

April 2020

PRICES VALID FOR ORDERS AS FROM 01/04/2020, TILL FURTHER NOTICE

## UK PREMIER CUSTOMER PRICE LIST

Quality	Backing	Code	Prices		width (±cm)	Structure	Composition	Pile Weight ± g/m <sup>2</sup>	Total Weight ± g/m <sup>2</sup>
			Rolls £ /m <sup>2</sup>	Cuts £ /m <sup>2</sup>					
<b>ESSENZ</b> CARPETS MADE TO LAST									
Fairfield Supreme	SB	FAI	6,54	7,99	400 / 500	1/10"	twist	PP LANOSET	1 200 2 170
Fairfield Stripe	SB	FAC	6,54	7,99	400	1/10"	twist	PP LANOSET	1 200 2 170
Heathertwist Elite	SB	HRE	7,75	9,35	400 / 500	1/8"	twist	PP LANOSET	1 695 2 720
Heathertwist Supreme	SB	HRS	6,75	7,99	400 / 500	1/8"	twist	PP LANOSET	1 360 2 390
Startwist Elite	SB	SRE	7,75	9,35	400 / 500	1/8"	twist	PP LANOSET	1 695 2 720
Startwist Supreme	SB	SRS	6,75	7,99	400 / 500	1/8"	twist	PP LANOSET	1 360 2 390

**TOUCH  
DOWN**  
The softest landing

### TOUCHDOWN COLLECTION

Fairfield Heaven	SMB	FSH	9,89	11,45	400 / 500	1/10"	twist	ECCELENA SILK	2 230 3 200
Fairfield Silk	SMB	FSI	7,75	9,35	400 / 500	1/10"	twist	ECCELENA SILK	1 450 2 420
Fascination	SB	FSC	7,49	8,99	400 / 500	1/10"	twist	ECCELENA	1 365 2 340
Montreal	SMB	MTR	6,80	8,75	400 / 500	1/8"	twist	PP	1 800 2 650
Serenade Superb	SMB	SSB	9,85	11,90	400 / 500	1/8"	saxony	ECCELENA SILK	2 800 3 770
Soft Distinction	SB	SDI	8,50	10,50	400 / 500	1/10"	cut pile	PP	1 760 2 730
Sweet Elegance	SB	SWE	8,50	10,50	400 / 500	1/8"	cut pile	PP	2 190 3 160

**HALCYON**  
BEAUTIFUL STAIN RESISTANT FIBRE  
HALCYON COLLECTION

Pashmina	SMB	PAS	8,95	10,75	400 / 500	1/10"	saxony	HALCYON	1 760 2 740
Pashmina Luxe	SMB	PAL	10,75	12,99	400 / 500	1/10"	saxony	HALCYON	2 200 3 180

### WILTONS

Venice Tartan	◦ Woven	27Z	15,54	17,93	400		wilton	PP LANOSET	1 770 2 960
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### SOFT CONTRACT

Scala Twist	IF	SCI	8,25	9,85	400	1/8"	twist	PP LANOSET	1 200 TBC
Scala classic	IB	LSCB	10,35	12,30	400	1/10"	cut pile	PP LANOSET	1 160 2 810
Scala style	IB	LSCY	10,35	12,30	400	1/10"	cut pile	PP LANOSET	1 160 2 810

**X**

A touch of luxury.

### NYLON/WOOL/BAMBOO

Bamboo Touch	KT	BAT	36,15	40,95	400 / 500	5/64"	Saxony	40% Bamboo-60% PA	1 870 3 130
Evita	SB	EVI	19,50	21,90	400 / 500	5/64"	cut pile	PA	1 800 2 600
Oasis	SB	OAS	17,50	20,80	400 / 500	1/4"	berber loop	100% NZ wool	1 030 2 310
Pearl	SB	PEA	29,90	34,70	400	3/16"	shag	PA 6.6	2 310 3 470
Pleasure	KT	PLE	26,20	31,20	400 / 500	5/64"	saxony	PA 6.6	1 870 3 090
Satine	KT	SAT	20,10	23,60	400 / 500	1/10"	saxony	PA 6.6	1 470 2 630
Serenity	KT	SER	18,65	22,45	400/500	1/10"	saxony	PA 6	2 200 3 270
Mayfair velvet	SB	MFV	29,80	34,30	400 / 500	1/10"	saxony	100% NZ wool	1 365 2 550
Mirage	SB	MIS	18,90	22,45	400/500	9/64"	berber loop	100% NZ wool	1 160 2 430
Zen	SB	ZEN	15,75	18,85	400	1/10"	cut pile	PA 6.6	1 000 2 160

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			Rolls £ /m <sup>2</sup>	Cuts £ /m <sup>2</sup>						
										
<b>LANDSCAPING STAR LAWN</b>										
Iris	GB	IRI	4,10	-	200/400	3/8"	art.grass 65% PE - 35% PP	450	1 195	18
Camellia	GB	CAM	4,50	6,00	Green12345	5/16"	art.grass 55% PE - 45% PP	595	1 245	15
Musa	GB	MUS	5,00	-	200/400	5/16"	art.grass 65% PE - 35% PP	720	1 465	15
Faye	GB	FAY	5,00	-	200/400	5/16"	art.grass 65% PE - 35% PP	720	1 465	15
Talia	GB	TAL	5,35	-	200/400	3/8'	art.grass 65% PE - 35% PP	750	1 495	28
Verdino	GB	VRD	5,95	-	200/400	5/16"	art.grass 100% PE	735	1 480	13
<b>LANDSCAPING EASY LAWN</b>										
Botanic	GB	BOT	5,85	7,35	200/400	5/8"	art.grass 70% PE - 30% PP	890	1 525	35
Castor	GB	CST	7,15	8,65	Green12345	3/8"	art.grass 70% PE - 30% PP	1 100	1 985	30
Poppy	GB	POP	7,75	9,25	200/400	3/8"	art.grass 65% PE - 35% PP	1 200	2 045	35
Violvet	GB	VIO	7,85	9,35	200/400	5/16"	art.grass 65% PE - 35% PP	1 350	2 085	30
Anica	GB	ANC	7,85	9,35	200/400	5/16"	art.grass 55% PE 45% PP	1 200	2 185	30
Verbena	GB	VER	7,60	9,10	200/400	5/16"	art.grass 100% PE	1 160	2 235	30
Polaris	GB	POL	8,35	9,85	200/400	5/8"	art.grass 70% PE - 30% PP	1 400	2 235	40
Sage	GB	SAG	8,60	10,10	200/400	5/8"	art.grass 65% PE - 35% PP	1 350	2 285	35
Tangerine	GB	TAG	9,15	10,65	200/400	3/8"	art.grass 70% PE - 30% PP	1 600	2 485	35
Mira	GB	MRA	9,50	11,00	200/400	3/8"	art.grass 70% PE - 30% PP	1 750	2 635	40
Play	GB	PLY	9,75	11,25	200/400	3/16"	art.grass 100% PE	1 150	2 635	13
Daisy	GB	DAI	10,20	11,70	200/400	3/8"	art.grass 65% PE 35% PP	1 750	2 885	38
Rosemary	GB	RMY	10,50	12,00	Green12345	5/16"	art.grass 55% PE - 45% PP	2 000	2 885	38
Valeria	GB	VAL	10,50	12,00	200/400	5/16"	art.grass 65% PE 35% PP	2 000	2 360	38
<b>LANDSCAPING PRO LAWN COLLECTION</b>										
Multi Lane	GB	MLA	8,25	9,75		5/8"	art.grass 70% PE 30% PP	1 450	2 335	40
Multi Lane Luxe	GB	MLU	9,25	10,75		5/8"	art.grass 70% PE 30% PP	1 800	2 685	40
<b>Rolls 2m &amp; 4m</b>										
Wilder	GB	WIL	8,15	9,65	200/400	5/8"	art.grass 60% PE - 40% PP	1 400	2 285	45
Vinca	GB	VIN	8,25	9,75	Green12345	5/16"	art.grass 65% PE 35% PP	1 450	2 335	30
Linden	GB	LIN	9,25	10,75	200/400	5/16"	art.grass 65% PE 35% PP	1 750	2 635	35
Sirius	GB	SIR	10,50	12,00	200/400	3/8"	art.grass 70% PE - 30% PP	2 000	2 885	45
Green	GB	FGR	13,50	15,00	200/400	3/16"	art.grass 100% PE	1 650	3 885	13
Florence	GB	FLO	15,00	16,50	200/400	5/16"	art.grass 100% PE	3 000	2 860	40



**April 2020**

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All prices unless otherwise agreed and confirmed in writing are nett and not subject to any further discounts.  
All prices are in sterling/SQM and subject to alteration without further notice.

VAT is zero-rated.

Prices are subject to change pending on sales conditions and transportation costs.  
See also our general sales conditions (see [www.lano.com](http://www.lano.com)).

3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.  
"BACS payment" will routinely be turned around within 4 days.  
Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: [www.iccwbo.org/incoterms/id3045/index.html](http://www.iccwbo.org/incoterms/id3045/index.html).  
The relevant term will be shown in abbreviated form on our shipping documents.  
Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: [www.unece.org/trans/conventn/cmr\\_e.pdf](http://www.unece.org/trans/conventn/cmr_e.pdf).

Transport surcharge:

- Rugs : + £25 for orders less than £150
- Broadloom: +£25 for cutlength orders less than 2,50 lin M, 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.  
For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.

The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.  
400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.

Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging
- The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
- Charge of 30% + return transport cost
- After written acceptance from the customer on the value to credit and transport cost at charge from customer

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