


Apr-22

PRICES VALID FOR ORDERS AS FROM 11/04/2022 & ALL SHIPMENTS FROM 18/04/2022

UK PREMIER CUSTOMER PRICE LIST

Quality	Backing	Code	Prices		width (±cm)	Structure	Composition	Pile Weight ± g/m ²	Total Weight ± g/m ²	
			Rolls £ /m ²	Cuts £ /m ²						
										
ESSENZ										
Fairfield Supreme	SB	FAI	7.75	10.00	400 / 500	1/10"	twist	PP LANOSET	1,200	2,170
Fairfield Stripe	SB	FAC	7.75	10.00	400	1/10"	twist	PP LANOSET	1,200	2,170
Heathertwist Elite	SB	HRE	9.35	11.50	400 / 500	1/8"	twist	PP LANOSET	1,695	2,720
Heathertwist Supreme	SB	HRS	7.95	10.00	400 / 500	1/8"	twist	PP LANOSET	1,360	2,390
Startwist Elite	SB	SRE	9.35	11.50	400 / 500	1/8"	twist	PP LANOSET	1,695	2,720
Startwist Supreme	SB	SRS	7.95	10.00	400 / 500	1/8"	twist	PP LANOSET	1,360	2,390

**TOUCH
DOWN**
The softest landing

TOUCHDOWN COLLECTION

Fairfield Silk	SB	FFS	8.35	11.00	400 / 500	1/10"	twist	ECCELENA SILK	1,440	2,450
Fairfield Silk Elite	SB	FSE	10.15	12.95	400 / 500	1/10"	twist	ECCELENA SILK	1,870	2,860
Fascination	SB	FSC	8.65	11.15	400 / 500	1/10"	twist	ECCELENA	1,365	2,340
Serenade	SMB	SRA	9.25	11.75	400 / 500	1/8"	saxony	PP	2,040	2,890
Serenade Rustique	SMB	SRU	9.25	11.75	400 / 500	1/8"	saxony	PP	2,040	2,890
Serenade Superb	SMB	SSB	12.20	14.95	400 / 500	1/8"	saxony	ECCELENA SILK	2,800	3,770
Soft Distinction	SB	SDI	9.80	12.50	400 / 500	1/10"	cut pile	PP	1,760	2,730
Sweet Elegance	SB	SWE	10.85	13.60	400 / 500	1/8"	cut pile	PP	2,190	3,160

SOFT CONTRACT

Scala Twist	IF	SCI	9.40	11.60	400	1/8"	twist	PP LANOSET	1,200	TBC
Scala classic	IB	LSCB	10.85	12.90	400	1/10"	cut pile	PP LANOSET	1,160	2,810
Scala style	IB	LSCY	10.85	12.90	400	1/10"	cut pile	PP LANOSET	1,160	2,810

X

A touch of luxury.

NYLON/WOOL

Evita	SB	EVI	28.25	33.00	400 / 500	5/64"	cut pile	PA	1,800	2,600
Pearl	SB	PEA	41.25	47.50	400	3/16"	shag	PA 6.6	2,310	3,470
Satine	KT	SAT	30.50	35.95	400 / 500	1/10"	saxony	PA 6.6	1,470	2,630
Zen	SB	ZEN	25.15	29.50	400	1/10"	cut pile	PA 6.6	1,000	2,160
Mayfair velvet	SB	MFV	32.95	37.80	400 / 500	1/10"	saxony	100% NZ wool	1,365	2,550

The following items are now End of Life - Please check stock before confirming your order.

Oasis	SB	OAS	19.35	23.60	400 / 500	1/4"	berber loop	100% NZ wool	1,030	2,310
Pleasure	KT	PLE	37.75	45.00	400 / 500	5/64"	saxony	PA 6.6	1,870	3,090
Serenity	KT	SER	29.95	36.50	400/500	1/10"	saxony	PA 6	2,200	3,270
Mirage	SB	MIS	20.85	25.35	400/500	9/64"	berber loop	100% NZ wool	1,160	2,430

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ENSO COLLECTION			Rolls 2m & 4m	Cuts 4m						
ENSO Organic	ENSO	LORH	10.75	13.00	200/400	art.grass 50% PE - 50% PP	900	1,485	35	
ENSO Wilder	ENSO	LWIM	11.05	13.30	200/400	art.grass 60% PE - 40% PP	1,400	1,985	45	
ENSO Vinca	ENSO	LVIM	11.35	13.60	200/400	art.grass 65% PE 35% PP	1,450	2,035	30	
ENSO Rosemary	ENSO	LRMZ	14.20	16.45	200/400	art.grass 55% PE 45% PP	2,000	2,585	38	
GREEN 1,2,3,4,5			Rolls 1m,2m,3m,4 m,5m	Cuts 4m & 5m						
Camellia	GB	CAM	5.90	8.15	Green12345	5/16"	art.grass 55% PE - 45% PP	595	1,245	15
Talia	GB	TAL	6.15	8.40	Green12345	3/8"	art.grass 65% PE - 35% PP	750	1,495	28
Poppy	GB	POP	8.90	11.15	Green12345	3/8"	art.grass 65% PE - 35% PP	1,200	2,045	35
Castor	GB	CST	9.30	11.55	Green12345	3/8"	art.grass 70% PE - 30% PP	1,100	1,985	30
Vinca	GB	VIN	10.45	12.70	Green12345	5/16"	art.grass 65% PE 35% PP	1,450	2,335	30
Mira	GB	MRA	12.25	14.50	Green12345	3/8"	art.grass 70% PE - 30% PP	1,750	2,635	40
Rosemary	GB	RMY	13.15	15.40	Green12345	5/16"	art.grass 55% PE - 45% PP	2,000	2,885	38
Sirius	GB	SIR	13.50	15.75	Green12345	3/8"	art.grass 70% PE - 30% PP	2,000	2,885	45
STOCK COLLECTION			Rolls 2m & 4m	Cuts 4m						
Iris	GB	IRI	4.90	7.15	200/400	3/8"	art.grass 65% PE - 35% PP	450	1,195	18
Verdino	GB	VRD	7.35	9.60	200/400	5/16"	art.grass 100% PE	735	1,480	13
Organic	GB	ORG	8.55	10.80	200/400		art.grass 50% PE - 50% PP	900	1,645	35
Anica	GB	ANC	10.15	12.40	200/400	5/16"	art.grass 55% PE 45% PP	1,200	2,185	30
Wilder	GB	WIL	10.00	12.25	200/400	5/8"	art.grass 60% PE - 40% PP	1,400	2,285	45
Sage	GB	SAG	11.00	13.25	200/400	5/8"	art.grass 65% PE - 35% PP	1,350	2,285	35
Play	GB	PLY	11.45	13.70	200/400	3/16"	art.grass 100% PE	1,150	2,635	13
Daisy	GB	DAI	11.70	13.95	200/400	3/8"	art.grass 65% PE 35% PP	1,750	2,885	38
Expolawn	GB	CLU	11.90	14.15	400		art.grass 65% PE - 35% PP	640	1,385	30
Valeria	GB	VAL	13.15	15.40	200/400	5/16"	art.grass 65% PE 35% PP	2,000	2,360	38
Green	GB	FGR	15.05	17.30	200/400	3/16"	art.grass 100% PE	1,650	3,885	13



01/04/2022

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All prices unless otherwise agreed and confirmed in writing are nett and not subject to any further discounts.
All prices are in sterling/SQM and subject to alteration without further notice.

Prices are subject to change pending on sales conditions and transportation costs.
See also our general sales conditions (see www.lano.com).

3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.
"BACS payment" will routinely be turned around within 4 days.
Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.
The relevant term will be shown in abbreviated form on our shipping documents.
Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.

Transport surcharge:

- Rugs : + £35 for orders less than £150
- Broadloom: +£35 for cutlength orders less than 2,50 lin M, 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.
The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.
400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.
Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging
- The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
- Charge of 30% + return transport cost
- After written acceptance from the customer on the value to credit and transport cost at charge from customer

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