

Jan-24

PRICES VALID FOR ORDERS AS FROM 01/01/2024

UK SMARTSTRAND CUSTOMER PRICE LIST

Quality	Backing	Code	Prices			width (±cm)	Structure	Composition	Pile Weight ± g/m ²	Total Weight ± g/m ²	
			Rolls £ /m ²	Cuts £ /m ²	Price Change						
SMARTSTRAND											
Boheme	SB	LUYO	31.50	37.50	↓	400 / 500	1/8"	cut pile	100% triexta	2,200	3,170
Celeste	SB	LURO	33.50	39.50	↓	400 / 500	5/64"	velour	100% triexta	1,815	2,790
Dream	SB	LUIO	24.00	28.50	↓	400 / 500	1/10"	velvet	100% triexta	1,300	2,290
Freedom / Lounge	SB	LUEO	25.50	30.00	↓	400 / 500	1/10"	twist	100% triexta	1,490	2,480
Incasa	SMB	LUVO	22.50	27.50	-	400 / 500	1/8"	twist	100% triexta	1,395	2,360
Lior	SB	LUSO	27.50	33.00	↓	400 / 500	5/64"	velvet	100% triexta	1,410	2,380
Loft Life Pure	SB	LUU1	25.00	30.00	↓	400	1/10"	cut loop	100% triexta	1,280	2,250
Loft Life Sweet	SB	LUU2	25.00	30.00	↓	400	1/10"	cut loop	100% triexta	1,280	2,250
Loft Life Grand	SB	LUU3	25.00	30.00	↓	400	1/10"	cut loop	100% triexta	1,280	2,250
Patina	SMB	LUTO	21.50	26.00	-	400 / 500	1/10"	twist	100% triexta	1,235	2,200
Romance	SB	LYHO	30.00	35.00	↓	400 / 500	1/10"	twist	100% triexta	1,860	2,850
Sofia	KT	LSOK	41.50	47.50	NEW	400 / 500	5/64"	velour	100% triexta	2,220	3,287

The following items are now End of Life / Discontinued - Please check stock before confirming your order.

Moon	SB	LUCO	23.50	29.50	↓	400 / 500	1/4"	loop	100% triexta	1,540	2,620
Valentine	SB	LUWO	22.00	26.50	↓	400 / 500	1/10"	twist	100% triexta	1,375	2,340

All prices unless otherwise agreed and confirmed in writing are nett and not subject to any further discounts.
All prices are in sterling/SQM and subject to alteration without further notice.

Prices are subject to change pending on sales conditions and transportation costs.
See also our general sales conditions (see www.lano.com).

"BACS payment" will routinely be turned around within 4 days.
Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.
The relevant term will be shown in abbreviated form on our shipping documents.
Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.

Transport surcharge:

- Rugs : + £35 for orders less than £150
- Broadloom: +£35 for cutlength orders less than 2,50 lin M, 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.
The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.
400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.
Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging
- The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
- Charge of 30% + return transport cost £120/roll
- After written acceptance from the customer on the value to credit and transport cost at charge from customer

Sales desk : contact us :

isabelle.naessens@lano.be
joppe.eggermont@lano.be
delphine.verbrugghe@lano.be