

Feb-25

PRICES VALID FOR ALL NEW ORDERS AS FROM 01/02/2025

UK PREMIER CUSTOMER PRICE LIST

Quality	Backing	Code	Prices			width (±cm)	Structure	Composition	Pile Weight ± g/m²	Total Weight ± g/m²	
			Rolls £ /m²	Cuts £ /m²	Change*						
ESSENZ CARPETS MADE TO LAST											
Fairfield Design Chevron	SMB	LFDC	7.15	9.99	NEW	400	1/10"	twist	ESSENZ PP	1,450	2,290
Fairfield Design Paralane	SMB	LFDP	7.15	9.99	NEW	400	1/10"	twist	ESSENZ PP	1,450	2,290
Fairfield Design Serene	SMB	LFDS	7.15	9.99	NEW	400 / 500	1/10"		ESSENZ PP	1,450	2,290
Heather Twist Elite	SMB	LHAE	8.75	10.85	-	400 / 500	1/8"	twist	ESSENZ PP	1,700	2,550
Heather Twist Supreme	SMB	LHES	6.95	8.95	-	400 / 500	1/8"	twist	ESSENZ PP	1,360	2,200
Star Twist Elite	SMB	LSAE	8.75	10.85	-	400 / 500	1/8"	twist	ESSENZ PP	1,700	2,550
Star Twist Supreme	SMB	LSTS	6.95	8.95	-	400 / 500	1/8"	twist	ESSENZ PP	1,360	2,200

**TOUCH
DOWN**
The softest landing

TOUCHDOWN COLLECTION

Bellelux	SMB	LBLX	8.99	11.50	NEW	400 / 500	1/8"	saxony	ECCELENA SILK	2,330	3,150
Fairfield Silk	SB	LFPS	7.75	10.25	-	400 / 500	1/10"	twist	ECCELENA SILK	1,440	2,450
Fairfield Silk Elite	SB	LFSE	9.50	12.30	-	400 / 500	1/10"	twist	ECCELENA SILK	1,870	2,860
Fascination	SB	LFSC	7.75	10.25	-	400 / 500	1/10"	twist	ECCELENA SILK	1,365	2,340
Felicity	SMB	LFEL	9.99	12.99	↓	400 / 500	5/64"	twist	HALCYON PES	1,600	2,580
Serenade	SMB	LSRA	7.40	9.40	-	400 / 500	1/8"	saxony	ECCELENA SILK	2,040	2,890
Sienna	SMB	LSIS	9.99	12.99	NEW	400 / 500	5/64"	velvet	HALCYON PES	1,660	2,780
Soft Distinction	SB	LSDI	8.50	11.00	-	400 / 500	1/10"	cut pile	ECCELENA SILK	1,760	2,730
Soft Perfection	SB	LSPE	10.50	12.50	-	400 / 500	1/10"	cut pile	ECCELENA SILK	2,640	3,590
Sweet Elegance	SB	LSWE	9.50	12.25	-	400 / 500	1/8"	cut pile	ECCELENA SILK	2,190	3,160

SOFT CONTRACT

SCALA COMBINATIONS - Impervious Backed

Scala Endurance	IB	LSEI	8.99	10.75	-	400	1/10"	cut pile	PP LANOSET	1,000	2,480
Scala Fun	IB	LSFI	8.99	10.75	-	400	1/10"	cut pile	PP LANOSET	1,000	2,480
Scala Marathon	IB	LSMI	8.99	10.75	-	400	1/10"	cut pile	PP LANOSET	1,000	2,480
Scala Twist	IB	LSRI/LSTI	8.99	10.75	-	400	1/10"	cut pile	PP LANOSET	1,000	2,480

SCALA COMBINATIONS - Non-Impervious

Scala Endurance	SB	LSED	6.85	8.75	-	400	1/10"	cut pile	PP LANOSET	1,000	2,320
Scala Fun	SB	LSFU	6.85	8.75	-	400	1/10"	cut pile	PP LANOSET	1,000	2,320
Scala Marathon	SB	LSMT	6.85	8.75	-	400	1/10"	cut pile	PP LANOSET	1,000	2,320
Scala Twist	SB	LSRW/LSTW	6.85	8.75	-	400	1/10"	cut pile	PP LANOSET	1,000	2,320

SCALA SOLUTIONS - Impervious Backed

Scala classic	IB	LSCB	9.75	11.99	-	400	1/10"	cut pile	PP LANOSET	1,160	2,810
Scala style	IB	LSCY	9.75	11.99	-	400	1/10"	cut pile	PP LANOSET	1,160	2,810

X

A touch of luxury.

NYLON / PES

Basalt Art	SB	LBAO	23.50	28.50	NEW	400	1/10"	cut loop	PA	1,450	2,495
Basalt Vintage	SB	LBAS	20.50	25.50	-	400	1/10"	cut loop	PA	1,450	2,495
Bergamo	KT	LBES	19.00	23.95	-	400 / 500	5/64"	Velour	PA	705	1,850
Boulevard	SMB	LBOU	16.00	20.50	-	400 / 500	1/10"	twist	PES	1,400	2,370
Euphoria	SMB	LEUP	26.50	31.50	-	400 / 500	1/10"	twist	PA	2,175	3,160
Fame enso	EF	LFAE	20.00	24.00	-	400 / 500	5/64"	twist	PES	2,050	2,850
Godiva	KT	LGOD	20.00	24.00	-	400 / 500	1/10"	cut pile	PA	900	2,020
Illumina	SMB	LILU	15.95	19.50	-	400 / 500	1/10"	cut pile	PES	1,330	2,300
Jade	SB	LJAD	12.50	16.00	-	400 / 500	1/10"	cut pile	PES Microfiber	1,160	2,230
Jade enso	EF	LJAE	13.95	17.50	-	400 / 500	1/10"	cut pile	PES Microfiber	1,160	1,870
Midori enso	EF	LMDR	25.00	29.50	-	400	3/16"	Shaggy	HALCYON RPET	1,760	2,470
Odina	SB	LODI	24.00	29.00	-	400 / 500	1/10"	saxony	PA	1,210	2,480
Pleasure	KT	LPLE	33.00	39.00	-	400 / 500	5/64"	saxony	PA	1,870	3,090
Satine Nova	SMB	LSAN	21.00	25.00	-	400 / 500	1/10"	saxony	PA	1,300	2,250
Traviata	SMB	LTRV	22.50	27.50	-	400 / 500	5/64"	twist	PA	1,540	2,510
Zen	SB	LZEN	21.00	25.00	-	400	1/10"	cut pile	PA	1,000	2,160


The following items are now end of life - Please check stock before confirming your order.

Fairfield Supreme	SB	LFAS	6.99	9.25	-	400 / 500	1/10"	twist	PP LANOSET	1,200	2,170
Fairfield Creations	SB	LFAC	6.99	9.25	-	400	1/10"	twist	PP LANOSET	1,200	2,170

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ENSO COLLECTION			Rolls 2m & 4m	Cuts 4m	Change*							
ENSO Organic	ENSO	LORH	9.00	11.50	-	200/400	5/8"	art.grass	50% PE - 50% PP	900	1,485	35
ENSO Wilder	ENSO	LWIM	10.00	12.50	-	200/400	5/8"	art.grass	60% PE - 40% PP	1,400	1,985	45
ENSO Vinca	ENSO	LWIM	10.30	12.80	-	200/400	5/16"	art.grass	65% PE 35% PP	1,450	2,035	30
ENSO Rosemary	ENSO	LRMZ	12.25	14.75	-	200/400	5/16"	art.grass	55% PE 45% PP	2,000	2,585	38
GREEN 1,2,3,4,5			Rolls 1m,2m,3m,4 m,5m	Cuts 4m & 5m								
Camellia	GB	LCAM	5.75	8.00	-	Green12345	5/16"	art.grass	55% PE - 45% PP	595	1,245	15
Talia	GB	LTAL	6.00	8.25	-	Green12345	3/8"	art.grass	65% PE - 35% PP	750	1,495	28
Poppy	GB	LPOP	7.75	10.25	-	Green12345	3/8"	art.grass	65% PE - 35% PP	1,200	2,045	35
Castor	GB	LCST	8.00	10.50	-	Green12345	3/8"	art.grass	70% PE - 30% PP	1,100	1,985	30
Vinca	GB	LVIN	8.75	11.25	-	Green12345	5/16"	art.grass	65% PE 35% PP	1,450	2,335	30
Mira	GB	LMRA	10.00	12.50	-	Green12345	3/8"	art.grass	70% PE - 30% PP	1,750	2,635	40
Rosemary	GB	LRMY	11.00	13.50	-	Green12345	5/16"	art.grass	55% PE - 45% PP	2,000	2,885	38
Sirius	GB	LSIR	11.50	14.00	-	Green12345	3/8"	art.grass	70% PE - 30% PP	2,000	2,885	45
EASY LAWN			Rolls 2m & 4m	Cuts 4m								
Lilia	GB	LLIA	8.50	11.00	-	200/400		art.grass	100% PE	1,100	1,985	38
Wilder	GB	LWIL	9.00	11.50	-	200/400	5/8"	art.grass	60% PE - 40% PP	1,400	2,285	45
Silva	GB	LSVI	9.50	12.00	-	200/400		art.grass	65% PE 35% PP	1,200	2,045	38
Holly	GB	LHOL	9.50	12.00	-	200/400		art.grass	65% PE 35% PP	1,420	2,305	32
Daisy	GB	LDAI	10.50	13.00	-	200/400	3/8"	art.grass	65% PE 35% PP	1,750	2,885	38
Alba	GB	LABA	11.15	13.65	-	200/400		art.grass	80% PE 20% PP	1,650	2,500	42
Yucca	GB	LYUC	12.25	14.75	-	200/400		art.grass	75% PE 25% PP	1,860	2,745	38
PLAYGROUND - FAIRGROUND			Rolls 2m & 4m	Cuts 4m								
Play	GB	LPLY	10.50	13.00	-	200/400	3/16"	art.grass	100% PE	1150	2635	13
Expolawn	GB	LCUL	11.00	13.50	-	400.00	3/8"	art.grass	65% PE - 35% PP	640	1385	30
Green	GB	LFGR	14.25	16.75	-	200/400	3/16"	art.grass	100% PE	1650	3885	13
STOCK COLLECTION			Rolls 2m & 4m	Cuts 4m								
Iris	GB	LIRI	4.75	7.15	-	200/400	3/8"	art.grass	65% PE - 35% PP	450	1,195	18
Organic	GB	LORG	7.50	10.00	-	200/400	5/8"	art.grass	50% PE - 50% PP	900	1,645	35
Anica	GB	LANC	9.00	11.50	-	200/400	5/16"	art.grass	55% PE 45% PP	1,200	2,185	30
Valeria	GB	LVAL	11.00	13.50	-	200/400	5/16"	art.grass	65% PE 35% PP	2,000	2,360	38

Change* : price change since last version



All prices unless otherwise agreed and confirmed in writing are nett and not subject to any further discounts.
All prices are in sterling/SQM and subject to alteration without further notice.

Prices are subject to change pending on sales conditions and transportation costs.
See also our general sales conditions (see www.lano.com).

"BACS payment" will routinely be turned around within 4 days.
Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.
The relevant term will be shown in abbreviated form on our shipping documents.
Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.

Transport surcharge:

- Rugs : + £35 for orders less than £150
- Broadloom: +£35 for cutlength orders less than 2,50 lin M, 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.
The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.
400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.
Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging
- The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
- Charge of 30% + return transport cost £120/roll
- After written acceptance from the customer on the value to credit and transport cost at charge from customer

Sales desk : contact us :

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