

Michael Elling  
Red Roofs  
Coombe Hill Road  
Kingston Upon Thames  
KT2 7DU

2<sup>nd</sup> November 2016

Dear Michael  
Estimate for Red Roofs Right Hand Plot (Brown Bricks)  
(subject to our standard terms & conditions)

Further to our recent site survey I have pleasure in showing the cost to supply & lay carpets as detailed below.

Second floor – Playroom, Bedrooms 4 & 5 – NO CARPET TO LANDING  
To supply & lay Sherbourne Loop pile, 50% wool 50% synthetic colour SH10-21  
First Floor – Bedrooms 2 & 3, Small room off of landing – NO CARPET TO MASTER BED  
OR LANDING – **As discussed Bedroom 3 to have a seam as we are using 4m Carpet**  
To supply & lay Sherbourne Loop pile, 50% wool 50% synthetic colour SH10-21  
All Stairs as 65cm edge whipped runner  
To supply & lay Sherbourne Loop pile, 50% wool 50% synthetic colour SH10-21

Customers own carpet from previous job is being fitted to Bed 2, Bed 4 and small room off of landing (a colour match to the other areas can not be guaranteed)  
Running carpets at 90' to each other between rooms and landings at customers request in order to avoid joins.

Fitted on 10m PU foam Underlay  
Smoothedge Gripper fixings stuck to concrete sub floor  
Solid Chrome door bars at all bedroom & bathroom doorways  
Aluminium door bars to 2 crawl space areas on top floor  
Supply & fix solid chrome stair rods to 3 flights(not at bottom where meets landings)  
Edge whipped stair runners with matching yarn  
Labour to install above materials

Total cost of all above labour & materials	£9125.00 Inc vat @ 20%
Less Discount	£786.00
Net Cost	£8339.00
Extra discount for additional seam	439.00
Net price now revised to	£7900.00

Delivery:  
Fitting booked for Wednesday 9<sup>th</sup> December

Payment terms:

50% deposit required with order. Balance due on or before first day of installation or 30 days after ordering if delivery is delayed at customer's request.

Customers notes.

1. There will be joins to the Playroom and Bedroom 5 as discussed and agreed.
2. Cupboards to be built prior to carpeting to Bedrooms 2 and 3 as instructed.
3. Door clearances to be adjusted by customer's builder if required.
4. **Cost does not include shims at tiled doors if required.**
5. Loose carpet/ waste to be laid out in loft cupboards as agreed.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

David Guyan