

Premier Customer Gold Price List

UK RESIDENTIAL BROADLOOM - non stocked retail ranges

APRIL 2013

Prices are subject to alternation without notice

code	product	backing	Price ROLLS £/m ²	Price CUTS £/m ²	width	type	weight gr/m ²	pile content
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EASY CARE & PERLANA® COLLECTION

FFS	FairField Supreme	AB	6,80	8,36	4m & 5m	cut pile 1/10"	1,200	Lanaset PP, 3-tone
FCP	FairField Creations plain	AB	6,80	8,36	4m & 5m	cut pile 1/10"	1,200	Lanaset PP, 3-tone
FCS	FairField Creations stripe	AB	6,80	8,36	4m	cut pile 1/10"	1,200	Lanaset PP, 3-tone
GRN	Grandeur 40	AB	7,49	8,99	4m & 5m	cut pile 1/8"	1,220	100% Perlana (PET)
HES	Heathertwist Supreme	AB	7,49	8,99	4m & 5m	cut pile 1/8"	1,360	Lanaset PP, 2-ply
HED	Heathertwist Design	AB	7,49	8,99	4m	cut pile 1/8"	1,360	Lanaset PP, 2-ply
SEL	Supreme Elegance	AB	8,56	9,99	4m	shaggy 3/16"	1,680	Lanaset PP, 3-tone, 2-ply
STW	StarTwist Supreme	AB	6,99	8,49	4m & 5m	cut pile 1/8"	1,360	Lanaset PP, 2-ply



TECHNIC COLLECTION

INF	Infinity	SB/FS	8,75	10,50	4m	cut pile 1/10"	680	100% PA - piece dyed
SCA/U/D	Scala Solutions	IB	9,60	11,50	4m	cut pile 1/10"	1,160	Meraklon HeatSet, 2-ply



ULTIMO COLLECTION

AMI	Amira	SB/DLN	12,50	14,95	4m	shaggy 5/16"	1,155	100% PA
A9Z	Axminster 50001 / 50002	woven	26,50	31,50	4m	AX 9 row 7 pitch	1,460	80% WO - 20% PA, 3-ply
BAM	Bamboo	KT	11,50	13,95	4m	saxony 1/10"	870	40% BAM - 60% PA
BAA	Bamboo Luxe	KT	16,25	19,50	4m	velvet 1/10"	1,300	40% BAM - 60% PA
BAB	Bamboo Weave	KT	14,75	17,75	4m	loop pile 1/10"	980	40% BAM - 60% PA
OAS	Oasis	SB/DLN	13,50	15,95	4m & 5m	berber loop 1/4"	1,030	100% N.Z. WO, 3-ply
WCL	Mayfair Velvet	SB/DL	21,50	24,95	4m & 5m	velvet 1/10"	1,365	100% N.Z. WO, 2-ply
WLT	Mayfair Velvet Supreme	SB/DL	26,95	29,95	4m & 5m	velvet 1/10"	1,890	100% N.Z. WO, 2-ply
SAT	Satine	KT	16,25	19,50	4m & 5m	saxony 1/10"	1,560	100% PA
PEA	Pearl	SB/FS	21,50	24,95	4m	shaggy 3/16"	2,310	100% PA
IMK	Impression	KT	17,50	20,95	4m	loop pile 1/4"	1,420	100% PA
ZEN	Zen	SB/FS	12,50	14,95	4m	saxony 1/10"	1,000	100% PA
SMK	Smaragd	KT	13,50	15,95	4m & 5m	saxony 5/64"	900	100% PA
ATM	Atmosphere	AB	8,56	9,99	4m	shaggy 3/16"	1,680	Lanaset PP, 3-tone, 2-ply
STH	Stardust Heathers	AB	7,49	8,99	4m & 5m	cut pile 1/8"	1,360	Lanaset PP, 2-ply
MTW	Mystic Twist	AB	6,99	8,49	4m & 5m	cut pile 1/8"	1,360	Lanaset PP, 2-ply



WILTON COLLECTION

27Z	Venice Wilton	woven	14,34	16,73	4m	wilton	1,770	Lanaset PP, 1 mln points
SUZ	Sumatra	woven	12,43	14,34	4m	wilton	1,970	Lanaset PP, 2-ply



LANDSCAPING COLLECTION

ELE	Easy Lawn Essential	heavy woven PP	9,95	11,95	2m & 4m	3/8" tufted - non filled	990	100% PE
ELF	Easy Lawn Delight	heavy woven PP	9,95	11,95	2m & 4m	3/8" tufted - non filled	990	100% PE
ELC	Easy Lawn Elite	heavy woven PP	11,95	13,95	2m & 4m	3/8" tufted - non filled	1,250	60% PE - 40%PA
ELD	Easy Lawn Lounge	heavy woven PP	11,95	13,95	2m & 4m	3/8" tufted - non filled	1,250	60% PE - 40%PA
ELA	Easy Lawn Excellence	heavy woven PP	13,95	15,95	2m & 4m	3/8" tufted - non filled	1,630	60% PE - 40%PA
ELB	Easy Lawn Cottage	heavy woven PP	13,95	15,95	2m & 4m	3/8" tufted - non filled	1,630	60% PE - 40%PA
FGR	Easy Lawn Green	heavy woven PP	13,50	15,50	2m & 4m	3/16" tufted - non filled	1,650	100% PE



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See notes overleaf

NOTES

CONDITIONS

- All prices are in £ and subject to alteration without notice.
- VAT is zero-rated.
- Prices are subject to change pending on sales conditions and transportation costs.
- See also our general sales conditions.

STANDARD LANO PAYMENT TERMS

- All invoices are due within 60 days after date of invoice.
- 3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.
- 2.50% payment discount for settlement by the 20th of the month following date of invoice, preferably by electronic money transfer.
- Electronic money transfer :
 - "CHAPS payment" : Add swift code GEBAGB22 to the account number. Payment by 11.00 A.M. will result in a same day payment.
 - "BACS payment" will routinely be turned around within 4 days.
- Details for payment are at the bottom of each invoice.

TRANSPORT & DELIVERY

- All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: <http://www.iccwbo.org/incoterms/id3045/index.html>
The relevant term will be shown in abbreviated form on our shipping documents.
- Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: http://www.unece.org/trans/conventn/cmr_e.pdf
- For consignments under £150,00 a nominal surcharge of £25,00 for transport and administration costs will be added on the invoice.

CLAIMS

- All queries/claims must be made in writing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
- For mail and fax coordinates: see bottom page of your invoice.

MISCELLANEOUS

- For detailed information check sampling material and specification sheets.
- The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.
- 400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.
- Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

RETURNS

- When goods are returned solely on the account of customer error, we will only issue credit amounting to that obtained for the goods on resale less 15% handling charge.
- In cases where goods returned are seriously damaged in transit due to inadequate packing or failure to roll the carpet properly, credit for scrap value only can be accepted.
- Any carpet which is returned is at customer's risk and should be clearly marked with the sender's name & address.

BACKINGS

AB :	action backing	PF:	plain foam
FB :	feltback X-traback	SB/DL:	synthetic backing deluxe
FBB/FBG:	feltback	SB/FS:	synthetic backing / fire-safe
IB:	impervious backing	WB:	waffle backing
KT:	comfort backing		



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