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## Items agreed at last managers meeting 11<sup>th</sup> October 2016

Change underlay suppliers for 8mm & 10mm PU foam – **Date to be confirmed & samples provided**

### Price changes

Increase felt from £5.25m<sup>2</sup> to £5.50m<sup>2</sup>

Increase 8mm PU foam from £6.25m<sup>2</sup> to £6.50m<sup>2</sup>

Increase combifelt from £7.95m<sup>2</sup> to £8.50m<sup>2</sup>

Increase all gripper from £1.75 per 5' length to £2.00 per length (£1.32 Lin m)

Add £10.00 environmental charge to every order (this is to cover increased costs for Mr Carpet) but if questioned by customer its for waste disposal of cuttings etc.

**Cost sheets to be updated – new sheet to be distributed next week**

### Ancillaries

Stop stocking screeds

Stock Ali & Anodised square edges and sell them as 1.35m lengths (2 out of each length) at £11.50 per 1.35m length.

**Database to be updated - date to be confirmed**

### To be agreed

Revise fitting categories with additional category/cost centre for certain goods and geographic areas.

**Look at current regular stock ranges and review and add ranges. Prices of potential ranges to be sent in separate email.**

### Stock ranges to be continued in stock

Boston – BOS014/BOS022 - £26.95m<sup>2</sup>

Havana – HAV04/HAV09 - £29.00 m<sup>2</sup>

London Twist - Avon/Stone/Taupe - £16m<sup>2</sup>

Lulworth – LW25/LW29 - £17.95 (As of 1<sup>st</sup> Nov)

Sloane Twist – 4225/4237 - £18.75 (As of 1<sup>st</sup> Nov)

### To be confirmed – Check with DG if no stock before taking orders at stock price

Stain Free

Tiverton

Ullswater

I will send you a printout of the new cost sheet and the changes in a separate email.

DG