



Ms Sally Rowley  
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14<sup>th</sup> March 2019

Revised Quotation – P28449

Further to your recent visit to the showroom & subsequent correspondence, please find attached our revised quotation to supply and lay carpets at the above address.

This quotation is covered by our price match guarantee so please contact us if you obtain a lower price for these goods and services and we will match or beat our competitors quote subject to certain terms & conditions.

Should you have any queries please do not hesitate to call us on the above number or call into the showroom where we will be happy to discuss any aspect of the quotation with you further.

We trust the attached quotation meets with your approval and look forward to receiving your further instructions in due course.

Yours sincerely

Jack Barton

Payment terms

50% Deposit payable with order & balance due 48 Hours before 1<sup>st</sup> day of installation (or 1 month after order placed if the fitting is delayed at customer's request).



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Revised Quotation #1 – P28449

Stairs & Landings from Top Floor to Ground Floor (excluding Ground Floor Hall)

To supply carpet as per Options detailed below,  
Heavy Duty Rubber underlay & Paperfelt to be laid beneath,  
Fitting to same, re-using existing gripperod fixings,  
Supply & fit solid brass doorbars at doorways,  
Re-use existing doorbars at doorways to 1<sup>st</sup> Floor Bedrooms,  
Areas to be clear of furniture at time of installation,  
All Stairs to be fitted full width (turned under at junction with banister),  
Price for uplift & disposal of existing materials shown separately in 'FURTHER OPTION' section.

OPTION 1

To supply Sloane Twist 42oz, 80% Wool / 20% Synthetic carpeting,  
5 metre wide, Colour: To Select @ £23.60m<sup>2</sup> (Reduced from £29.50m<sup>2</sup>),  
Normal Retail Price £ 2,866.10  
**Less Promotional Discount -£ 339.25**  
Discount Price (Valid to end of current month) £ 2,526.85

OPTION 2

To supply Sloane Twist Super 50oz, 80% Wool / 20% Synthetic carpeting,  
5 metre wide, Colour: To Select @ £27.60m<sup>2</sup> (Reduced from £34.50m<sup>2</sup>),  
Normal Retail Price £ 3,153.60  
**Less Promotional Discount -£ 396.75**  
Discount Price (Valid to end of current month) £ 2,756.85

OPTION 3

To supply Rutland 40oz, 80% Wool / 20% Synthetic carpeting,  
5 metre wide, Colour: RUT40E57 @ £24.60m<sup>2</sup> (Reduced from £30.75m<sup>2</sup>),  
Normal Retail Price £ 2,937.98  
**Less Promotional Discount -£ 353.63**  
Discount Price (Valid to end of current month) £ 2,584.35

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OPTION 4

To supply Rutland 50oz, 80% Wool / 20% Synthetic carpeting,  
5 metre wide, Colour: RUT50E57 @ £29.40m<sup>2</sup> (Reduced from £36.75m<sup>2</sup>),

Normal Retail Price	£ 3,282.98
Less Promotional Discount	-£ 422.63
Discount Price (Valid to end of current month)	<u>£ 2,860.35</u>

OPTION 5

To supply Finelooop, 50% Wool / 50% Synthetic loop pile carpeting,  
5 metre wide, Colour: FLO-490 @ £24.80m<sup>2</sup> (Reduced from £31.00m<sup>2</sup>),

Normal Retail Price	£ 2,952.35
Less Promotional Discount	-£ 356.50
Discount Price (Valid to end of current month)	<u>£ 2,595.85</u>

FURTHER OPTION

Add uplift & dispose of existing carpets & underlay	+ £132.00
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All prices include VAT @ 20%

Please Note

**Door trimming** – It is often necessary to have doors trimmed prior to new carpets being installed. Our fitters do not trim doors; however we are able to recommend a private contractor who can carry out this work for an additional fee payable directly.

Payment terms

50% Deposit payable with order & balance due 48 Hours before 1<sup>st</sup> day of installation (or 1 month after order placed if the fitting is delayed at customer's request).

Order subject to terms & conditions printed overleaf.



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14<sup>th</sup> March 2019

Revised Quotation #2 – P28449

Ground Floor Hall, Stairs & Landings from Top Floor to Ground Floor (including Ground Floor Hall)

To supply carpet as per Options detailed below,  
Heavy Duty Rubber underlay & Paperfelt to be laid beneath,  
Fitting to same, re-using existing gripperod fixings,  
Supply & fit solid brass doorbars at doorways,  
Re-use existing doorbars at doorways to 1<sup>st</sup> Floor Bedrooms,  
Areas to be clear of furniture at time of installation,  
All Stairs to be fitted full width (turned under at junction with banister),  
Price for uplift & disposal of existing materials shown separately below.

OPTION 1

To supply Sloane Twist 42oz, 80% Wool / 20% Synthetic carpeting,  
5 metre wide, Colour: To Select @ £23.60m<sup>2</sup> (Reduced from £29.50m<sup>2</sup>),  
Normal Retail Price £ 3,846.60  
Less Promotional Discount -£ 449.88  
Discount Price (Valid to end of current month) £ 3,396.72

OPTION 2

To supply Sloane Twist Super 50oz, 80% Wool / 20% Synthetic carpeting,  
5 metre wide, Colour: To Select @ £27.60m<sup>2</sup> (Reduced from £34.50m<sup>2</sup>),  
Normal Retail Price £ 4,227.85  
Less Promotional Discount -£ 526.13  
Discount Price (Valid to end of current month) £ 3,701.72

OPTION 3

To supply Rutland 40oz, 80% Wool / 20% Synthetic carpeting,  
5 metre wide, Colour: RUT40E57 @ £24.60m<sup>2</sup> (Reduced from £30.75m<sup>2</sup>),  
Normal Retail Price £ 3,941.91  
Less Promotional Discount -£ 468.94  
Discount Price (Valid to end of current month) £ 3,472.97

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**OPTION 4**

To supply Rutland 50oz, 80% Wool / 20% Synthetic carpeting,  
5 metre wide, Colour: RUT50E57 @ £29.40m<sup>2</sup> (Reduced from £36.75m<sup>2</sup>),

Normal Retail Price	£ 4,399.41
Less Promotional Discount	-£ 560.44
Discount Price (Valid to end of current month)	<u>£ 3,838.97</u>

**OPTION 5**

To supply Finelooop, 50% Wool / 50% Synthetic loop pile carpeting,  
5 metre wide, Colour: FLO-490 @ £24.80m<sup>2</sup> (Reduced from £31.00m<sup>2</sup>),

Normal Retail Price	£ 3,960.98
Less Promotional Discount	-£ 472.75
Discount Price (Valid to end of current month)	<u>£ 3,488.23</u>

**OPTIONS**

Add uplift & dispose of existing carpets & underlay	+ £177.00
Add Easyshim ramp at junction with tiled floor in WC	+ £30.00

All prices include VAT @ 20%

**Please Note**

**Door trimming** – It is often necessary to have doors trimmed prior to new carpets being installed. Our fitters do not trim doors; however we are able to recommend a private contractor who can carry out this work for an additional fee payable directly.

**Easyshim Ramps** – The carpet is to meet tiled flooring in the Ground Floor WC, as this is higher than the combined thickness of the carpet & underlay (approx 15-20mm) we suggest the installation of an 'Easyshim' ramp beneath the carpet to raise it's level at this junction & to allow the necessary doorbar to be sat at the appropriate height, as such this has been presented in the 'OPTIONS' section above.

**Payment terms**

50% Deposit payable with order & balance due 48 Hours before 1<sup>st</sup> day of installation (or 1 month after order placed if the fitting is delayed at customer's request).

Order subject to terms & conditions printed overleaf.

# TERMS AND CONDITIONS OF TRADING

## 1 Definitions

- 1.1 "The Company" means Mr Carpet Limited (and/or licensed Franchises operating under the name of Mr Carpet).
- 1.2 "The Customer" means the customer as stated overleaf.
- 1.3 "The Materials" means the materials described overleaf, whether in detail or by reference to a previous specification.
- 1.4 "The Site" means the customer's premises (or other delivery address as shown overleaf).
- 1.5 "The Contract" means the contract for the sale of goods and services by the Company to the Customer.
- 1.6 "Head Office" means the offices of the central administration of the Company, not necessarily the registered offices.
- 1.7 "Working days" means MONDAY to FRIDAY inclusive.

## 2 General

- 2.1 Unless otherwise agreed in writing by Head Office these terms and conditions shall apply to all orders placed with the Company by the Customer.
- 2.2 These conditions shall be incorporated in the Contract to the exclusion of any terms or conditions stipulated or referred to by the Customer.
- 2.3 No variation or amendments of this Contract shall be binding on the Company unless confirmed in writing by Head Office.

## 3 Acceptance

- 3.1 A Contract price given by the Company is open for acceptance by the Customer for 28 days. Queries regarding quantities of materials, methods of fitting, position of joins etc. must be resolved before acceptance thereof.
- 3.2 All prices quoted by the Company are inclusive of Value Added Tax (charged at the rate applicable at the date of invoice), unless otherwise stated.
- 3.3 Where measurements are provided by the Customer and are not subject to prior confirmation and checking on Site by the Company the Customer is liable for any errors resulting from incorrect measurements. If requested by the Customer to carry out any additional or remedial work necessitated by the Customer's incorrect measurements the Company reserve the right to charge for any additional materials, fares, traveling time and time spent on Site in addition to the Contract price.
- 3.4 To facilitate quick and efficient fitting all areas must be cleared of furniture, effects and old carpets unless a separate charge has been agreed and included in the Contract price. If this is not done the Company reserves the right to make a charge for this service in addition to the Contract price.
- 3.5 The Company will not accept responsibility for damage to pipes or cables under the floor or consequential damage to property or fittings unless the location of the pipes and cables are clearly marked for the fitter to see.
- 3.6 The Company does not provide a door trimming or easing service, but by request of the Customer a subcontractor can be organised on behalf of the Customer.
- 3.7 A firm, level floor is essential to obtain maximum wear. Subsequent complaints about the carpets resulting from inadequate floor quality cannot be upheld.
- 3.8 Slight variations in widths of carpets and smooth-flooring cannot be avoided but tolerances are within British Standards Institute stipulated tolerances.
- 3.9 Unless otherwise stated the Contract price is for one visit to the Site only. If this Contract is interrupted or extended due to change of specifications and/or instructions by the Customer or it is found that additional remedial work is necessary by the Company or there is interference by other trades which delay the Contract additional fares, traveling time and time spent on Site will be charged in addition to the Contract price.
- 3.10 Any times quoted for delivery are estimates only and time will not be of the essence of the Contract. Delay will not render the Company liable to any claims for damages, direct or indirect.

## 4 Matching, Shading and Berber Effect

- 4.1 We draw your attention to the difficulty of producing an exact match of shades and pattern repeats with different widths of carpet and smooth-flooring of any quality which are required to be laid together. As it is not possible for us to give, or to obtain from the manufacturer, a guarantee of perfect matching we regret that orders are accepted on the understanding that the nearest obtainable match is provided. Naturally every effort will be made to supply as satisfactory a match as possible.
- 4.2 All pile carpets (especially plains and Berbers) are liable to shading that is to show light and dark patches arising from unequal crushing of the surface. Shading is an inherent characteristic and this tendency is not detrimental to the carpet and is not due to any manufacturing defect. The Company cannot therefore accept any responsibility for the effect.
- 4.4 All manufacturers of Berber carpets produced from wool or containing wool use a random blend of colour. This can cause a

lined effect in the carpets which may not be noticed in sample form.

## 5 Cancellation/Changes

- 5.1 Cancellation or change cannot be accepted without written agreement by both parties.
- 5.2 Cancellations are considered only when materials have not already been cut. Where materials have been ordered specially from the manufacturer/supplier cancellation will only be accepted after it has been ascertained that materials are not in transit, and that the manufacturer will accept cancellation.
- 5.3 If the Company agrees to the return of any materials ordered by the Customer, the Customer shall be liable to pay the Company a restocking charge of 20% of the nett sale price of the goods.
- 5.4 Changes to the Contract cannot be accepted within 3 working days of the appointment for delivery/fitting.
- 5.5 Cancellations or deferment by the Company will not render the Company liable to any claims for compensation for damages, direct or indirect.

## 6 Delivery/Fitting

- 6.1 Where delivery only or delivery and fitting of Materials is included in the Contract price a date (or dates, where appropriate) will be agreed between the Company and the Customer. Every effort will be made by the Company to accommodate the Customer's preferences and wishes.
- 6.2 It is not possible to quote an exact time on the agreed day for delivery or fitting. An indication can be given by the Company to the Customer according to other work booked on the same day, once known but must be seen by the Customer as a guideline only.
- 6.3 Should the Customer wish to change an appointment once made for delivery or fitting the Customer must contact the branch of the Company where the order was placed at the latest before Noon - 2 working days prior to the appointment day.
- 6.4 The requirement for 2 working days notice means that changes to MONDAY bookings must be made before Noon on the preceding THURSDAY and changes to TUESDAY bookings must be made before Noon on the preceding FRIDAY.

## 7 Deposits and Payments

- 7.1.A Non-Account Customers - delivery to own house  
For Orders under £500; FULL PAYMENT will be due upon acceptance of the Contract price.  
For Orders over £500; 50% deposit will be due upon acceptance of the Contract price and balance due 48 HRS before the 1<sup>st</sup> day of installation or 1 Calendar Month after the order is placed if the fitting is delayed at the Customer's request.
- 7.1.B Non-Account Customers - delivery to Third Party address  
For Orders under £500; FULL PAYMENT will be due upon acceptance of the Contract price.  
For Orders over £500; 50% deposit will be due upon acceptance of the Contract price and balance due 48 HRS before the 1<sup>st</sup> day of installation or 1 Calendar Month after the order is placed if the fitting is delayed at the Customer's request.
- 7.1.C Account Customers  
FULL PAYMENT will be due 30 days after installation or 1 Calendar Month after the order is placed if the fitting is delayed at the Customer's request.
- 7.2 Time for payment shall be the essence of the Contract. Without prejudice to the rights of the Company, if the Customer fails to pay the Contract price by the due date the Customer shall pay interest on any overdue amount from the date on which payment was due to that on which it was made (whether before or after judgment) on a daily basis at a rate of 2 1/2 % per month, and reimburse the Company all costs and expenses (including legal costs) incurred in the collection of any overdue amount.
- 7.3 The Materials shall remain the property of the Company until the whole of the Contract price has been paid. The Customer shall be responsible for the safe custody, loss or damage to the Materials whilst they are on the customer's premises (or other delivery address as shown overleaf).
- 7.4 Notices of any faults or defects in workmanship or materials must be sent to the Company in writing within 14 days of delivery/fitting and the Company must be given the opportunity to inspect such defects otherwise the Company will not be responsible in respect thereof. The Company will not be liable in any event for defects beyond the Company's control.
- 7.5 A Customer shall not be entitled to delay or withhold payment in full or in part for any reason whatsoever.
- 7.6 Where materials are available but at the customer's request, have not been fitted (or fitting has commenced but not completed) within 28 days of acceptance of the Contract price the balance becomes immediately payable in full.
- 7.7 A charge of £15 plus Value Added Tax (at the rate applicable at the time) will be made in respect of any Customer's cheque referred to drawer or returned to the Company by the Customer's bank.