



gaskell WOOL RICH
timeless comfort

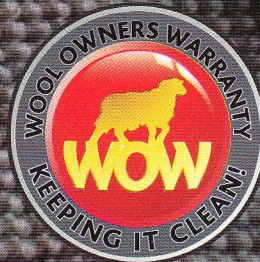
www.gaskellwoolrich.co.uk

preferred partner price list



Valid from 1st January 2015

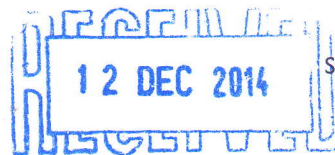
ACCOUNT NUMBER:





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Gaskell Wool Rich
Relay Park
Relay Drive
Tamworth
Staffordshire B77 5PR



November 2014

Dear Customer,

Please find enclosed your new Gaskell Price List, effective 1st January 2015. You will note that we are launching some exciting new ranges early in the New Year, and your Area Sales Manager will have more details in the coming weeks.

I would also like to inform you of a slight change to our invoicing procedures, effective 1st January. In order to streamline our processes and make it easier for you to reconcile your invoices, from this date, our invoices will simply show your cost price for the product rather than an inflated price with a discount off it. As of January, therefore, the invoice will simply reflect the price printed on your Price List.

As you can see from the enclosed January List, this amendment in no way affects the prices that you pay for our product – it is just a way to simplify the way we do business together.

Should you have any concerns regarding this slight change in our invoicing policy, please do not hesitate to contact your local Area Sales Manager.

May I take this opportunity to thank you for your continued support, and to look forward to maintaining our business relationships into 2015 and beyond.

Yours sincerely,

M Dobson
General Manager



2009/533

Sales Tel: 01827 831525
Accounts Tel: 01827 831456
Fax: 01827 831508
Email: sales@gaskellwoolrich.co.uk

BayswaterCuts £m² Rolls £m²
£15.95 £15.15**4 & 5m**

A 100% Wool 3-ply yarn loop pile.

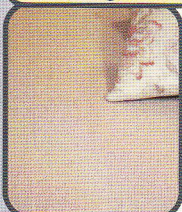
**Bloomsbury**Cuts £m² Rolls £m²
£16.25 £15.44**4 & 5m**

A 100% British Wool 3-ply yarn loop pile in a range of contemporary colours.

🇬🇧 Made in the UK

CamdenCuts £m² Rolls £m²
£17.50 £16.63**4 & 5m**

A 3-ply loop pile using a special wool blend to produce a very durable carpet.

**Charing Cross**Cuts £m² Rolls £m²
£10.45 £9.92**4 & 5m**

A 100% Wool 2-ply loop pile in a range of fashionable colours.

**Faroe**Cuts £m² Rolls £m²
£18.95 £18.00**4 & 5m (Patterns 5m only)**

A 3-ply Wools of New Zealand designer carpet with 2 designs and co-ordinating plains.

🇬🇧 Made in the UK

HadleighCuts £m² Rolls £m²
£18.45 £17.53**4 & 5m**

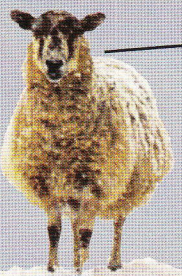
3-ply 100% wool textured Loop Pile.

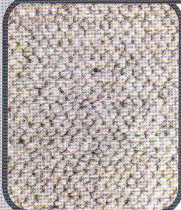
**Hornchurch**Cuts £m² Rolls £m²
£19.95 £18.95**4 & 5m**

A 3-ply Wools of New Zealand loop pile in solid colours.

**Kennington**Cuts £m² Rolls £m²
£10.45 £9.92**4m**

A 100% Wool 2-ply yarn loop pile stripe in contemporary colours.

*Intec[®] stain-resistance treatment now available for just £1.20m². Please request at point of order.**"Intec[®] is a stain resistance system which is particularly suitable for wool carpet products. Intec[®] acts by coating every fibre with a polymer shield to help resist the absorption of stains and dirt that will help keep the carpet looking good for longer. Intec[®] is environmentally friendly, completely safe and will not affect the colour or texture of the carpet."*

Kew GardensCuts £m² Rolls £m²
£20.95 £19.90**4 & 5m**
A 100% wool 2-ply chunky textured loop pile.**Kintyre**Cuts £m² Rolls £m²
£24.93 £23.68**4m**
A woven Axminster in a range of popular Tartans and Plaids.**Notting Hill**Cuts £m² Rolls £m²
£21.95 £20.85**1, 4 & 5m**
A 100% wool 3-ply loop pile contemporary stripe.**Rusticana Original**Cuts £m² Rolls £m²
£31.95 £30.35**4 & 5m**
100% Wools of New Zealand – the original berber loop!**Shaftesbury**Cuts £m² Rolls £m²
£13.95 £13.25**4 & 5m**
A 3-ply loop pile in two distinct designs using a special blend of wool and other fibres.**Summer Garden**Cuts £m² Rolls £m²
Plus £15.75 £14.96
Supreme £17.25 £16.38**4 & 5m**
A collection of 24 plain colours, produced using British Wool.

🇬🇧 Made in the UK

**Trafalgar**Cuts £m² Rolls £m²
£10.45 £9.92**4m**
A 100% Wool loop pile stripe.**Waterloo**Cuts £m² Rolls £m²
£10.45 £9.92**4 & 5m**
A 100% Wool loop pile in three best-selling designs.**Westminster**Cuts £m² Rolls £m²
£17.50 £16.63**4 & 5m**
A 100% wool 3-ply rustic loop pile.Natural wool products can be susceptible to attack from the larvae of the Common Clothes Moth – *Tineola bisselliella*. Carpets with this symbol indicate the carpet has been treated with a protective moth repellent to guard against this problem.

All prices are nett of VAT Valid from 1st January 2015

TERMS AND CONDITIONS

1. Terms of Payment

The Seller shall invoice the Buyer for the Goods immediately following delivery. Payment is due on or before the 20th day of the month following the month of invoice. Time for payment shall be of the essence of the Contract. If the buyer fails to pay on the due date, the Seller shall be entitled to:

- 1.1 the immediate payment of all outstanding payments on the Goods or any other goods, services or works under any contract even if payment is not due and irrespective of any credit facilities;
- 1.2 charge the Buyer interest at the rate of 2.5% per month on unpaid amounts until payment is made (a part of a month being treated as a full month for the purposes of calculating interest); and
- 1.3 charge the Buyer the cost of recovery of any unpaid amount including any legal costs, disbursements and bank charges incurred.

2. Prices

All orders accepted subject to the conditions that prices charged will be those ruling at the time of despatch.

3. Cancellations

Cancellations which must be confirmed in writing can only be accepted prior to goods being cut or dispatched.

4. Returns

When goods are returned solely on the account of customer error, we will only issue credit amounting to that obtained for the goods on resale less 20% handling charge. In cases where goods returned are seriously damaged in transit due to inadequate packing or failure to roll the carpet up properly, credit for scrap value only can be accepted. Any carpet which is returned is at the customer's risk and should be clearly marked with the sender's name and address.

5. Insolvency of Buyer

This clause applies if:

- (i) the Buyer makes any voluntary arrangement with its creditors or (being an individual or firm) becomes bankrupt or (being a company) becomes subject to an administration order or goes into liquidation (otherwise than for the purposes of amalgamation or reconstruction); or
 - (ii) an encumbrancer takes possession, or a receiver is appointed, of any of the property or assets of the Buyer; or
 - (iii) the Buyer ceases, or threatens to cease, to carry on business; or
 - (iv) the Seller reasonably apprehends that any of the events mentioned above is about to occur in relation to the Buyer and notifies the Buyer accordingly.
- 5.2 If this clause applies then, without prejudice to any other right or remedy available to the Seller, the Seller shall be entitled to cancel the Contract or suspend any further deliveries under the Contract without any liability to the Buyer, and if the Goods have been delivered but not paid for the price shall become immediately due and payable notwithstanding any previous agreement or arrangement to the contrary.

6. Duplicate Orders

In the event of a telephone order or verbal order being duplicated due to failure on the part of the customer to mark the confirmation order as such, credit will be admissible only within the terms stated above, under the heading "Returns".

7. Size Tolerances

Whilst every effort is made to manufacture the correct size, slight variations are unavoidable and a tolerance of plus or minus 1.25% is allowable in accordance with Clause 3 of British Standards 3655 1974. It is advisable therefore that the consumer be recommended to order 1% more length than is required.

8. Specifications

Operating a policy of continuous improvement, we reserve the right to modify material construction and specifications without notice.

DAMAGE OR LOSS IN TRANSIT Claims for damage can only be considered if notification is received within 7 days of delivery (23 days if internal damage to full roll). Claims for suspected loss must be lodged within 28 days from date of invoice.

9. Complaints/Claims

All goods should be inspected by dealer prior to installation as claims resulting from visible defects cannot be entertained after the carpet has been cut or fitted. Any complaint that arises on goods already fitted can only be considered once the installation has been inspected by dealer and the details submitted on our official complaints form, a copy of which will be supplied on request. We can accept no liability for consequential loss or damage due to circumstances beyond our control or that of our suppliers.

10. Deliveries

Anticipated delivery dates are given in good faith and whilst every effort is made to ensure they are met this cannot be considered as the essence of any contract. Therefore on the rare occasion that a delay does occur we are not able to accept liability in the event of any corresponding claim.

11. Risk & Property

- 11.1 Risk of damage to or loss of the Goods shall pass to the Buyer on delivery. The property in the Goods shall not pass to the Buyer until the Seller has received in cash or cleared funds payment in full for the Goods and all other goods for which payment is due.
- 11.2 Until the property in the Goods passes to the Buyer the Seller shall be entitled to require the buyer to deliver up the Goods to the Seller and if the Buyer fails to do so, to enter upon any premises of the Buyer or any third party where the Goods are stored and repossess the Goods.
- 11.3 Until property in the Goods passes to the Buyer, the Buyer shall keep the Goods separate from those of the Buyer and any third party and properly stored, protected, insured and identified as the Seller's property. If the Buyer sells the Goods before the property has passed to the Buyer, the Buyer will account to the Seller for the proceeds of any such sale.
- 11.4 The Buyer shall not be entitled to pledge or in any way charge any of the Goods which remain the property of the Seller but if it does so all moneys owing by the Buyer to the Seller shall forthwith become due and payable.
- 11.5 Where the Seller is unable to determine whether any goods are the Goods, the Buyer shall be deemed to have sold, re-sold or otherwise dealt with all the goods of the kind sold by the Seller in the order of which they were invoiced to the Buyer.

GENERAL MANAGER

Mike Dobson 07977 165738 mike.dobson@gaskellwoolrich.co.uk

AREA SALES MANAGERS

Scotland	Andrew Livingstone	07816 272209	andy.livingstone@gaskellwoolrich.co.uk
North East and Lincolnshire	Richard Ogilvie	07816 315640	richard.ogilvie@gaskellwoolrich.co.uk
North West and North Wales	Stuart Bracewell	07976 429322	stuart.bracewell@gaskellwoolrich.co.uk
Midlands, Mid & South Wales	Mark Hunt	07774 260391	mark.hunt@gaskellwoolrich.co.uk
Home Counties and West London	Stuart Harvey	07976 434870	stuart.harvey@gaskellwoolrich.co.uk
East Anglia, North & East London	tba	07773 046340	tba@gaskellwoolrich.co.uk
South East and South London	Mark Thistleton	07976 953229	mark.thistleton@gaskellwoolrich.co.uk
South West and Channel Islands	Alistair McLean	07774 123191	alistair.mclean@gaskellwoolrich.co.uk

SALES AGENT

Northern Ireland Jeff Douglas 07774 712353 jeffreydouglas@hotmail.co.uk



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GASKELL WOOLRICH

Relay Park, Relay Drive, Tamworth, Staffordshire B77 5PR
Sales Tel: 01827 831 525 Accounts Tel: 01827 831 456 Fax: 01827 831 508