



Associated Weavers

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Our ref: SRE/SJC/15.16



16th December 2016

Dear Customer,

Since the referendum to determine our position regarding the European Union we have been monitoring the fluctuation in the Sterling rate against the Euro and the Dollar which significantly impacts Associated Weavers and all other businesses within the flooring sector. I wrote to you on 7th July with a new price list to which took effect on 1st August and today I am including with this letter our amended price list which will come into place on 1st January 2017.

This new price list shows a maximum increase of 3%. All net cut length prices will also increase by this percentage. I hope we now start to see some stability in the months ahead but as I wrote in my previous letter, these increases are the first in five years and they have not had a negative effect on our business in the run up to Christmas. We will however not be complacent and will continue our product development and extensive investment in the UK market.

Our management team are always available to discuss any aspect of the recent increases and to elaborate on our extensive plans for the future. Their numbers are as follows:

Steve Elliott – Managing Director – 01422 431104
Jonathan Davies – Southern Sales Manager – 07836 701326
Steve Kaye – Northern Sales Manager – 07973 561941
Gavin Pugh – National Account Manager – 07974 659981
Simon Lewyckj – Commercial Manager – 01422 431144

Once again, thank you for your continued support and I would like to take this opportunity to wish you a Happy, Healthy and Successful New Year.

Yours faithfully
For Associated Weavers

Steve Elliott
Managing Director

CARPET MANUFACTURERS



Sales Office: 01422 431100 Fax: 01422 431105 E-mail: salesuk@awe.be

Designed and manufactured by Associated Weavers AW (Europe) Ltd. Fletchers Mill, Dean Clough Mills, Halifax, West Yorkshire, HX3 5AX.
Manufacturing Plant: Associated Weavers Europe N.V. P.O. Box 148, Ronse/Renaix, Belgium.

NAME	QUALITY	WIDTHS	FULL ROLL	CUT LENGTH	NAME	QUALITY	WIDTHS	FULL ROLL	CUT LENGTH
BELLAIRE 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	7.95 sq.m	9.62 sq.m	SHERATON 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile, Stainguard XL Fibre with Action Bac.	4m & 5m	7.77 sq.m	9.40 sq.m
BRIAR TWIST 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	9.27 sq.m	11.22 sq.m	SIRIUS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	14.34 sq.m	17.35 sq.m
CALIFORNIA DREAMS	100% Nylon (Polyamide), Cut and Loop Pile with Action Bac. Stainaway 7 Year Warranty.	4m & 5m	14.34 sq.m	17.35 sq.m	SOFTLY SOFTLY 20 Year Wear Guarantee	100% Nylon (Polyamide), Cut Pile with Fusion Bac.	4m & 5m	8.97 sq.m	10.85 sq.m
DENBY TWIST 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	6.58 sq.m	7.96 sq.m	SOLO	100% Nylon (Polyamide), Cut Pile with Action Bac. Stainaway 7 Year Warranty.	4m & 5m	10.75 sq.m	13.01 sq.m
DISTINCTION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	11.95 sq.m	14.46 sq.m	SOPHISTICATION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Luxury Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	13.15 sq.m	15.91 sq.m
EVEREST TWIST 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac & Comfort Felt.	4m & 5m	7.16 sq.m	8.66 sq.m	STAINAWAY CLASSIC HEATHERS 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	7.95 sq.m	9.62 sq.m
GLADIATOR 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Loop Pile, Stainguard XL Fibre with Impervious Waterproof Gel Backing.	2m, 3m, 4m & 5m	6.58 sq.m	7.96 sq.m	STAINAWAY HARVEST HEATHERS 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	8.97 sq.m	10.85 sq.m
HERCULES 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Ivinci Fibre with Fusion Bac.	4m & 5m	9.27 sq.m	11.22 sq.m	STAINAWAY TWEED 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	10.47 sq.m	12.67 sq.m
HYPERION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	14.34 sq.m	17.35 sq.m	STAINAWAY TWIST 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	7.95 sq.m	9.62 sq.m
IMPERIAL TWIST 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	6.58 sq.m	7.96 sq.m	STAINAWAY ULTRA 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	9.27 sq.m	11.22 sq.m
ISLAND WEAVE SKYE & ISLAY 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Loop Pile, Stainguard XL Fibre with Action Bac.	4m & 5m	6.58 sq.m	7.96 sq.m	STAINGUARD HARVEST HEATHERS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	11.66 sq.m	14.11 sq.m
NATURAL WOOL COLLECTION 	50% Wool, 50% Polyester, made with British Wool, Loop Pile with Fusion Bac.	4m & 5m	12.26 sq.m	14.38 sq.m	STAINGUARD SAXONY 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	10.47 sq.m	12.67 sq.m
ORION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	11.66 sq.m	14.11 sq.m	STUDIO TWIST 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	7.95 sq.m	9.62 sq.m
PEGASUS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	14.34 sq.m	17.35 sq.m	SUNRISE 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile, Stainguard XL Fibre with Action Bac.	4m & 5m	6.58 sq.m	7.96 sq.m
PERSEUS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	11.66 sq.m	14.11 sq.m	TEMPTATION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	13.15 sq.m	15.91 sq.m
PHOENIX 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Fusion Bac.	4m & 5m	7.95 sq.m	9.62 sq.m	TUFTEX BOUTIQUE 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac & Comfort Felt.	4m & 5m	6.58 sq.m	7.96 sq.m
PROMENADE 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	10.47 sq.m	12.67 sq.m	TUFTEX TWIST 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac & Comfort Felt.	4m & 5m	6.58 sq.m	7.96 sq.m
SANTORINI 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	9.81 sq.m	11.87 sq.m	TUFTEX TWIST STRIPE 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m	6.58 sq.m	7.96 sq.m
SCORPIUS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	9.27 sq.m	11.22 sq.m					

CONDITIONS & TERMS OF SALE

In the absence of any specific agreement to the contrary all goods are sold subject to Associated Weavers Europe N.V. standard terms and conditions of sale which are available on application to Associated Weavers Europe.

The company reserves the right to change the specification of any quality subject to availability of raw material.

SETTLEMENT DISCOUNT

Settlement discount of 2 1/2 % is allowed on the net purchase price, exclusive of tax, provided payment is made by the 20th of the month following date of invoice.

COLOUR & PATTERN MATCHING QUALITIES

Due to method of manufacture, a pattern match cannot be provided. Where colour matching is required we will make every reasonable effort to colour match varying widths but cannot guarantee an exact colour match nor can we accept any liability howsoever arising from such non colour matching.

DELIVERY

Where as every endeavour is made to execute orders promptly, the company can accept no liability for delays.

CARPET RETURNS

The company will not accept the return of any carpet unless such return has received the prior approval in writing of the sales return controller. If the carpet is not first quality on return, the customer will only be credited with its scrap value.

CANCELLATIONS

Cancellation of an order will not be accepted without a cancellation reference number or if the carpet has been dispatched from our factory. Failure to meet these requirements will incur a 20% handling charge.

SHRINKAGE

We will not accept any responsibility for shrinkage of carpets which have not been secured to the floor. All carpets fitted on a contract location must be stuck down all over.

PILE PRESSURE AND SHADING

Cut pile carpets, especially plain colours may show shading or light or dark patches due to unequal pressure on the pile. It is not a fault and the company cannot accept responsibility for such 'shading'. Soiling is not a manufacturing defect and cannot be accepted as such.

PASSING OF PROPERTY

- (a) Notwithstanding delivery of any goods the property in the goods shall remain in the Seller until the Buyer has paid in full therefore and paid in full all other sums owing by the Buyer to the Seller.
- (b) The Seller may recover and dispose of any goods in which the Seller has retained the property under this clause and may enter upon the premises where such goods may be for that purpose.
- (c) Notwithstanding the provisions in sub-clause (a) hereof the goods shall be at the risk of the Buyer from the time when they cease to be in the possession of the Seller.

PROOF OF DELIVERY/CLAIMS

The period referred to shall be 14 days from the date you receive our notification of despatch the case of non-delivery and 3 days from the date of delivery in case of shortages, deterioration or damage in transit.

WARRANTIES

Any warranties on our part shall not include any liability in respect of:

- (a) Damage caused as a result of carpet being fitted without a suitable good quality underlay or not being professionally fitted.
- (b) Pile flattening and matting, especially in main traffic areas and around regularly used seating.
- (c) Soiling, pet damage or damage caused by athletic shoes or chemicals.
- (d) Permanent discolouration of fibres caused by extremely hot liquids, chemicals or dyes or turmeric acid in foodstuffs.

MINIMUM ORDER

A minimum order of 4 square metres is required on all qualities due to the cost of delivery.

THIS CANCELS ALL PREVIOUS PRICE LISTS. PLEASE NOTE CHANGE IN TRADING CONDITIONS.