

Attention Pip/Phil Robinson  
Old Courtyard Mews  
The Cottage  
Orchard Road  
Hurst  
RG10 0SD

29<sup>th</sup> August 2017

Dear Pip/Phil

Estimate (subject to our standard terms & conditions)

Reference: Stables Cottage, Marlow Road, Pinkneys Green, SL6 6NR

Further to our recent site survey I have pleasure in showing the cost to supply & lay carpets as detailed below.

Option 1

Lounge, study, 3 bedrooms & master dressing room

To supply Sudbury 32oz 80% wool twist – One colour throughout

Fitted on 10m PU foam Underlay

Smoothedge Gripper fixings stuck to concrete sub floor

Polished Aluminium door bars at doorways

Labour to install above materials

Total cost of all above labour & materials

£2540.00 + vat @ 20%

Option 2

Lounge, study, 3 bedrooms & master dressing room

To supply Sudbury 40oz 80% wool twist – One colour throughout

Labour and ancillaries as option 1.

Total cost of all above labour & materials

£2810.00 + vat @ 20%

Option 3

Lounge, study, 3 bedrooms & master dressing room

To supply Durham 40oz 80% wool twist – One colour throughout

Labour and ancillaries as option 1.

Total cost of all above labour & materials

£2755.00 + vat @ 20%

Delivery:

To be confirmed allow minimum 10-14 days from ordering

Payment terms:

Balance payable 14 days after installation.


Customers notes.

1. For economy I am using 2 widths of carpet 4m wide for the bedrooms & study and 5m wide for the lounge. Slight colour variation between batches is possible when mixing widths.
2. A seam is required between master bedroom & dressing area.
3. Additional cost to inset supply & fit coir matting into inset mat well in hall wood flooring if required £28.00m<sup>2</sup> + vat. Excludes and edge trims if required. Size to be advised.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price

increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.  
Yours Sincerely

A handwritten signature in black ink, appearing to read "D. Guyan". The signature is fluid and cursive, with a large initial "D" and a long, sweeping underline.

David Guyan (contract sales)