rugs Made to Measure at Source		Rugs Made to Measure	
					Trade Price	Trade Price	RRP	Trade Price	RRP	
					Uncut Roll	Cut Length	incl. VAT	ex. VAT	incl. VAT	incl. VAT
Otto	Barley Beige Charcoal Chocolate	Ivory Oatmeal Oyster	Yarn: Pure Wool Backing: Actionbac Pile Weight: 3500g/m ² Thickness: 17mm approx. Heavy Contract 	5	52.00	54.00	108.00			
* Palana	Barley Ivory Oatmeal Steel Grey	Taupe Wheat Zinc	Yarn: Pure Wool Backing: Actionbac Pile Weight: 2500g/m ² Thickness: 14mm approx. Heavy Domestic/Light Contract 	4 & 5	41.00	43.00	86.00	76.00		152.00
* Panchun	Aqua Taupe Flax & Marl Flax & Sand Apple & Granite Gentian & Granite Gentian & Slate Gentian & Stone Poppy & Granite Poppy & Slate	Flax & Stone Apple & Marl Apple & Sand Pink & Stone	Yarn: Pure Wool Backing: Actionbac Pile Weight: 2000g/m ² Thickness: 13mm approx. Heavy Domestic/General Contract 	4 & 5	34.00	36.00	72.00	66.00		132.00
* Patran	Barley Ivory Oatmeal Steel Grey	Taupe Wheat Zinc	Yarn: Pure Wool Backing: Actionbac Pile Weight: 3000g/m ² Thickness: 14mm approx. Heavy Domestic/Light Contract 	4 & 5	41.00	43.00	86.00	76.00		152.00
Rajasthan	Barley Grey Ivory Oatmeal	Sand Steel Grey Taupe	Yarn: Undyed Wool Backing: Jute Pile Weight: 2500g/m ² Thickness: 12mm approx. Heavy Domestic/General Contract 	4 & 5	32.00	33.00	66.00	66.00		132.00
Rampur	Grey Ivory Oatmeal Pearl	Smoke Taupe Wheat	Yarn: 60% Viscose 40% Wool Backing: Actionbac Pile Weight: 2200g/m ² Thickness: 12mm approx. Heavy Domestic/General Contract 	4 & 5	45.00	47.00	94.00	87.00		174.00
Ranila	Fern Grey Ivory Oatmeal	Pearl Smoke Taupe	Yarn: 60% Viscose 40% Wool Backing: Actionbac Pile Weight: 2200g/m ² Thickness: 12mm approx. Heavy Domestic/General Contract 	4 & 5	45.00	47.00	94.00	87.00		174.00
Sambar	Granite Ivory Mushroom Pearl	Silver Smoke Taupe	Yarn: Pure Wool Backing: Actionbac Pile Weight: 2200g/m ² Thickness: 13mm approx. Heavy Domestic / Light Contract 	4	32.00	35.00	70.00	66.00		132.00

(Colour matching @ £50/colour possible on orders over 50m²)

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				Broadloom Trade Price Uncut Roll ex. VAT	Broadloom Trade Price Cut Length ex. VAT	Broadloom RRP incl. VAT	Rugs Made to Measure at Source Trade Price ex. VAT	Rugs Made to Measure RRP inc. VAT
Samode	Granite Ivory Mushroom Pearl Silver Smoke Taupe	Yarn: Pure Wool Backing: Actionbac Pile Weight: 2000g/m ² Thickness: 12mm approx. Heavy Domestic / Light Contract 	4	29.00	32.00	64.00	61.00	122.00
[Colour matching @ £50/colour possible on orders over 50m ²]								
Sanskrit	Barley Grey Ivory Oatmeal Sand Steel Grey Taupe	Yarn: Undyed Wool Backing: Jute Pile Weight: 2200g/m ² Thickness: 12mm approx. Heavy Domestic/General Contract 	4 & 5	32.00	33.00	66.00	66.00	132.00
Satpura Stripe	Almond Cream Ivory Silver	Yarn: 75% Wool 25% Viscose Backing: Actionbac Pile Weight: 3500g/m ² Thickness: 17mm approx. General Domestic / Moderate Contract 	4 & 5	59.00	63.00	126.00	97.00	194.00
Simla	Charcoal Fern Ivory Oatmeal Silver Steel Grey Taupe Wheat	Yarn: 100% Viscose Backing: Cotton Pile Weight: 3500g/m ² Thickness: 11mm approx. Light Domestic 	4 & 5	69.00	73.00	146.00	108.00	216.00

Wall-to-Wall Carpet - Fine Loomed

Product	Colours	Specification	Width (m)	Prices (£/m ²)		
				Broadloom Trade Price Uncut Roll ex. VAT	Broadloom Trade Price Cut Length ex. VAT	Broadloom RRP inc. VAT
Natural Weave Hexagon	Charcoal Ebony Grey Ivory Oatmeal Pearl Taupe Wheat	Yarn: Pure NZ Wool Backing: Pure Jute Pile Weight: 1400g/m ² Thickness: 9mm approx. General Domestic/Moderate Contract 	4	37.00	39.00	78.00
Natural Weave Square	Charcoal Ebony Grey Ivory Oatmeal Pearl Taupe Wheat	Yarn: Pure NZ Wool Backing: Pure Jute Pile Weight: 1800g/m ² Thickness: 9mm approx. Heavy Domestic/General Contract 	4	40.00	42.00	84.00

All prices include delivery to businesses within mainland Britain

* = New product

Rugs - Stocked and Bespoke

Product	Size	Specification	Stock Rugs Trade Price/Rug £ ex. VAT	Stock Rugs RRP/Rug £ incl. VAT	Rugs Made to Measure at Source Trade Price/£m ² ex. VAT	Rugs Made to Measure at Source RRP/£m ² incl. VAT
Chunky Velvet	120x180 cm	Yarn: Pure Wool	168.00	336.00	108.00	216.00
	150x240 cm	Backing: Cotton	291.00	582.00		
	200x250 cm	Total Weight: 4500g/m ²	403.00	806.00		
	200x300 cm		480.00	960.00		
Leather [With Hair]	120x180 cm	Rug: Leather Hide	350.00	700.00	175.00	350.00
	170x240 cm	Backing: Wool felt	600.00	1200.00		
	200x300 cm	Total Weight: 2200g/m ²	850.00	1700.00		
Leather [Without Hair]	120x180 cm	Rug: Leather	450.00	920.00	250.00	500.00
	170x240 cm	Backing: Wool felt	850.00	1700.00		
	200x300 cm	Total Weight: 2200g/m ²	1250.00	2500.00		
Lustre	120x180 cm	Yarn: 60% Wool 40% Polyester	148.00	296.00	108.00	216.00
	150x240 cm	Backing: Cotton	245.00	490.00		
	200x250 cm	Total Weight: 4800g/m ²	342.00	684.00		
	200x300 cm		408.00	816.00		
Pebbles	120x180 cm	Yarn: Pure Wool	168.00	336.00	112.00	224.00
	150x240 cm	Backing: Cotton	286.00	572.00		
	200x250 cm	Total Weight: 5000g/m ²	393.00	786.00		
	200x300 cm		469.00	938.00		
Satpura Stripe	120x180 cm	Yarn: 75% Wool 25% Viscose	168.00	336.00	97.00	194.00
	170x240 cm	Backing: Cotton	316.00	632.00		
	200x250 cm	Total Weight: 4500g/m ²	383.00	766.00		
	200x300 cm		459.00	918.00		
	250x350 cm		673.00	1346.00		
Simla & Simla Stripe	120x180 cm	Yarn: 100% Viscose	184.00	368.00	108.00	216.00
	170x240 cm	Backing: Cotton	342.00	684.00		
	200x250 cm	Total Weight: 4500g/m ²	423.00	846.00		
	200x300 cm		502.00	1004.00		
	250x350 cm		740.00	1480.00		
Velvet Border	120x180 cm	Yarn: Undyed Wool	101.00	202.00	69.00	138.00
	150x240 cm	Backing: Cotton	153.00	306.00		
	200x250 cm	Total Weight: 2500g/m ²	214.00	428.00		
	200x300 cm		260.00	520.00		

Rugs offered Bespoke only

Himalayan Hand-Knotted Rugs

	Made to Measure Trade Price £/m ² ex. VAT	Made to Measure RRP £/m ² inc. VAT
60 Knot 100% Pure Tibetan Wool	224.00	448.00
60 Knot Tibetan Wool with less than 15% Silk	245.00	490.00
60 Knot Tibetan Wool with 16 to 30% Silk	305.00	610.00
60 Knot Tibetan Wool with 31 to 50% Silk	326.00	652.00
60 Knot Tibetan Wool with 51 to 70% Silk	388.00	776.00
60 Knot Tibetan Wool with 71 to 90% Silk	571.00	1142.00
60 Knot 100% Pure Chinese Silk	597.00	1194.00
100 Knot 100% Pure Tibetan Wool	321.00	642.00
100 Knot Tibetan Wool with less than 15% Silk	362.00	724.00
100 Knot Tibetan Wool with 16 to 35% Silk	418.00	836.00
100 Knot Tibetan Wool with 36 to 60% Silk	495.00	990.00
100 Knot Tibetan Wool with 61 to 90% Silk	658.00	1316.00
100 Knot 100% Pure Chinese Silk	709.00	1418.00
120 Knot 100% Pure Chinese Silk	760.00	1520.00

Colour matching possible @ £50.00 per colour
Other Wool/Silk combinations priced on request

Bordering, Sculpting and Inlay of Stocked Broadloom

	Trade Price for Bordering £/linear metre ex. VAT	RRP for Bordering £/linear metre incl. VAT
Linen/Cotton Border	30.00	60.00
Leather/Suede Border	37.00	74.00
Blind Hemmed Edge	25.00	50.00
Whipped Edge	15.00	30.00
Sculpting and Inlay	Prices available on application	

(A delivery charge of £25 per rug will apply to bordered, edged and inlaid items)

To calculate the total price for Bespoke Bordered Rugs please add the 'Bordering Cost' to the 'Rug Centre Cost'. The Bordering Cost is calculated by multiplying the 'linear metre price for Bordering' by the length of rug perimeter. The Rug Centre cost is calculated by multiplying the 'Broadloom Cut Length Price' by the 'Broadloom Roll Width' by your rug length or width (depending on the most economical way to cut it from the broadloom roll).

For oval or circular rugs please add £50.00

Point of Sale Material

	£/unit		£/Unit
Stock Rug Swatch Set A = Chunky Velvet & Velvet Border	25.00	Bordered Rug Display Set = Border Folder + 30cm ² Corners x 4	30.00
Stock Rug Swatch Set B = Lustre & Pebbles	25.00	Himalayan Rug Display Set = Colour Book + Folder + 30cm ² Samples x 3	110.00
Leather Rug Swatch	50.00	Display Stand	600.00

Trading Terms and Conditions

1. Terms of Payment

- 1.1 The seller shall invoice the buyer for the goods immediately following delivery. Payment is due on or before the 20th day of the month following the month of invoice. Time for payment shall be the essence of the contract.
- 1.2 If the buyer fails to pay on the due date, the seller shall be entitled to:
 - 1.2.1 The immediate payment of all outstanding payments on the goods or any other goods, services or works under any contract even if payment is not due and irrespective of any credit facilities
 - 1.2.2 Charge the buyer interest at the rate of 2.5% per month on unpaid amounts until payment is made (a part of a month being treated as a full month for the purposes of calculating interest); and
 - 1.2.3 Charge the buyer the cost of recovery of any unpaid amount including any legal costs, disbursements and bank charges incurred.

2. Prices

All orders are accepted subject to the conditions that prices charged will be those ruling at the time of despatch. Roll price applies only to orders for full, uncut rolls of broadloom 4.00 or 5.00 metres wide. Roll order can be supplied in cut lengths if required at a surcharge of £20 per cut. Price shown is net and excludes vat.

3. Cancellation

Cancellations, which must be confirmed in writing, can only be accepted prior to goods being cut or despatched.

4. Returns

When goods are returned solely on the account of customer error, we will only issue credit amounting to that obtained for the goods on resale less 25% handling charge, for sizes 3.5 x width and over. In cases where goods returned are seriously damaged in transit due to inadequate packing or failure to roll the carpet up properly, credit for scrap value only can be accepted. Any carpet, which is returned, is at the customer's risk and should be clearly marked with the sender's name and address.

5. Insolvency of Buyer

- 5.1 This clause applies if:
 - (i) The buyer makes any voluntary arrangement with its creditors or (being an individual or firm) becomes bankrupt or (being a company) becomes subject to an administration order or goes into liquidation (otherwise than for the purposes of amalgamation or reconstruction); or
 - (ii) An encumberancer takes possession, or a receiver is appointed, of any of the property or assets of the buyer; or
 - (iii) The buyer ceases, or threatens to cease, to carry on business; or
 - (iv) The seller reasonably apprehends that any of the events mentioned above is about to occur in relation to the buyer and notifies the buyer accordingly.
- 5.2 If this clause applies then, without prejudice to any other right or remedy available to the seller, the seller shall be entitled to cancel the contract or suspend any further deliveries under the contract without any liability to the Buyer, and if the goods have been delivered but not paid for the invoice shall become immediately due and payable notwithstanding any previous agreement or arrangement to the contrary.

6. Duplicate orders

In the event of a telephone order or verbal order being duplicated due to failure on the part of the customer to mark the confirmation order as such, credit will be admissible only within the terms stated above, under the heading 'Returns'.

7. Size Tolerances

Whilst every effort is made to manufacture the correct size, slight variations are unavoidable. It is advisable therefore that the customer order 3% more length than is required.

8. Specification

Operating a policy of continuous improvements, we reserve the right to modify material construction and specification without notice.

9. Damage or loss in transit

Claims for damage can only be considered if notification is received within 7 days of delivery and the goods have been signed for as damaged. Claims for suspected loss must be lodged within 28 days from date of invoice.

10. Complaints/claims

All goods should be inspected by buyer prior to installation as claims resulting from visible defects cannot be entertained after the carpet has been cut or fitted. Any complaint that arises on goods already fitted can only be considered once the installation has been inspected by the buyer and the details submitted on our official complaints form, a copy of which will be supplied on request. We can accept no liability for consequential loss or damage due to circumstances beyond our control or that of our suppliers.

11. Deliveries

Anticipated delivery dates are given in good faith and whilst every effort is made to ensure they are met this cannot be considered as the essence of any contract. Therefore on the rare occasion that a delay does occur we are not able to accept liability in the event of any corresponding claim. Our normal delivery service is by means of our appointed carrier, to a manned business address during normal working hours. It is usually affected within 7 working days of collection from our warehouse.

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