



ASSOCIATED WEAVERS

Registered office:
Fletchers Mill,
Dean Clough Mills,
Halifax, West Yorkshire,
HX3 5AX.

Sales Office: 01422 431100
Accounts: 01422 431102
Customer Service: 01422 431101
Fax: 01422 431105

Our ref: SRE/SJC/07.16

7th July 2016

Dear Customer,

Following the recent referendum on the UK's further participation in the European Union, there has been a considerable decline in the Sterling rate against the Euro. There has also been a drop in the dollar which influences raw material purchases. This has had an impact on Associated Weavers and many other businesses within our sector and the manufacturing industry in general.

We had waited and hoped to see some stability but at the moment it is very difficult to gauge the exchange rate trend. We have therefore had no alternative but to increase our prices from Monday 1st August 2016. A new list price is enclosed and your Sales Manager will confirm all nett prices within the next two weeks. Although unfortunate, this is the first price increase from Associated Weavers in over five years and we do not see these increases having a detrimental effect on business in the UK market. In that time, we have developed new brands, new products and innovative display stands to grow our business together. Our policy of limited distribution, product, brand growth and continued market presence with quality display furniture will continue and our extensive investment in the UK market will also not be affected. I sincerely hope that this increase will be the only change but we will have to follow further developments and act accordingly in the future.

Please be assured that Associated Weavers is committed to you, our customer. Any one of our Management team is prepared to discuss any aspect of the current situation should you wish to do so, their numbers are listed below:

- Steve Elliott – Managing Director – 01422 431104
- Jonathan Davies – Southern Sales Manager – 07836 701326
- Steve Kaye – Northern Sales Manager – 07973 561941
- Gavin Pugh – National Account Manager – 07974 659981
- Simon Lewyckyj – Commercial Manager – 01422 431144

I would like to take this opportunity to thank you for your support in the past, now and moving forward.

Yours faithfully
For Associated Weavers

Steve Elliott
Managing Director

CARPET MANUFACTURERS

A.W. (Europe) Ltd. DIRECTORS: S.R. Elliott, E. Deporte, M. Van Waeyenberge.
VAT Registration 333673260 Company Registration No. 1517140

NAME	QUALITY	WIDTHS	FULL ROLL	CUT LENGTH	NAME	QUALITY	WIDTHS	FULL ROLL	CUT LENGTH
BELLAIRE 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	7.77 sq.m	9.32 sq.m	SCORPIUS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	9.15 sq.m	10.98 sq.m
BRIAR TWIST 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	9.15 sq.m	10.98 sq.m	SHERATON 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile, Stainguard XL Fibre with Action Bac.	4m & 5m	7.77 sq.m	9.32 sq.m
CALIFORNIA DREAMS	100% Nylon (Polyamide), Cut and Loop Pile with Action Bac. Stainaway 7 Year Warranty.	4m & 5m	14.34 sq.m	17.21 sq.m	SIRIUS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	14.34 sq.m	17.21 sq.m
DENBY TWIST 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	6.52 sq.m	7.82 sq.m	SOFTLY SOFTLY 20 Year Wear Guarantee	100% Nylon (Polyamide), Cut Pile with Fusion Bac.	4m & 5m	9.09 sq.m	10.91 sq.m
DISTINCTION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	11.72 sq.m	14.06 sq.m	SOLO	100% Nylon (Polyamide), Cut Pile with Action Bac. Stainaway 7 Year Warranty.	4m & 5m	11.06 sq.m	13.27 sq.m
EVEREST TWIST 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac & Comfort Felt.	4m & 5m	7.16 sq.m	8.59 sq.m	SOPHISTICATION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Luxury Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	13.14 sq.m	15.77 sq.m
GLADIATOR 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Loop Pile, Stainguard XL Fibre with Impervious Waterproof Gel Backing.	2m, 3m, 4m & 5m	6.52 sq.m	7.82 sq.m	STAINAWAY CLASSIC HEATHERS 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	7.77 sq.m	9.32 sq.m
HERCULES 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Ivinci Fibre with Fusion Bac.	4m & 5m	9.15 sq.m	10.98 sq.m	STAINAWAY HARVEST HEATHERS 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	9.09 sq.m	10.91 sq.m
HYPERION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	14.34 sq.m	17.21 sq.m	STAINAWAY TWEED 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	10.46 sq.m	12.55 sq.m
IMPERIAL TWIST 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	6.52 sq.m	7.82 sq.m	STAINAWAY TWIST 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	7.77 sq.m	9.32 sq.m
ISLAND WEAVE SKYE & ISLAY 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Loop Pile, Stainguard XL Fibre with Action Bac.	4m & 5m	6.52 sq.m	7.82 sq.m	STAINAWAY ULTRA 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	9.09 sq.m	10.91 sq.m
NATURAL WOOL COLLECTION 	50% Wool , 50% Polyester, made with British Wool, Loop Pile with Fusion Bac.	4m & 5m	11.95 sq.m	14.34 sq.m	STAINGUARD HARVEST HEATHERS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	11.72 sq.m	14.06 sq.m
ORION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	11.72 sq.m	14.06 sq.m	STAINAWAY SAXONY 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	10.46 sq.m	12.55 sq.m
PEGASUS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	14.34 sq.m	17.21 sq.m	SUNRISE 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile, Stainguard XL Fibre with Action Bac.	4m & 5m	6.52 sq.m	7.82 sq.m
PERSEUS 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Ivinci Fibre with Fusion Bac.	4m & 5m	11.72 sq.m	14.06 sq.m	TEMPTATION 20 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	13.14 sq.m	15.77 sq.m
PHOENIX 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Fusion Bac.	4m & 5m	7.77 sq.m	9.32 sq.m	TUFTEX BOUTIQUE 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac & Comfort Felt.	4m & 5m	6.52 sq.m	7.82 sq.m
PROMENADE 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Saxony, Stainguard XL Fibre with Action Bac.	4m & 5m	10.46 sq.m	12.55 sq.m	TUFTEX TWIST 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac & Comfort Felt.	4m & 5m	6.52 sq.m	7.82 sq.m
SANTORINI 15 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m & 5m	9.81 sq.m	11.77 sq.m	TUFTEX TWIST STRIPE 10 Year Stainaway Warranty & Wear Guarantee	100% Polypropylene, Cut Pile Twist, Stainguard XL Fibre with Action Bac.	4m	6.52 sq.m	7.82 sq.m