



Foundation of Luxury

Dear *David,*

May I firstly thank you for agreeing to open a trading account with Causeway Carpets and for supporting our ranges. You might well remember Causeway from the past as being a Blackburn based manufacturer of quality wool carpets. As a major supplier of spun yarn and recognising the value of the Brand, Lusotufo decided to purchase the assets of the Company when it ran into difficulties in 2005. Since that time, Lusotufo has predominantly traded on a business to business basis supplying ranges in bulk to other manufacturers and distributors.

Following the recent development of a series of middle to high end carpet ranges we felt that the time was right to reintroduce the Causeway Brand to the UK market. Majoring in quality wools, we have also included in the product profile heavier weight polyester and nylon ranges. All are carried in stock in Kidderminster, orders are cut daily and delivered through Alliance Flooring Distributors.

I have pleasure in including herewith our new Trade Price List and our sales office team look forward to working with you. Any sample hardware and swatches you have ordered will be despatched shortly and delivered on our behalf by ADP Distribution and they will assemble and dress them in your store as required.

We are delighted to have brought together a team of experienced and competent sales agents, with some of whom we have worked previously. It is our intention through them to work with a select group of retailers which specialise in better end products and certainly not to place our ranges with every retailer available, enabling you to achieve a respectable margin.

Thank you again for your support which we look forward to repaying to our mutual benefit.

Yours sincerely,

Bob.

R. G. Wolff
Director

CAUSEWAY
— C A R P E T S —

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RECEIVED

09 JUL 2019

Trade Price List

UNITED KINGDOM

July 2019



Causeway Carpets is a division of the Lusotufu Group Companies
www.causewaycarpets.com

PRODUCT RANGE

RANGE NAME	COMPOSITION	GAUGE	BACKING	SUITABILITY	TOG	MOTH RESISTANT	PRICE m ² ROLL	PRICE m ² CUT
Casablanca 4m	100% Nylon 6.6 Antron	1/10	Satin Felt Backing	Heavy Domestic Heavy Contract	2.44	YES	£ 30.50	£ 33.90
Chelsea Elegance 4m & 5m	100% New Zealand Wool	1/4	Jute Backing	Heavy Domestic General Contract	1.05	YES*	£ 26.10	£ 28.90
Chelsea Splendour 4m & 5m	100% New Zealand Wool	1/4	Jute Backing	Heavy Domestic General Contract	1.05	YES*	£ 26.10	£ 28.90
Elite Twist 4m & 5m	80% Wool 10% Polyamide 10% Polyester Meltbond	1/10	Jute Backing	Heavy Domestic General Contract	1.07	YES*	£ 17.00	£ 18.90
Fantasy Charm 4m & 5m	90% New Zealand Wool 10% Polyester	5/32	Jute Backing	Heavy Domestic General Contract	1.01	YES*	£ 25.20	£ 27.95
Fantasy Glamour 4m & 5m	90% New Zealand Wool 10% Polyester	5/32	Jute Backing	Heavy Domestic General Contract	1.01	YES*	£ 25.20	£ 27.95
Fine Velvet 4m & 5m	80% Wool 20% Polyamide	1/10	Jute Backing	Heavy Domestic General Contract	1.01	YES*	£ 20.60	£ 22.90
Firenze Bloom 4m & 5m	100% New Zealand Wool	5/32	Jute Backing	Heavy Domestic General Contract	1.05	YES*	£ 24.30	£ 26.95
Firenze Blossom 4m & 5m	100% New Zealand Wool	5/32	Jute Backing	Heavy Domestic General Contract	1.05	YES*	£ 24.30	£ 26.95
Nature Core 4m & 5m	100% British Wool	5/16	Jute Backing	Heavy Domestic General Contract	1.05	YES*	£ 17.95	£ 20.10
Nature Earth 4m & 5m	100% British Wool	5/16	Jute Backing	Heavy Domestic General Contract	1.26	YES*	£ 17.95	£ 20.10
Pure Feelings 4m & 5m	100% Ultra Soft Multi Filament Primo Polyester	1/10	Satin Felt Backing	Heavy Domestic Heavy Contract	2.20	YES	£ 17.90	£ 19.90
Soft Feelings 4m & 5m	100% Ultra Soft Multi Filament Primo Polyester	1/10	Satin Felt Backing	Heavy Domestic General Contract	2.20	YES	£ 14.30	£ 15.90

* Mothproof Treatment 

Prompt Settlement Discount

2% may be deducted from the net pre VAT price for payment received within 30 days from date of invoice.

TERMS OF TRADING AND HELPFUL INFORMATION

It is the intention of Causeway Carpets to offer a range of quality products on a semi exclusive basis to a select group of prestigious retailers. Our manufacturing division provides the utmost care to every carpet we produce, using quality materials at the most competitive price for each product. We believe our quality ranks highly alongside the best the industry has to offer.

Causeway Carpets are manufactured in accordance with ISO 9001. The company boasts a factory equipped with sophisticated control and measurement facilities ensuring a high quality of manufactured product.

PRICES

All prices are based on a m2 net price per GBP excluding VAT which will be charged at the appropriate rate on the day of invoicing.

CUT LENGTH DEFINITION

A cut length is defined as being up to 16.99 linear metres.

PAYMENT

Payment for goods will attract a 2% prompt settlement discount for payment received within 30 days from the date of invoice.

CANCELLATIONS

A cancellation cannot be accepted once a carpet has been cut to order.

DAMAGE OR LOSS IN TRANSIT

If goods are received damaged in transit, the carriers note MUST BE ENDORSED ACCORDINGLY and Causeway must also be notified within 5 days of the receipt of goods. Failure to notify will result in the loss of any claim.

COMPLAINTS

In the rare instance of a complaint, our local Sales Manager or our Sales Office should be informed without delay. We will attempt to deal speedily and efficiently with all complaints.

INSTALLATION

Carpets must be installed on a quality underlay by a competent and professional installer in accordance with recognised European practices.

PILE REVERSAL - TRACKING

Cut pile carpets from time to time may show signs of pile reversal. This is a natural phenomenon and is not regarded as a manufacturing fault. Tracking on soft touch carpets is regarded as a natural feature and not a manufacturing fault.

COLOUR MATCHING ON WOOL CARPETS

There may be slight variances within manufacturing tolerances from batch to batch. This is a natural feature of any wool carpet range. Where precise colour matching from the same batch is required, it is essential this is stated at the time of order. Samples left in direct sunlight for a long period of time will show signs of fading. This is not a manufacturing fault.