

Dear Cavalio Customer,



**New Trade Price List**

Further to our previous correspondence please find the new Cavalio Trade Price List enclosed, along with the following table confirming your new Conceptline and Projectline promotional rates, effective of 1st August 2017:

	Trade Price	Your Promotional Box Rate	Your Promotional Pallet Rate
<b>CONCEPTLINE</b>	£13.75m <sup>2</sup>	£10.59m <sup>2</sup>	£8.95m <sup>2</sup>
<b>PROJECTLINE</b>	£17.95m <sup>2</sup>	£14.35m <sup>2</sup>	£11.69m <sup>2</sup>

We would like to confirm that there are no other increases and Cavalio strips and maintenance kits will still be available at the same prices, as confirmed in the new Trade Price List. I would like to take the opportunity to thank you for your continuing support of Cavalio and as ever please feel free to contact me on the email address or telephone number shown below should you have any questions relating to the trade prices or your Cavalio business in general.

Best Regards,

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P.S. Don't forget to stock up on Cavalio sampling, available in bulk and free of charge via the Cavalio samples hotline on **0845 345 5405** or by email at [samples@cavaliofloors.com](mailto:samples@cavaliofloors.com)

# CONCEPTLINE

£ PER M<sup>2</sup>  
13.75

GAUGE  
2.0mm

WEAR LAYER  
0.30mm

M<sup>2</sup> PER BOX  
3.34

\* Except planks @ 18.42 x 121.92mm = 3.37m<sup>2</sup> per box

## STOCKED STRIPS

### GROUTING STRIPS

• 2031 Ice • 2033 Pearl • 2035 Grey • 2037 Coffee • 2039 Graphite

£ per tube	Gauge	Width	Qty per tube
15.00	2.0mm	3mm	50@91.4cm

### MARQUETRY STRIPS

• 2056 Maple • 2057 Natural Oak • 2058 Classic Oak • 2059 Walnut

£ per tube	Gauge	Width	Qty per tube
15.00	2.0mm	3mm	50@91.4cm

### CROSS GRAIN STRIPS

• 1011 Classic Oak (10mm) • 1012 Walnut (10mm)  
• 2511 Classic Oak (25mm) • 2512 Walnut (25mm)

£ per tube	Gauge	Width	Qty per tube
19.95	2.0mm	10mm	50@91.4cm
19.95	2.0mm	25mm	25@91.4cm

### FEATURE STRIPS

• 0025 Silver • 0028 Black • 0031 Brown • 0032 Cream

£ per tube	Gauge	Width	Qty per tube
15.00	2.0mm	5mm	50@100cm

## BESPOKE STRIPS

Available in any shade from the Conceptline collection and will be cut from tile or plank. When the original tile or plank size are different dimensions to 91.4cm, equivalent quantities will be sent. Eg. if you require 5mm design strip to be cut from a 30.48 x 60.96 tile you will receive 75 x 60.96cm lengths.

PLEASE ALLOW 10-15 WORKING DAYS FOR DELIVERY

£ per tube	Gauge	Width	Qty per tube
15.00	2.0mm	3mm	50@91.4cm
15.00	2.0mm	5mm	50@91.4cm
15.00	2.0mm	10mm	50@91.4cm
15.00	2.0mm	20mm	25@91.4cm
15.00	2.0mm	50mm	10@91.4cm

## BORDERS & CORNERS

All borders and corners are made to order

	Price	Gauge
Border	12.50 each	2.0mm
Corner	2.50 each	2.0mm

# PROJECTLINE

<b>£ PER M<sup>2</sup></b> 17.95	<b>GAUGE</b> 2.5mm	<b>WEAR LAYER</b> 0.55mm	<b>M<sup>2</sup> PER BOX</b> 3.34
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\* Except planks @ 18.42 x 121.92mm = 3.37m<sup>2</sup> per box

## STOCKED STRIPS

### GROUTING STRIPS

• 2536 Grey • 2537 Beige • 2538 Black

£ per tube	Gauge	Width	Qty per tube
15.00	2.5mm	5mm	50@91.4cm

### MARQUETRY STRIPS

• 2551 Light Oak • 2552 Mid Oak • 2553 Walnut

£ per tube	Gauge	Width	Qty per tube
15.00	2.5mm	5mm	50@91.4cm

### CROSS GRAIN STRIPS

• 1021 Mid Oak (10mm) • 1022 Walnut (10mm)  
• 2521 Mid Oak (25mm) • 2522 Walnut (25mm)

£ per tube	Gauge	Width	Qty per tube
19.95	2.5mm	10mm	50@91.4cm
19.95	2.5mm	25mm	25@91.4cm

### FEATURE STRIPS

• 5100 Silver • 5103 Black • 5110 Brown

£ per tube	Gauge	Width	Qty per tube
15.00	2.5mm	5mm	50@100cm

## BESPOKE STRIPS

Not applicable to bevelled products. Available in any shade from the Projectline collection and will be cut from tile or plank. When the original tile or plank size are different dimensions to 91.4cm, equivalent quantities will be sent. Eg. if you require 5mm design strip to be cut from a 45.72 x 45.72cm tile you will receive 100 x 45.72cm lengths.

PLEASE ALLOW 10-15 WORKING DAYS FOR DELIVERY

£ per tube	Gauge	Width	Qty per tube
15.00	2.5mm	3mm	50@91.4cm
15.00	2.5mm	5mm	50@91.4cm
15.00	2.5mm	10mm	50@91.4cm
15.00	2.5mm	20mm	25@91.4cm
15.00	2.5mm	50mm	10@91.4cm

## BORDERS & CORNERS

All borders and corners are made to order

	Price	Gauge
Border	12.50 each	2.5mm
Corner	2.50 each	2.5mm

## TRADE PRICE LIST - 1ST AUGUST 2017



### BESPOKE CUTTING

#### LOGOS AND MOTIFS

Prices available on application. Please ask your Area Sales Manager.

#### BESPOKE CUTTING SERVICE

Prices available on application. Please ask your Area Sales Manager. (eg. Herringbone, Random Tile Design)



#### CLEANING AND MAINTENANCE COMPLETE CARE KIT

	Price
	12.50 each

#### DELIVERY CHARGE

Orders over £99.00 excluding VAT

Free delivery

Orders under £99.00 excluding VAT

£25.00

Terms and conditions are available on request

[www.cavaliofloors.com](http://www.cavaliofloors.com)

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