

March 2020 Bespoke rug trade price list

	Single binding	Double binding /Piping	Supply only (inc. delivery)
	Per linear metre	Per linear metre	Per linear metre
Cotton	£9.00	£13.00	£5.00
Faux Cotton	£9.00	£13.00	£5.00
Jute	£9.00	£13.00	£5.00
Linen	£11.50	n/a	£7.75
Faux Suede	£11.50	£17.25	£7.75
Faux Leather	£11.50	£17.25	£7.75
Leather	£19.50	£27.75	£15.50
Fine Cotton Tape	£5.00	n/a	n/a
	Per square metre		
Intec (Recommended)	£1.50		
Non-slip rug underlay	£7.50		
Rug Bundles	from £235		

Please note

All our flooring is directional and is shown on the website with the vertical axis showing the length and the horizontal axis the width. All orders must be in the form of Length by Width. (↑L x →W)
Our lead time is 4 weeks.

Finished border widths



Single border: Approximately 55mm.



Double border: Total width approximately 120mm



Border with piping: Total width approx. 70mm.



Fine Tape: Approximately 10mm.

Borders can only go as narrow as approximately 35mm – 45mm

Deliveries

Deliveries to UK commercial premises included.

All non-UK mainland deliveries carry a delivery surcharge. Please speak to HQ for a quote.

PLEASE NOTE, NO RESIDENTIAL DELIVERIES.

How to calculate the cost of your bespoke rug

You can visit the Rug Calculator on our website www.fibreflooring.com. This will give you a Recommended Retail Price. The RRP is double the trade price plus vat.

A quick way to work out the trade price of a rug: **Net Trade price = RRP ÷ 2.4**

Otherwise:

Cost of flooring: multiply the length by the width(L*W) i.e. how many square metres. Multiply this figure by the cut length price of the flooring.

Cost of binding: calculate how many linear metres you need by adding up all four sides of the rug together to get the perimeter.

i.e. $L + L + W + W = \text{perimeter}$

Multiply this figure by the cost of the binding.

Finally add the cost of the flooring to the binding. This is your rug price ex VAT.

N.B. if the rug is less than 2m wide please add 25% surcharge.

Sample Price Calculation

The rug required is 3.2m (L) by 1.4m (W) in Sisal Boucle Cassia with Cotton Mulberry binding.

Step 1 – price the flooring

Calculate the rug area by multiplying Length by Width

Eg $3.2 \times 1.4 = 4.48 \text{ sq m. (the area)}$

Sisal Boucle Cassia @ £17.95 = **£80.42** ($4.48 \times £17.95$)

Step 2 – price the binding

Calculate the perimeter of the rug in metres by adding twice the Length plus twice the Width

Eg $3.2 + 3.2 + 1.4 + 1.4 = 9.2 \text{ metres (the perimeter)}$

Cotton Mulberry binding @ £9.00 = **£82.80** ($9.2 \times £9.00$)

Step 3 – calculate any additional costs

Remember to add any of the additional costs such as underlay or Intec.

Step 4 – add all the elements to get the total price

Add together flooring price + binding price + any additional costs

Eg $£80.42 + £82.80 + £0 = \text{£163.22}$

Step 5 – add any surcharges

In this example the rug is less than 2m wide so a 25% surcharge is applied

Eg $£163.22 \times 25\% = \text{£40.80}$

The **Final price to you** is $£163.22 + £40.80 = \text{£204.02}$

Surcharges and Restrictions

If your rug is :

Less than 1 meter in width or

Over 5 metres in length or

An unusual shape: e.g. internal mitred corners or

A Stair Runner,

please contact HQ for a quote.

All rug orders must be in writing and sent to: rugs@fibreflooring.com or faxed to 0844 414 5767

We will only process orders which are in metric and we have written acceptance of our quote