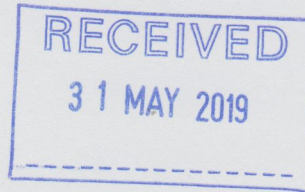




Associated Weavers

Registered office:
F Mill
2nd Floor East
Dean Clough Mills
Halifax
HX3 5AX



Sales Office: 01422 431100
Accounts: 01422 431102
Customer Service: 01422 431101
Fax: 01422 431105

Our ref: GP/SJC/03.19

28th May 2019

Dear Valued Customer,

I write to inform you of a change to our current Multi-Width offering, which will allow us to be better stocked on our top selling ranges and provide you with an even better service.

We reviewed the current multi-width program and found that both our 2 and 2.5m offerings created less than 2% of our sales but took up over 15% of our warehouse space to the detriment of the more popular 3, 4 and 5m widths.

Following this review, we have made the decision to stop offering the 2 and 2.5m wide options as of 30th June 2019. This will enable us to free up space in our warehouse for more popular stock.

The new AW Multi-Width offering will be –

- **All Stainaway ranges will become 3, 4 & 5m wide**
- **All INVICTUS ranges will become 3, 4, & 5m wide**
- **All Vivendi Ranges will become 4 & 5m wide**

Your Area Sales Manager will update all your AW POS to reflect these changes on his next visit to you. Also, as you would expect from AW, we are taking this opportunity to update the graphics with a fresh new look and new imagery as well as brand new selling point icons.

I have included a new AW price list with this letter to confirm these changes and I am pleased to confirm that the price list does **not** contain any price increases. It does however highlight all the new and exciting range launches coming from us this year.

The whole AW team and I would like to thank you for your continued support and look forward to updating your stores POS to the new and exciting look.

If you require any further information, please contact your Area Sales Manager who will be happy to answer any concerns you may have.

Yours faithfully,

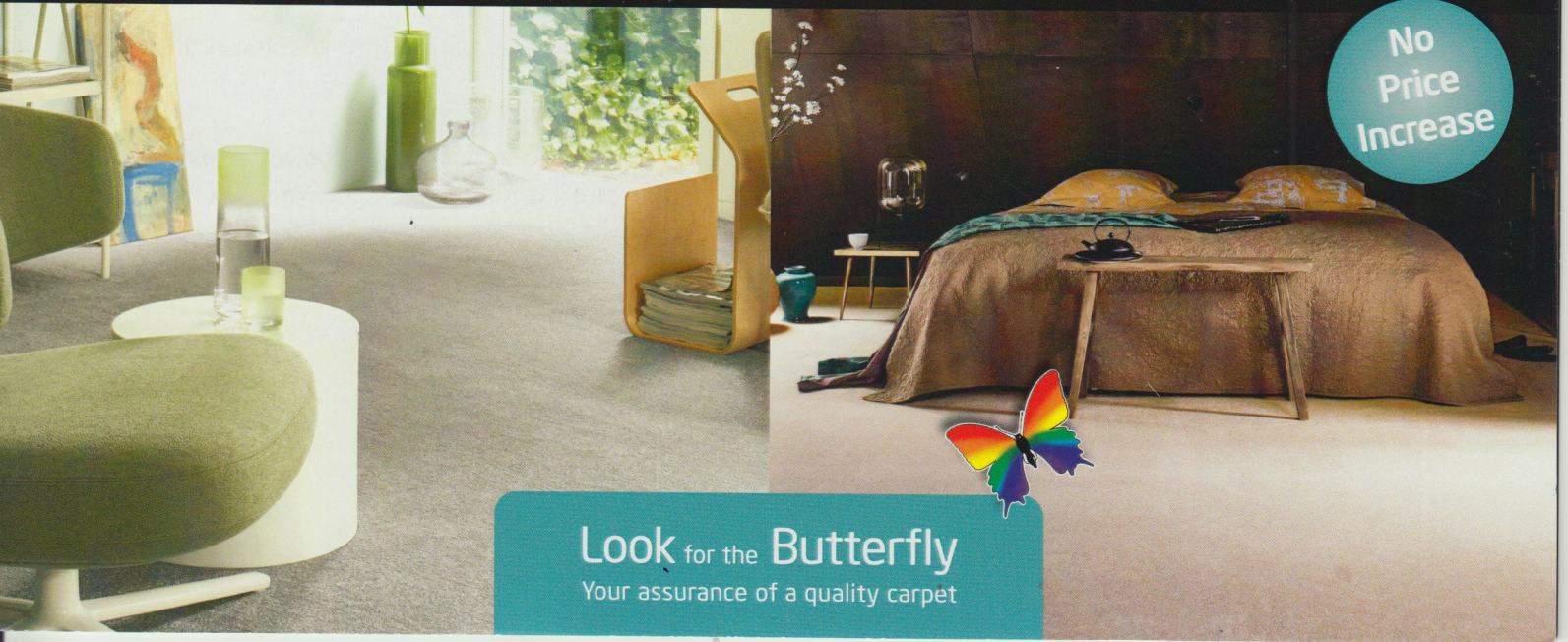
Gavin Pugh
Managing Director

Enc. New Price List

CARPET MANUFACTURERS

Associated Weavers Price List - Valid from 1st July 2019

No
Price
Increase



Look for the **Butterfly**
Your assurance of a quality carpet

CONDITIONS & TERMS OF SALE

In the absence of any specific agreement to the contrary all goods are sold subject to Associated Weavers Europe N.V. standard terms and conditions of sale which are available on application to Associated Weavers Europe. The company reserves the right to change the specification of any quality subject to availability of raw material.

SETTLEMENT DISCOUNT

Settlement discount of 2 1/2 % is allowed on the net purchase price, exclusive of tax, provided payment is made by the 20th of the month following date of invoice.

COLOUR & PATTERN MATCHING QUALITIES

Due to method of manufacture, a pattern match cannot be provided. Where colour matching is required we will make every reasonable effort to colour match varying widths but cannot guarantee an exact colour match nor can we accept any liability howsoever arising from such non colour matching.

DELIVERY

Where as every endeavour is made to execute orders promptly, the company can accept no liability for delays.

CARPET RETURNS

The company will not accept the return of any carpet unless such return has received the prior approval in writing of the sales return controller. If the carpet is not first quality on return, the customer will only be credited with its scrap value.

CANCELLATIONS

Cancellation of an order will not be accepted without a cancellation reference number or if the carpet has been dispatched from our factory. Failure to meet these requirements will incur a 20% handling charge.

SHRINKAGE

We will not accept any responsibility for shrinkage of carpets which have not been secured to the floor. All carpets fitted on a contract location must be stuck down all over.

PILE PRESSURE AND SHADING

Cut pile carpets, especially plain colours may show shading or light or dark patches due to unequal pressure on the pile. It is not a fault and the company cannot accept responsibility for such 'shading'. Soiling is not a manufacturing defect and cannot be accepted as such.

PASSING OF PROPERTY

- (a) Notwithstanding delivery of any goods the property in the goods shall remain in the Seller until the Buyer has paid in full therefore and paid in full all other sums owing by the Buyer to the Seller.
- (b) The Seller may recover and dispose of any goods in which the Seller has retained the property under this clause and may enter upon the premises where such goods may be for that purpose.
- (c) Notwithstanding the provisions in sub-clause (a) hereof the goods shall be at the risk of the Buyer from the time when they cease to be in the possession of the Seller.

PROOF OF DELIVERY/CLAIMS

The period referred to shall be 14 days from the date you receive our notification of despatch the case of non-delivery and 3 days from the date of delivery in case of shortages, deterioration or damage in transit.

WARRANTIES

Any warranties on our part shall not include any liability in respect of:

- (a) Damage caused as a result of carpet being fitted without a suitable good quality underlay or not being professionally fitted.
- (b) Pile flattening and matting, especially in main traffic areas and around regularly used seating.
- (c) Soiling, pet damage or damage caused by athletic shoes or chemicals.
- (d) Permanent discolouration of fibres caused by extremely hot liquids, chemicals or dyes or turmeric acid in foodstuffs.

MINIMUM ORDER

A minimum order of 4 square metres is required on all qualities due to the cost of delivery.

THIS CANCELS ALL PREVIOUS PRICE LISTS. PLEASE NOTE CHANGE IN TRADING CONDITIONS.

NAME	QUALITY	WIDTHS	FULL ROLL	CUT LENGTH
ANDROMEDA  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	4m & 5m	11.18 sq.m	ROLL ONLY
AQUILA  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	12.43 sq.m	15.04 sq.m
BELLAIRE  10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	8.69 sq.m	10.52 sq.m
BRIAR TWIST  15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	9.94 sq.m	12.03 sq.m
CALIFORNIA DREAMS	100% Nylon (Polyamide), Cut and Loop Pile with Action Bac. Stainaway 7 Year Warranty.	4m & 5m	14.91 sq.m	18.05 sq.m
CASSIUS  20 Year Stainaway Warranty & Wear Guarantee	New For 2019 100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	14.91 sq.m	18.05 sq.m
CENTAURUS  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony with a Sparkle, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	15.55 sq.m	18.81 sq.m
DARIUS  20 Year Stainaway Warranty & Wear Guarantee	New For 2019 100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	12.43 sq.m	15.04 sq.m
DENBY TWIST  10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	7.22 sq.m	8.73 sq.m
DORADO  20 Year Stainaway Warranty & Wear Guarantee	The Aquarius Collection 100% Polyester, Cut Pile Saxony, iVerse Fibre with Fusion Bac.	3m, 4m & 5m	15.54 sq.m	18.80 sq.m
GLADIATOR  15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Loop Pile, Stainguard XL Fibre with Impervious Waterproof Gel Backing.	3m, 4m & 5m	7.16 sq.m	8.66 sq.m
INDUS  20 Year Stainaway Warranty & Wear Guarantee	The Aquarius Collection 100% Polyester, Cut Pile Saxony, iVerse Fibre with Fusion Bac.	3m, 4m & 5m	13.14 sq.m	15.90 sq.m
ISLAND WEAVE SKYE & ORKNEY  10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Loop Pile, Stainguard XL Fibre with Action Bac & Comfort Felt.	4m & 5m	6.58 sq.m	ROLL ONLY
MAGNIFICUS  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	17.40 sq.m	21.05 sq.m
ORION  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	12.43 sq.m	15.04 sq.m
PANAMA  15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	9.94 sq.m	12.03 sq.m
PROMENADE  15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	11.18 sq.m	13.53 sq.m
SCORPIUS  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	9.94 sq.m	12.03 sq.m

NAME	QUALITY	WIDTHS	FULL ROLL	CUT LENGTH
SEPTIMUS  20 Year Stainaway Warranty & Wear Guarantee	New For 2019 100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	9.94 sq.m	12.03 sq.m
SEVERUS  20 Year Stainaway Warranty & Wear Guarantee	New For 2019 100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	14.91 sq.m	18.05 sq.m
SIRIUS  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, iVinci Fibre with Fusion Bac.	3m, 4m & 5m	14.91 sq.m	18.05 sq.m
SOPHISTICATION  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Luxury Saxony, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	13.68 sq.m	16.55 sq.m
SPEARHEAD  15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Fusion Bac.	4m & 5m	8.69 sq.m	ROLL ONLY
STAINAWAY HARVEST HEATHERS  15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	9.33 sq.m	11.29 sq.m
STAINAWAY TWEED  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	11.18 sq.m	13.53 sq.m
STAINGUARD HARVEST HEATHERS  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	12.13 sq.m	14.67 sq.m
TEMPTATION  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	3m, 4m & 5m	13.68 sq.m	16.55 sq.m
TUFTEX TWIST  10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac & Comfort Felt.	4m & 5m	7.16 sq.m	ROLL ONLY
ULTIMATE HARVEST HEATHERS  20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Fusion Bac.	3m, 4m & 5m	14.91 sq.m	18.05 sq.m

RECEIVED
31 MAY 2019

NEW FOR 2019

Sedna - Yara & Varuna

Camden

Brooklyn

Hudson

Softissimo

Please ask your Sales Area Manager for more details.