

| Carpets | Price Reference | Retail Sales | | Supply Only (1) | | Designers (Supply & fit) | |
|---|--|-------------------------|--------------------------------------|---------------------------------|-------------------------|--------------------------|-------------------------|
| | | Cuts | Rolls | Cuts | Rolls (2) | Cuts | Rolls (2) |
| Stock Carpets | De Branded price list or monthly promotions | Net | Net | 15% | 20% | 5% | 10% |
| Stock Carpet Rems (3) | De Branded price list or monthly promotions | 20% | N/A | 30% | N/A | 20% | N/A |
| De Branded Bespoke (4) | De Branded price list EXCLUDING MONTHLY PROMOTIONS | 10% | NET | 20% | 10% | 15% | 5% |
| Branded Bespoke on database | MRC database | 10% | 10% | 15% | 15% | 10% | 10% |
| Branded Bespoke not on database | Suppliers price list on server less terms | Cost X 1.80 m/up NET | Cost X 1.80 m/up NET | Cost X 1.60 m/up NET | Cost X 1.60 m/up NET | Cost X 1.80 m/up NET | Cost X 1.80 m/up NET |
| Rugs (5) | | Retail (6) | Designers | Retail with wood or LVT | | | |
| Stock Rugs (6) | As per price list or ticket | NET | 20% | 20% | | | |
| Bespoke rugs (6) | As per price list or ticket or net cost x 2.5 | 10% | 25% | 25% | | | |
| | | | | | | | |
| LVT & Wood (5) | | Retail | Supply only up to 3 boxes (1) | Supply only 4+ boxes (1) | Designers | | |
| Stock products | De Branded price list or monthly promotions | NET | 10% | 10% | NET | | |
| Branded | R.R.P or net cost x 2 m/up net | NET | 10% | 20% | NET | | |
| Stock products | De Branded price list or monthly promotions | NET | 10% | 10% | NET | | |
| Branded | R.R.P or net cost x 2 m/up net | NET | 10% | 20% | NET | | |
| Ancillaries | | Retail | Designers | Supply only (1) | | | |
| Stock | As per price list or cost sheet | NET | NET | 20% | | | |
| Non stock underlay (7) | Suppliers price list on server less terms | Cost X 3.60 m/up NET | Cost X 3.60 m/up NET | 20% | | | |
| Non stock door bars & metals (8) | Suppliers price list on server less terms | Cost X 2.40 m/up NET | Cost X 2.40 m/up NET | 10% | | | |
| Non stock adhesives & Screeds | Suppliers price list on server less terms | Cost X 2.00 m/up NET | Cost X 2.00 m/up NET | 10% | | | |
| Non stock ply & hardboard | Suppliers price list on server less terms | Cost X 2.00 m/up NET | Cost X 2.00 m/up NET | 10% | | | |
| Conditions of offers | Discounts are based on full ticket or price list prices | | | | | | |
| | (1) Absolutely no site visits. Customer to email sizes required - Excludes Delivery | | | | | | |
| | (2) Full length of roll balance available to be charged for to qualify for roll price. - If not charge cuts | | | | | | |
| | (3) Only applies when roll balance is less than 10 Lin m and NO MATCHING FULL ROLLS AVAILABLE | | | | | | |
| | (4) Retail sales & designer sales - Only when purchased with a stock underlay - Supply only with or without underlay | | | | | | |
| | (5) All prices exclude delivery - prices for collection from shop | | | | | | |
| | (6) Discount also if purchased within 4 weeks of wood or LVT order | | | | | | |
| | (7) Charge for full quantity of rolls purchased | | | | | | |
| | (8) Add any split pack charges & delivery costs before markup | | | | | | |
| | | | | | | | |
| Site visits re supply only inquiries | Possibly offer a measure, advice and specification service - POA minimum £70 PER VISIT PAYABLE IN ADVANCE | | | | | | |