



TELENZO

edel^{group}

Mr D Guyan
Mr Carpet
32 Stadium Studios
Riverside Road
London SW17 0BA



4 February 2016

Dear Customer/Colleague,

We have reluctantly accepted the resignation of the Edel Telenzo UK Managing Director, Phil Hartley.

Phil has been with us for three years, during which time we have made significant steps to further establish the Telenzo brand in the UK retail market place, together with delivering a message to our customers our "mission" of being a manufacturer of distinctive quality carpets, backed up by an excellent service.

Edel would like to record its thanks to Phil for an excellent performance and collaboration during his time with the company.

Our primary focus has been and will remain in the UK retail market place and the independent retailer therein. We continue to expand our portfolio, point of sale and "message", which has at its heart, a desire to achieve mutually profitable growth in partnership with our customers.

Following Phil's confirmation of his pending departure, which will be at the end of April, we are actively seeking a successor to continue taking the business forward.

We will communicate all progress in this regard to you at the appropriate time.

As always at the office staff at Telenzo (01422 371226) is there to assist in any way required, as is our National Sales Manager, Mark Rooney (07718566163) and his sales team. Beyond this, should you at any time wish to contact the undersigned, please feel free to do so.

Thank you for your continued support.

Yours sincerely

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