

NOV-22

PRICES VALID FOR ALL NEW ORDERS AS FROM 01/11/2022

LUXURY FLOORING COLLECTION Broadloom & Pure/Elegance rugs

Smartstrand (£/m²)

Code	Quality	Width (M)	List-Price Rolls	List-Price Cuts	Change*	L-Price Rugs
LUYO	BOHEME	4.00/5.00	34,00	40,50	↑	128,50
LURO	CELESTE	4.00/5.00	35,55	41,75	↑	131,00
LUIO	DREAM	4.00/5.00	26,20	30,90	↑	117,15
LUEO	FREEDOM/LOUNGE	4.00/5.00	26,20	30,90	↑	117,15
LUVO	INCASA	4.00/5.00	22,55	27,50	↑	115,50
LUSO	LIOR	4.00/5.00	29,40	35,65	↑	121,50
LUU1-LUU2-LUU3	LOFT LIFE	4.00	28,00	34,10	↑	118,70
LUXO	MOON	4.00/5.00	26,60	32,70	↑	118,70
LUTO	PATINA	4.00/5.00	21,55	26,15	↑	111,65
LUHO	ROMANCE	4.00/5.00	32,00	37,15	↑	126,80
LUWO	VALENTINE	4.00/5.00	23,50	28,00	↑	113,00

Wool, Nylon (£/m²)

Code	Quality	Width M	List-Price Rolls	L-Price Cuts	Change*	L-Price Rugs
LBAS	Basalt Vintage	4.00	25,40	29,70	↑	113,50
LBER	Bergamo	4.00/5.00	20,00	24,30	↑	104,25
LEUP	Euphoria	4.00/5.00	30,75	36,95	↑	125,50
LEVI	Evita	4.00/5.00	29,70	34,85	↑	122,60
LODI	Odina	4.00/5.00	29,00	33,50	NEW	122,60
LPEA	PEARL	4.00	42,75	49,15	↑	144,50
LPLE	PLEASURE	4.00/5.00	37,30	43,60	↑	136,50
LSAT	SATINE	4.00/5.00	31,00	36,85	↑	133,75
LTRV	TRAVIATA	4.00/5.00	26,50	31,35	↑	118,30
LZEN	ZEN	4.00	24,95	29,15	-	115,00
LWCL	MAYFAIR VELVET/WOOL CLASS	4.00/5.00	28,95	33,95	-	119,00

END OF LIFE - Check stock before ordering.

Code	Quality	Width (M)	List-Price Rolls	List-Price Cuts	Change*	L-Price Rugs
LOAS	OASIS	4.00/5.00	19,35	23,60	-	101,50
LSER	SERENITY	4.00/5.00	32,00	39,00	↑	133,75
LMIS	MIRAGE	4.00/5.00	20,85	25,35	-	105,00

Change* : price change since last version

Available in two finishes: Pure and Elegance.

Prices are valid for rectangular rug sizes only. Maximum width/length is related to quality

Minimum order size is 2 sqm.

Contact your local Lano Sales Agent for further information.



01/11/2022

All prices unless otherwise agreed and confirmed in writing are nett and not subject to any further discounts.
All prices are in sterling/SQM and subject to alteration without further notice.

Prices are subject to change pending on sales conditions and transportation costs.
See also our general sales conditions (see www.lano.com).

"BACS payment" will routinely be turned around within 4 days.
Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.
The relevant term will be shown in abbreviated form on our shipping documents.
Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.

Transport surcharge:

- Rugs : + £35 for orders less than £150
- Broadloom: +£35 for cutlength orders less than 2,50 lin M, 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.

The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.

400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.

Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging
- The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
- Charge of 30% + return transport cost £120/roll
- After written acceptance from the customer on the value to credit and transport cost at charge from customer

Sales desk : contact us :

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