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Attention Ian Rostron  
Halebourne Developments Ltd  
Halebourne House  
Halebourne Lane  
Chobham  
Surrey  
GU24 8SL

23<sup>rd</sup> March 2011

Dear Ian

**Estimate** (subject to our standard terms & conditions)

Further to your recent plans submitted I have pleasure in showing the cost to supply & lay carpets as detailed below.

**Option 1 – Wild Romance Colour 17 Mink – 5m width**

**Lounge, Study, 5 bedrooms, 4 dressing rooms, Stairs & Landings**

Supply & Lay Wild Romance 100% synthetic

Supply & lay Rubber underlay to all areas

Supply & Fix Smoothedge gripper fixings stuck direct to concrete subfloor

Labour for above installation

**Total cost labour & materials**

**£9610.00.00 + VAT @ 20%**

**Option 2 – Satine Colour SAT230 – 5m width**

**Lounge, Study, 5 bedrooms, 4 dressing rooms, Stairs & Landings**

Supply & Lay Satine Velvet 100% synthetic

Supply & lay Rubber underlay to all areas

Supply & Fix Smoothedge gripper fixings stuck direct to concrete subfloor

Labour for above installation

**Total cost labour & materials**

**£9250.00.00 + VAT @ 20%**

**Optional Extras**

- Upgrade to Low tog underlay (.8 tog) to all areas **£475.00 + VAT @ 20%**
- 38mm Taped edges to stair runner on main stairs **£270.00 + VAT @ 20%**
- Polished Aluminium door bars to doors as required **£295.00 + VAT @ 20%**

**IMPORTANT NOTE**

The tog value of the rubber underlay is 1.54 tog against the lower tog value underlay being only .8 tog **this may SLOW DOWN the transfer of the heat through the carpet.**

**Payment terms:**

To be confirmed

**Delivery**

Allow 14 days minimum from ordering

**Customers notes.**

1. Door clearances to be satisfactory prior to our arrival.
2. **Seams will be required to Lounge, Study, Landing, Master bedroom, Bedroom 4 & at entrance to dressing rooms in bedrooms 3 & 4.**
3. Estimate based on installation in one visit to site.
4. All gripper & door bars will be stuck to concrete floor due to under floor heating and access is required 24 hours before carpet installation to allow adhesive to dry.

I trust this estimate meets with your approval and it is guaranteed for a period of 21 days from the above date. Thereafter it may be subject to change without notification if a manufacturer's price increase prevails. If there are any further points you may wish to discuss or alternative options you may require a cost for please do not hesitate to contact me.

Assuring you of our best attention at all times.

Yours Sincerely

A handwritten signature in black ink, appearing to read 'D. Guyan'.

David Guyan (contract sales)