

PRICES VALID TILL FURTHER NOTICE

**UK PREMIER CUSTOMER PRICE LIST**

Quality	Backing	Code	Prices		width (±cm)	Structure	Composition	Pile Weight ± g/m <sup>2</sup>	Total Weight ± g/m <sup>2</sup>
			Rolls £ /m <sup>2</sup>	Cuts £ /m <sup>2</sup>					
<b>PP-RANGES</b>									
Divine Twist	SB	DVT	9,50	11,50	400 / 500	1/8"	saxony	PP LANOSET	2.500 3.370
Fairfield Supreme	SB	FAI	6,54	7,99	400 / 500	1/10"	twist	PP LANOSET	1.200 2.170
Fairfield Stripe	SB	FAC	6,54	7,99	400	1/10"	twist	PP LANOSET	1.200 2.170
Fascination	SB	FAS	7,49	8,99	400 / 500	1/10"	saxony	ECCELENA	1.365 2.340
Heathertwist Elite (new)	SB	HRE	7,49	8,99	400 / 500	1/8"	twist	PP LANOSET	1.695 2.770
Heathertwist Supreme (new)	SB	HRS	6,27	7,49	400 / 500	1/8"	twist	PP LANOSET	1.360 2.440
Imagination	SB	IMG	7,49	8,99	400/500	1/10"	saxony	ECCELENA	1.360 2.360
Intrigue	SB	INT	8,36	10,50	400	1/5"	saxony	PP LANOSET	2.680 3.800
Oblique Superiore	SB	OBS	7,99	9,75	400/500	1/8"	twist	ECCELENA	1.990 3.020
Oblique Ultimate	SB	OBU	9,50	11,50	400/500	1/8"	twist	ECCELENA	2.585 3.610
Startwist Supreme (new)	SB	SRS	6,27	7,49	400 / 500	1/8"	twist	PP LANOSET	1.360 2.390
Startwist Elite (new)	SB	SRE	7,49	8,99	400 / 500	1/8"	twist	PP LANOSET	1.695 2.720
Forum	IB	FRM	7,49	8,99	400	1/8"	twist	PP LANOSET	1.000 2.470
Scala Classic	IB	SCA	9,50	11,40	400	1/10"	cut pile	PP LANOSET	1.160 2.810
Scala Plain	IB	SCU	9,50	11,40	400	1/10"	cut pile	PP LANOSET	1.160 2.810

**NYLON/WOOL/BAMBOO**

Bamboo Luxe	KT	BAA	18,95	22,50	400 / 500	1/10"	saxony	40% Bamboo-60% PA 6.6 spun	1.300 2.460
Bamboo Weave	KT	BAB	17,25	20,75	400	1/10"	level loop	40% Bamboo-60% PA 6.6 spun	980 2.140
Bamboo	KT	BAM	13,20	15,75	400	1/10"	cut pile	40% Bamboo-60% PA 6.6 spun	870 2.010
Jaudon	▫ Woven	JBZ	24,95	29,95	390		wilton	Woolblend (80% W - 20% PA)	1.210 1.870
Oasis	SB	OAS	15,50	18,15	400 / 500	1/4"	berber loop	Woolmark	1.030 2.310
Pearl	SB	PEA	23,95	27,75	400	3/16"	shag	PA 6.6 BCF HS	2.310 3.470
Satine	KT	SAT	16,95	19,95	400 / 500	1/10"	saxony	PA 6.6 BCF HS	1.470 2.630
Silken Grace	KT	SIL	20,75	23,95	400 / 500	1/10"	saxony	PA 6.6 BCF HS	1.705 2.870
Smaragd	KT	SMK	15,10	17,95	400 / 500	5/64"	cut pile	PA 6.6 BCF HS	900 2.060
Sphere	SB	SPH	13,50	15,95	400	3/16"	shag	PA 6 BCF HS	1.600 2.760
Mayfair velvet	SB	MFV	25,50	29,50	400 / 500	1/10"	saxony	Woolmark	1.365 2.550
Mayfair velvet supreme	SB	MFS	31,50	35,50	400 / 500	1/10"	saxony	Woolmark	1.890 3.080
Mirage	SB	MIS	15,50	18,15	400/500	9/6"	berber loop	Woolmark	1.160 2.430
Zen	SB	ZEN	12,95	15,50	400	1/10"	cut pile	PA 6.6 BCF HS ANTRON	1.000 2.160

**WILTONS**

Venice	▫ Woven	27Z	14,95	17,34	400		wilton	PP LANOSET	1.770 2.960
Sumatra	▫ Woven	SUZ	12,43	14,34	400		wilton	PP LANOSET	1.970 2.770

**LANDSCAPING EASY LAWN**

			Rolls 4m **	Cuts 4m					Pile height / mm
Botanic	GB	BOT	7,15	8,65		5/8"	art.grass	PE + PP	890 1.525 35
Aster	GB	AST	7,95	9,45		5/8"	art.grass	PE + PP - C-Shape	950 1.585 34
Verbena	GB	VER	9,75	11,25		5/16"	art.grass	PE	1.160 2.045 30
Lovage	GB	LOG	10,10	11,60		5/16"	art.grass	PE	1.100 1.985 30
Primrose	GB	PRR	9,75	11,25		3/8"	art.grass	PE + PP - C-Shape	1.200 2.085 30
Sage	GB	SAG	10,15	11,65		5/8"	art.grass	PE + PP	1.350 2.235 35
Tangerine	GB	TAG	10,95	12,45		3/8"	art.grass	PE + PP	1.600 2.485 35
Marigold	GB	MRG	11,90	13,40		3/8"	art.grass	PE - C-shape	1.600 2.485 30
Rosemary	GB	RMY	12,50	14,00		5/16"	art.grass	PE + PP	2.000 2.885 38
Green	GB	FGR	14,20	15,70		3/16"	art.grass	PE	1.650 2.860 13
Victory	GB	VIC	19,95	21,45		3/8"	art.grass	PE	3.200 4.085 52

\*\* : 2M rolls available : £0,50/m<sup>2</sup> surcharge



## NOTES

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### CONDITIONS

- All prices are in Sterling/SQM and subject to alteration without notice.
- VAT is zero-rated.
- Prices are subject to change pending on sales conditions and transportation costs.
- See also our general sales conditions (see [www.lano.com](http://www.lano.com)).

### STANDARD LANO PAYMENT TERMS

All invoices are due within 60 days after date of invoice.

- 3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.
- 2.50% payment discount for settlement by the 20th of the month following date of invoice, preferably by electronic money transfer.
- Electronic money transfer:  
"CHAPS payment": Add swift code BNPA GB22 to the account number. Payment by 11.00 a.m. will result in a same day payment.  
"BACS payment" will routinely be turned around within 4 days.
- Details for payment are at the bottom of each invoice.

### TRANSPORT & DELIVERY

- All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: [www.iccwbo.org/incoterms/id3045/index.html](http://www.iccwbo.org/incoterms/id3045/index.html).
- The relevant term will be shown in abbreviated form on our shipping documents.
- Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: [www.unece.org/trans/conventn/cmr\\_e.pdf](http://www.unece.org/trans/conventn/cmr_e.pdf).
- Transport surcharge:  
-Rugs : + £25 for orders less than £150  
- Broadloom :: +£25 for cutlength orders less than 2,50 lin M , 4 and 5m wide

### CLAIMS

- All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
- For mail and fax coordinates: details below.

### MISCELLANEOUS

- For detailed information check sampling material and specification sheets.
- The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.
- 400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.
- Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

### RETURNS

- Lano does not take back any supplied cuts, when due to mistake in orders received.
- Lano will only take back rolls under following conditions:
  - Fully intact and undamaged, in original packaging
  - The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
  - Charge of 30% + return transport cost
  - After written acceptance from the customer on the value to credit and transport cost at charge from customer

For more information please contact us :

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