

Naturals



Product	Width (m)	Nett Price Cuts	Nett Price Rolls
Coir			
Coir Anjengo	4 & 5	£10.95	£9.86
Coir Boucle Natural	3.94 & 5	£10.95	£9.86
Coir Herringbone Natural	3.94 & 5	£8.95	£8.06
Coir Panama Natural	3.94 & 5	£8.95	£8.06

Matting			
Coir Natural	1 & 2	£17.50	£10.79
Coir Coloured	1 & 2	£20.50	£17.50

Seagrass			
Fine Seagrass - Basketweave	4	£11.75	£10.58
Fine Seagrass - Herringbone	4	£11.75	£10.58
Fine Seagrass - Standard	4	£10.75	£9.68
Seagrass - Basketweave	4	£13.56	£12.20
Seagrass - Herringbone	4	£9.56	£8.60
Seagrass - Standard	4	£8.20	£7.38

Jute			
Jute Herringbone Natural	4	£15.95	£14.36
Jute Medium Boucle	4	£15.95	£14.36
Jute Panama Natural	4	£15.95	£14.36

INTEC STAIN RESIST For use on all Naturals and Wool flooring - £1.10m²

Naturals

Product	Width (m)	Nett Price Cuts	Nett Price Rolls
Sisal			
Sisal Big Boucle	4	£16.40	£14.76
Sisal Boucle Artist	4	£14.99	£13.49
Sisal Contrast	4	£16.00	£14.40
Sisal Fine Boucle	4	£12.50	£11.25
Sisal Herringbone	4	£16.00	£14.40
Sisal Linen	4	£16.00	£14.40
Sisal Majestic	4	£36.60	£32.94
Sisal Mini Boucle	4*	£15.60	£14.04
Sisal Panama	4	£17.60	£15.84
Sisal Panda's Eye - NEW	4	£18.60	£16.74
Sisal Tigers Eye	4*	£17.20	£15.48

* Some colours available in both 4 and 5 metre widths

Sisal Runners and Rugs

Runners

Award winning stair runners in natural sisal weaves in vibrant and interesting colours.

Lazy Days Runners	24"	£22.00	£16.99 per lin m
Morocco Runners	27"	£26.80	£18.99 per lin m

Rugs

Matching rugs for Lazy Day runners collection. Available in six colours and four sizes

Lazy Days



Small 5' x 3'
£25.00



Medium 6' x 4'
£45.00



Large 8' x 5'
£75.00



Hall Runner 7'9" x 2'4"
£35.00

Wool



Product	Width (m)	Nett Price Cuts	Nett Price Rolls
Adventures - NEW	4	£13.99	£12.59
Beach Hut Stripe	4	£19.99	£18.50
Chic Pinstripe	4	£22.99	£21.50
Classics - NEW	4	£13.99	£12.59
Country Garden	4 & 5	£14.99	£13.49
Country Herbs	4 & 5	£14.99	£13.49
New Worlds - NEW	4	£19.99	£18.50
Orient Express - NEW	4	£13.99	£12.59
Pampas Berber Loop	4 & 5	£13.50	£12.15
Pampas Boucle	4 & 5	£19.99	£18.50
Pampas Herringbone	4	£22.99	£20.69
Pampas Knitted	4 & 5	£19.99	£17.99
Pampas London - NEW	4	£22.99	£20.69
Pampas Nordic - NEW	4 & 5	£10.75	£8.95
Pampas Nordic Stripe - NEW	4 & 5	£10.75	£8.95
Savannah Milan	4 & 5	£14.99	£13.49

Signature Collection



Soft Bamboo - NEW	4	£18.99	£17.09
South Pacific	4	£24.99	£22.49



Wood Flooring

A superb collection of rustic grade timbers

Handcrafted Woods

A range of handcrafted wood flooring in a variety of woods with lacquered or brushed & oiled finishes, all with micro bevel. 18mm and 20mm thick planks have T&G installation system, 14mm planks have Unilin 'Click' installation.

Code	Product	Finish	Dimensions mm					Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer	Pack size m ²			
001	Oak Natural - Clic	Lacquered	14	1860	148	3	2.2	<input checked="" type="checkbox"/>	£27.99	£61.58
002	Oak Natural	Lacquered	18	R	150	5	1.65	<input checked="" type="checkbox"/>	£31.75	£52.39
003	Oak Natural	Brushed & UV Oiled	18	R	150	5	1.65	<input checked="" type="checkbox"/>	£32.75	£54.04
005	Black Amer. Walnut	Lacquered	18	R	150	5	1.65	<input checked="" type="checkbox"/>	£43.50	£71.78
006	Oak Natural	Lacquered	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£37.99	£66.75
007	Oak Natural	Brushed & Lacquered	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£38.99	£68.51
008	Oak Natural	Brushed & UV Oiled	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£38.99	£68.51
009	Oak Country	Brushed & Lacquered	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£38.99	£68.51
010	Oak Smoked	Brushed & UV Oiled	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£40.50	£71.16
011	Solid Oak	Brushed & Lacquered	18	R	150	SD	1.65	<input checked="" type="checkbox"/>	£32.50	£53.63
012	Oak Natural - Clic	Brushed & UV Oiled	14	1860	148	3	2.2	<input checked="" type="checkbox"/>	£28.50	£62.70
013	Oak Natural - Clic	Lacquered	14	1860	189	3	2.812	<input checked="" type="checkbox"/>	£28.50	£90.14
014	Oak Natural - Clic	Brushed & UV Oiled	14	1860	189	3	2.812	<input checked="" type="checkbox"/>	£29.50	£82.95

NB Both the 14mm and 18mm products will use the same size profile which will adapt. The 20mm products require the larger depth profile. Skirtings, radiator pipe covers, nosings etc and other profiles are also available. See the price list for information.

R = Random Lengths, SD = Solid.

Wood Flooring



A superb collection of rustic grade timbers

Duo-living Collection

A European oak plank floor available in 8 colours, 2 finishes and in 2 widths with tongue and groove installation system. All planks are 14mm thick and vary between 600mm and 1860mm in length.

Code	Product	Finish	Dimensions mm					 Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer	Pack size m ²			
101	Oak Natural	Lacquered	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£24.99	£55.78
102	Oak Natural	Brushed & UV Oiled	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£25.99	£58.01
103	Oak Polar	Brushed & UV Oiled	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£29.99	£66.94
104	Oak Smoked	Brushed & UV Oiled	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£29.99	£66.94
105	Oak Grey Mist	Brushed & UV Oiled	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£29.99	£66.94
106	Oak Antique	Brushed & UV Oiled	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£29.99	£66.94
107	Oak Chapel	Brushed & UV Oiled	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£29.99	£66.94
108	Walnut	Lacquered	14	R	150	3	2.232	<input checked="" type="checkbox"/>	£46.50	£103.79
109	Oak Natural	Lacquered	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£25.99	£73.08
110	Oak Natural	Brushed & UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£26.99	£75.90
111	Oak Polar	Brushed & UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14
112	Oak Smoked	Brushed & UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14
113	Oak Grey Mist	Brushed & UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14
114	Oak Antique	Brushed & UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14
115	Oak Chapel	Brushed & UV Oiled	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£30.99	£87.14
116	Walnut	Lacquered	14	R	189	3	2.812	<input checked="" type="checkbox"/>	£47.50	£133.57

NB Skirtings, radiator pipe covers, nosings etc and other profiles are also available. See the price list for information.

R = Random Lengths.



Wood Flooring

A superb collection of rustic grade timbers

Traditions – New

Our collection of best selling rustic grade oak floors for everyday use.

Code	Product	Finish	Dimensions mm					Pack size m ²	Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer					
Country Cottage											
CCML	Solid Rustic Oak Nat.	Lacquered	18	R	120	SD	2.112	<input checked="" type="checkbox"/>	£24.50	£51.74	
CCMO	Solid Rustic Oak Nat.	UV Oiled	18	R	120	SD	2.112	<input checked="" type="checkbox"/>	£24.50	£51.74	
Farmhouse											
FHML	Rustic Oak Natural	Lacquered	18	R	120	5	2.112	<input checked="" type="checkbox"/>	£22.99	£48.55	
FHBO	Rustic Oak Natural	Brushed & UV Oiled	18	R	120	5	2.112	<input checked="" type="checkbox"/>	£22.99	£48.55	
Townhouse											
TWNML	Rustic Oak Natural	Lacquered	18	R	120	5	1.65	<input checked="" type="checkbox"/>	£26.50	£43.73	
TWNBO	Rustic Oak Natural	Brushed & UV Oiled	18	R	120	5	1.65	<input checked="" type="checkbox"/>	£27.50	£45.38	
Manor House											
MHBL	Rustic Oak Natural	Brushed & Lacquered	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£33.50	£58.86	
MHBO	Rustic Oak Natural	Brushed & UV Oiled	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£33.50	£58.86	
MHSL	Rustic Oak Smoked	Brushed & UV Oiled	20	1860	189	6	1.757	<input checked="" type="checkbox"/>	£34.50	£60.62	

NB Skirtings, radiator pipe covers, nosings etc and other profiles are also available. See the price list for information.

R = Random Lengths. SD = Solid.

Knots and blemishes will appear in oak floors, they form part of the character of the product. All knots and blemishes will be naturally filled to keep an even surface and tone of the floor. Natural colour variations are allowed in Rustic Grade timber including sapwood.


Wood Flooring



A superb collection of rustic grade timbers


Simply Oak

An oak plank available in 6 colours with tongue and groove installation system. All planks are 14mm thick and vary between 300mm and 1200mm in length. Nested packs, minimum 3 x full 1200mm lengths.

Code	Product	Finish	Dimensions mm					Pack size m ²	 Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer					
S020	Rustic Pale Oak	UV Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£23.99	£34.55	
S021	Rustic Natural Oak	Lacquered	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£22.99	£23.11	
S022	Rustic Natural Oak	UV Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£22.99	£23.11	
S023	Rustic Aged Oak	Natural Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£23.99	£34.55	
S024	Rustic Dark Oak	Natural Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£23.99	£34.55	
S025	Rustic Warm Oak	UV Oiled	14	R	150	3	1.44	<input checked="" type="checkbox"/>	£23.99	£34.55	

Simply Oak Slim

Slim version of Simply oak, natural oak in narrow width of 125mm wide, widths from 300mm – 1200mm

Code	Product	Finish	Dimensions mm					Pack size m ²	 Suitable for underfloor heating	Price /m ²	Price /Pack
			Thickness	Length	Width	Wear Layer					
S0530	Rustic Natural Oak	Lacquered	14	R	125	3	1.80	<input checked="" type="checkbox"/>	£18.50	£33.30	
S0531	Rustic Natural Oak	UV Oiled	14	R	125	3	1.80	<input checked="" type="checkbox"/>	£18.50	£33.30	

NB Skirtings, radiator pipe covers, nosings etc and other profiles are also available. See the price list for information.

R = Random Lengths.

Profiles

For all 14–18mm thick wood profiles



Product Colour	Profile Colour	Size mm	Profiles / Prices				Scotia
			WT18 Twin	WR18 Ramp	WSR18 Semi-Ramp	WE18 End	
Oak Natural (All inc. Solid Oak) & Timeless Oak	Light Oak	990	£10.24	£11.00	£11.35	£6.78	£10.99
		3000	£31.02	£33.33	£34.40	£26.60	
Oak Nutmeg H/S	Armagnac	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Oak Polar & Pale Oak	Polar	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Oak Smoked	Smoked Oak	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Oak Grey Mist	Grey Mist	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Oak Antique & Aged Oak	Antique Oak	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Oak Chapel	Chapel Grey	990	£15.80	£18.60	£19.76	£14.27	-
		3000	£47.87	£56.36	£59.93	£43.25	£15.99
Dark Oak	Graphite	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99
Black Amer. Walnut & Walnut	Walnut	990	£15.80	£18.60	£19.76	£14.27	-
		3000	£47.87	£56.36	£59.93	£43.25	£15.99
Unfinished	Unfinished	990	£10.76	£11.58	£11.80	£9.84	-
		3000	£32.62	£35.11	£35.80	£29.78	£11.99

For all 20mm thick wood profiles

Product Colour	Profile Colour	Size mm	WT22 Twin	WR22 Ramp	WSR22 Semi-Ramp	WE22 End	Scotia
			Oak Natural, Oak Country & Solid Oak	Light Oak	990	£10.93	
		3000	£33.11	£40.05	£41.65	£27.65	£10.99
Oak Smoked	Smoked Oak	990	£11.25	£13.62	£14.33	£10.18	-
		3000	£34.15	£41.31	£42.91	£30.85	£11.99

Pipe Covers FHWPC (pairs) Oak £7.99

Heritage Parquet



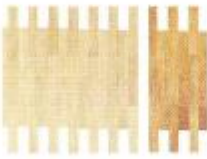



Signature
COLLECTION

Introducing Heritage Parquet, as the first of our Signature wood products. A collection of 6 traditional parquet solid oak floor designs to suit any home.


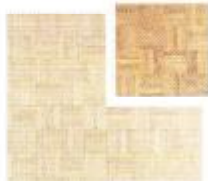

Heritage Parquet features a unique 'mesh backing' system to allow a speedy installation so you can install multiple staves in one go.

It comes as an unfinished, sanded product ready to accept bespoke colours or oils of your choice.

Code	Product	Pattern	Stave Size	Unit Size	Pieces /Pack	m ² /Pack	Packs /Pallet	Price m ² / pack	Pack Price	
HP007	University	End Grain	10x20 x60	10x240 x360	17	1.4688	108	£44.99	£66.05	<input checked="" type="checkbox"/>
										
HP004	School Hall	English Pattern	10x50 x250	10x250 x750	12	2.25	52	£19.99	£44.98	<input checked="" type="checkbox"/>
										
HP005	Cathedral	Herringbone Pattern	10x50 x250	10x400 x600	12	2.25	48	£19.99	£44.98	<input checked="" type="checkbox"/>
										



Heritage Parquet

Code	Product	Pattern	Size	Size	/Pack	/Pack	/Pallet	m ² / pack	Price	
HP001	Museum	Mosaic Square/Parallel	8x24 x120	8x480 x480	10	2,304	84	£19.99	£46.06	<input checked="" type="checkbox"/>
										
HP002	Library	English Pattern	8x24 x120	8x480 x384	15	2,7648	58	£19.99	£55.25	<input checked="" type="checkbox"/>
										
HP003	Chateau	Double Herringbone	8x24 x120	8x480 x345	25	3,456	54	£19.99	£69.09	<input checked="" type="checkbox"/>
										

Recommended Adhesive

Product	Pack Size	Each
Sika AT80	17 kg Tub	£92.79



Accessories

Adhesives

Product	Pack Size	Each
F Ball B90 - PVA for wood joints	5ltr	£14.62
F Ball B90 - PVA for wood joints	1ltr	£5.17
F Ball B92 - Solvent based adhesive	15kg tub	£41.69
F Ball B92 - Solvent based adhesive	7.5kg tub	£22.04
F Ball B95 - Flexible wood adhesive	8kg tub	£49.31

Underlays

Product	Roll Size	Per Roll
Envoy Single - Acoustic White	15m ² roll	£7.19
Envoy Silver - Acoustic Silver	15m ² roll	£13.29
Envoy Duo - Barrier Plus	15m ² roll	£16.99



Wood Care Kits

All in one box - everything you need to clean and rejuvenate your lacquered or oiled floor.

Oiled Kit contents include:

Natural soap, intensive cleaner, maintenance paste and instructions.

Lacquered Kit contents include:

Intensive cleaner, lacquer care cleaner and instructions.

Oiled kit - £28.99 each

Lacquered kit - £15.99 each

Contacts

Business Development Managers

Area	Manager	Mobile:	Email:
Scotland:	Mike Mortimer	07975 682385	mike.mortimer@kersaintcobb.co.uk
Northern:	Adam Clark	07971 312673	adam.clark@kersaintcobb.co.uk
Midlands – West:	Dean Chapman	07811 354728	dean.chapman@kersaintcobb.co.uk
Midlands – East:	Mark Forsyth	07538 836266	mark.forsyth@kersaintcobb.co.uk
South West & Wales:	Ian Shopland	07971 914418	ian.shopland@georgian-carpets.co.uk
South & London – West:	Paul Cocks	07796 993914	paul.cocks@kersaintcobb.co.uk
South & London – East:	Mark Lorimer	07966 475770	mark@mulberryflooring.com
Northern Ireland	David Pusnett	07836 650655	davidpusnett@btinternet.com
Wood Sales Domestic:	Paul Turnbull	07538 834661	paul.turnbull@kersaintcobb.co.uk
Sales Office:		01675 430430	sales@kersaintcobb.co.uk
PR Enquiries:	Hillgate PR	0207 384 2476	kersaintcobb@hillgatepr.co.uk
General Manager:	Mike Richardson	07814 384639	mike.richardson@kersaintcobb.co.uk

Terms and Conditions

1. Terms of Payment

1.1 The Seller shall invoice the Buyer for the Goods immediately following delivery. Payment is due on or before the 20th day of the month following the month of invoice. Time for payment shall be of the essence of the Contract.

1.2 If the Buyer fails to pay on the due date, the Seller shall be entitled to:

- 1.2.1 the immediate payment of all outstanding payments on the Goods or any other goods, services or works under any contract even if payment is not due and irrespective of any credit facilities;
- 1.2.2 charge the Buyer interest at the rate of 2.5% per month on unpaid amounts until payment is made (a part of a month being treated as a full month) for the purposes of calculating interest; and
- 1.2.3 charge the Buyer the cost of recovery of any unpaid amount including any legal costs, disbursements and bank charges incurred.

2. Prices

All orders accepted subject to the conditions that prices charged will be those ruling at the time of despatch.

3. Cancellations

Cancellations which must be confirmed in writing, can only be accepted prior to goods being cut or dispatched.

4. Returns

When goods are returned solely on the account of customer error, we will only issue credit amounting to that obtained for the goods on resale less 15% handling charge. In cases where goods returned are seriously damaged in transit due to inadequate packing or failure to roll the carpet up properly, credit for scrap value only can be accepted. Any carpet which is returned is at the customer's risk and should be clearly marked with the sender's name and address.

5. Insolvency of Buyer

5.1 This clause applies if:

- (i) the Buyer makes any voluntary arrangement with its creditors or (being an individual or firm) becomes bankrupt; or (being a company) becomes subject to an administration order or goes into liquidation (otherwise than for the purposes of amalgamation or reconstruction); or
- (ii) an encumbrancer takes possession, or a receiver is appointed, of any of the property or assets of the Buyer; or
- (iii) the Buyer ceases, or threatens to cease, to carry on business; or
- (iv) the Seller reasonably apprehends that any of the events mentioned above is about to occur in relation to the Buyer and notifies the Buyer accordingly.

5.2 If this clause applies then, without prejudice to any other right or remedy available to the Seller, the Seller shall be entitled to cancel the Contract or suspend any further deliveries under the Contract without any liability to the Buyer, and if the Goods have been delivered but not paid for the price shall become immediately due and payable notwithstanding any previous agreement or arrangement to the contrary.

6. Duplicate Orders

In the event of a telephone order or verbal order being duplicated due to failure on the part of the customer to mark the confirmation order as such, credit will be admissible only within the terms stated above, under the heading 'Returns'.

7. Size Tolerances

Whilst every effort is made to manufacture the Correct size, slight variations are unavoidable and a tolerance of plus or minus 1.25% is allowable in accordance with Clause 3 of British Standards BS55 1974. It is advisable therefore that the consumer be recommended to order 1% more length than is required.

8. Specifications

Operating a policy of continuous improvement, we reserve the right to modify material construction and specifications without notice.

9. Complaints/Claims

All goods should be inspected by dealer prior to installation as claims resulting from visible defects cannot be entertained after the carpet has been cut or fitted. Any complaint that arises on goods already fitted can only be considered once the installation has been inspected by dealer and the details submitted on our official complaints form, a copy of which will be supplied on request. We can accept no liability for consequential loss or damage not due to circumstances beyond our control or that of our suppliers.

10. Deliveries

Anticipated delivery dates are given in good faith and whilst every effort is made to ensure they are met this cannot be considered as the essence of any contract. Therefore on the rare occasion that a delay does occur we are not able to accept liability in the event of any corresponding claim.

11. Passing of property

All goods are at the risk of the customer as soon as they are delivered or collected, but the property and ownership of the goods will not pass until payment in full, of all outstanding invoices, has been received by the Company.

Please note that natural floorcoverings occasionally show irregularities in the weave, stray fibres or small variations. These are part of their character and should be accepted as such. All natural fibre products may fade faster than synthetic carpets in direct sunlight. Slight colour variations may occur between samples and finished product.



Kersaint Cobb & Company

7th January 2013.

Dear Customer,

Please find enclosed your New Kersaint Cobb & Co price list that is effective from the 18th January 2013. We have updated our collections by adding 9 new ranges, 6 wool ranges, some of which are available in both 4 & 5 M,

4m width

Adventures
Classics
New Worlds
Orient Express
Pampas London

4 & 5 m width

Pampas Nordic
Pampas Nordic Stripe

One new Sisal, Pandas eye which is available in 4m, and also adding a new range to our own Signature Collection, Soft Bamboo a stylish bamboo flooring which is 40% bamboo & 60% polyamide available in 4m.

In addition to the new ranges we have also removed discontinued items.

We still continue to offer a comprehensive collection of natural flooring, wool carpet and wood flooring.

Also look out for our newly designed website which will be coming soon.

Thank you for your continued support and we look forward to supplying you during the coming years.

Yours Sincerely

Mike Richardson
General Manager
Kersaint Cobb & Co

Gorsey Lane, Coleshill, Birmingham B46 1JU.
Sales Tel: +44 (0)1675-430430 Accounts Tel: +44 (0)1675-433537 Fax: +44 (0)1675-430222
Email: sales@kersaintcobb.co.uk Website: www.kersaintcobb.co.uk

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