

Jan-24

PRICES VALID FOR ALL NEW ORDERS AS FROM 01/01/2024

UK PREMIER CUSTOMER PRICE LIST

Quality	Backing	Code	Prices			width (tcm)	Structure	Composition	Pile Weight ± g/m ²	Total Weight ± g/m ²	
			Rolls £ /m ²	Cuts £ /m ²	Change*						
ESSENZ CARPETS MADE TO LAST											
ESSENZ											
Fairfield Supreme	SB	LFAI	6.99	9.25	↓	400 / 500	1/10"	twist	PP LANOSET	1,200	2,170
Fairfield Creations	SB	LFAC	6.99	9.25	↓	400	1/10"	twist	PP LANOSET	1,200	2,170
Heathertwist Elite	SB	LHRE	9.35	11.50	-	400 / 500	1/8"	twist	PP LANOSET	1,695	2,720
Heathertwist Supreme	SB	LHRS	7.95	10.00	-	400 / 500	1/8"	twist	PP LANOSET	1,360	2,390
Startwist Elite	SB	LSRE	9.35	11.50	-	400 / 500	1/8"	twist	PP LANOSET	1,695	2,720
Startwist Supreme	SB	LSRS	7.95	10.00	-	400 / 500	1/8"	twist	PP LANOSET	1,360	2,390

**TOUCH
DOWN**
The softest landing

TOUCHDOWN COLLECTION

Fairfield Silk	SB	LFFS	7.75	10.25	↓	400 / 500	1/10"	twist	ECCELENA SILK	1,440	2,450
Fairfield Silk Elite	SB	LFSE	9.50	12.30	↓	400 / 500	1/10"	twist	ECCELENA SILK	1,870	2,860
Fascination	SB	LFSC	7.75	10.25	↓	400 / 500	1/10"	twist	ECCELENA	1,365	2,340
Felicity	SMB	LFEL	10.99	13.99	NEW	400 / 500	5/64"	twist	HALCYON PES	1,600	2,580
Serenade	SMB	LSRA	7.99	10.50	↓	400 / 500	1/8"	saxony	ECCELENA	2,040	2,890
Soft Distinction	SB	LSDI	8.50	11.00	↓	400 / 500	1/10"	cut pile	ECCELENA SILK	1,760	2,730
Soft Perfection	SB	LSPE	10.95	13.95	↓	400 / 500	1/10"	cut pile	ECCELENA SILK	2,640	3,590
Sweet Elegance	SB	LSWE	9.50	12.25	↓	400 / 500	1/8"	cut pile	ECCELENA SILK	2,190	3,160

SOFT CONTRACT

SCALA COMBINATIONS - Impervious Backed

Scala Endurance	IB	LSEI	9.50	11.50	NEW	400	1/10"	cut pile	PP LANOSET	1,000	2,480
Scala Fun	IB	LSFI	9.50	11.50	NEW	400	1/10"	cut pile	PP LANOSET	1,000	2,480
Scala Marathon	IB	LSMI	9.50	11.50	NEW	400	1/10"	cut pile	PP LANOSET	1,000	2,480
Scala Twist	IB	LSRI/LSTI	9.50	11.50	NEW	400	1/10"	cut pile	PP LANOSET	1,000	2,480

SCALA COMBINATIONS - Non-Impervious

Scala Endurance	SB	LSED	7.50	9.50	NEW	400	1/10"	cut pile	PP LANOSET	1,000	2,320
Scala Fun	SB	LSFU	7.50	9.50	NEW	400	1/10"	cut pile	PP LANOSET	1,000	2,320
Scala Marathon	SB	LSMT	7.50	9.50	NEW	400	1/10"	cut pile	PP LANOSET	1,000	2,320
Scala Twist	SB	LSRW/LSTW	7.50	9.50	NEW	400	1/10"	cut pile	PP LANOSET	1,000	2,320

SCALA SOLUTIONS - Impervious Backed

Scala classic	IB	LSCB	9.99	12.50	↓	400	1/10"	cut pile	PP LANOSET	1,160	2,810
Scala style	IB	LSCY	9.99	12.50	↓	400	1/10"	cut pile	PP LANOSET	1,160	2,810

X

A touch of luxury.

NYLON / PES

Basalt Vintage	SB	LBAS	20.50	25.50	↓	400	1/10"	cut loop	PA	1,450	2,495
Bergamo	KT	LBER	19.00	23.95	↓	400 / 500	5/64"	Velour	PA	705	1,850
Boulevard	SMB	LBOU	16.00	20.50	↓	400 / 500	1/10"	twist	PES	1,400	2,370
Euphoria	SMB	LEUP	26.50	31.50	↓	400 / 500	1/10"	twist	PA	2,175	3,160
Evita	SB	LEVI	24.50	29.50	↓	400 / 500	5/64"	cut pile	PA	1,800	2,600
Fame enso	EF	LFAE	20.00	24.00	NEW	400 / 500	5/64"	twist	PES	2,050	2,850
Godiva	KT	LGOD	20.00	24.00	NEW	400 / 500	1/10"	cut pile	PA	900	2,020
Illumina	SMB	LILU	15.95	19.50	NEW	400 / 500	1/10"	cut pile	PES	1,330	2,300
Jade	SB	LJAD	12.50	16.00	↓	400 / 500	1/10"	cut pile	PES Microfiber	1,160	2,230
Jade enso	EF	LJAE	13.95	17.50	NEW	400 / 500	1/10"	cut pile	PES Microfiber	1,160	1,870
Midori enso	EF	LMDR	25.00	29.50	NEW	400	3/16"	Shaggy	HALCYON RPET	1,760	2,470
Odina	SB	LODI	24.00	29.00	↓	400 / 500	1/10"	saxony	PA	1,210	2,480
Pleasure	KT	LPLE	33.00	39.00	↓	400 / 500	5/64"	saxony	PA	1,870	3,090
Satine	KT	LSAT	26.00	31.00	↓	400 / 500	1/10"	saxony	PA	1,470	2,630
Satine Nova	SMB	LSAN	21.00	25.00	NEW	400 / 500	1/10"	saxony	PA	1,300	2,250
Traviata	SMB	LTRV	22.50	27.50	↓	400 / 500	5/64"	twist	PA	1,540	2,510
Zen	SB	LZEN	21.00	25.00	↓	400	1/10"	cut pile	PA	1,000	2,160


The following items are now discontinued - Please check stock before confirming your order.

Mayfair Velvet / Woolclass	SB	LWCL	28.95	33.95	-	400 / 500	1/10"	cut pile	100% Wool	1,365	2,550
Pearl	SB	LPEA	42.75	49.15	-	400	3/16"	Shaggy	PA	2,310	3,470

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Quality	Backing	Code	Prices			width (±cm)	Structure	Composition	Pile Weight	Total Weight	Pile height / mm	
												
ENSO COLLECTION			Rolls 2m & 4m	Cuts 4m	Change*							
ENSO Organic	ENSO	LORH	9.00	11.50	↓	200/400	5/8"	art.grass	50% PE - 50% PP	900	1,485	35
ENSO Wilder	ENSO	LWIM	10.00	12.50	↓	200/400	5/8"	art.grass	60% PE - 40% PP	1,400	1,985	45
ENSO Vinca	ENSO	LVIM	10.30	12.80	↓	200/400	5/16"	art.grass	65% PE 35% PP	1,450	2,035	30
ENSO Rosemary	ENSO	LRMZ	12.25	14.75	↓	200/400	5/16"	art.grass	55% PE 45% PP	2,000	2,585	38
GREEN 1,2,3,4,5			Rolls 1m,2m,3m,4 m,5m	Cuts 4m & 5m								
Camellia	GB	LCAM	5.75	8.00	↓	Green12345	5/16"	art.grass	55% PE - 45% PP	595	1,245	15
Talia	GB	LTAL	6.00	8.25	↓	Green12345	3/8"	art.grass	65% PE - 35% PP	750	1,495	28
Poppy	GB	LPOP	7.75	10.25	↓	Green12345	3/8"	art.grass	65% PE - 35% PP	1,200	2,045	35
Castor	GB	LCST	8.00	10.50	↓	Green12345	3/8"	art.grass	70% PE - 30% PP	1,100	1,985	30
Vinca	GB	LVIN	8.75	11.25	↓	Green12345	5/16"	art.grass	65% PE 35% PP	1,450	2,335	30
Mira	GB	LMRA	10.00	12.50	↓	Green12345	3/8"	art.grass	70% PE - 30% PP	1,750	2,635	40
Rosemary	GB	LRMY	11.00	13.50	↓	Green12345	5/16"	art.grass	55% PE - 45% PP	2,000	2,885	38
Sirius	GB	LSIR	11.50	14.00	↓	Green12345	3/8"	art.grass	70% PE - 30% PP	2,000	2,885	45
EASY LAWN			Rolls 2m & 4m	Cuts 4m								
Lilia	GB	LLIA	8.50	11.00	NEW	200/400		art.grass	100% PE	1,100	1,985	38
Wilder	GB	LWIL	9.00	11.50	↓	200/400	5/8"	art.grass	60% PE - 40% PP	1,400	2,285	45
Silva	GB	LSVI	9.50	12.00	NEW	200/400		art.grass	65% PE 35% PP	1,200	2,045	38
Holly	GB	LHOL	9.50	12.00	NEW	200/400		art.grass	65% PE 35% PP	1,420	2,305	32
Daisy	GB	LDAI	10.50	13.00	↓	200/400	3/8"	art.grass	65% PE 35% PP	1,750	2,885	38
Alba	GB	LABA	11.15	13.65	NEW	200/400		art.grass	80% PE 20% PP	1,650	2,500	42
Yucca	GB	LYUC	12.25	14.75	NEW	200/400		art.grass	75% PE 25% PP	1,860	2,745	38
PLAYGROUND - FAIRGROUND			Rolls 2m & 4m	Cuts 4m								
Play	GB	LPLY	10.50	13.00	↓	200/400	3/16"	art.grass	100% PE	1150	2635	13
Expolawn	GB	LCU	11.00	13.50	↓	400.00	3/8"	art.grass	65% PE - 35% PP	640	1385	30
Green	GB	LFGR	14.25	16.75	↓	200/400	3/16"	art.grass	100% PE	1650	3885	13
STOCK COLLECTION			Rolls 2m & 4m	Cuts 4m								
Iris	GB	LIRI	4.75	7.15	↓	200/400	3/8"	art.grass	65% PE - 35% PP	450	1,195	18
Organic	GB	LORG	7.50	10.00	↓	200/400	5/8"	art.grass	50% PE - 50% PP	900	1,645	35
Anica	GB	LANC	9.00	11.50	↓	200/400	5/16"	art.grass	55% PE 45% PP	1,200	2,185	30
Valeria	GB	LVAL	11.00	13.50	↓	200/400	5/16"	art.grass	65% PE 35% PP	2,000	2,360	38

Change* : price change since last version



All prices unless otherwise agreed and confirmed in writing are nett and not subject to any further discounts.
All prices are in sterling/SQM and subject to alteration without further notice.

Prices are subject to change pending on sales conditions and transportation costs.
See also our general sales conditions (see www.lano.com).

"BACS payment" will routinely be turned around within 4 days.
Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.
The relevant term will be shown in abbreviated form on our shipping documents.
Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.

Transport surcharge:

- Rugs : + £35 for orders less than £150
- Broadloom: +£35 for cutlength orders less than 2,50 lin M, 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.
The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.
400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.
Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging
- The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
- Charge of 30% + return transport cost £120/roll
- After written acceptance from the customer on the value to credit and transport cost at charge from customer

Sales desk : contact us :

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