

sep/19

PRICES VALID FOR ORDERS AS FROM 01/09/2019, TILL FURTHER NOTICE

UK PREMIER CUSTOMER PRICE LIST

Quality	Backing	Code	Prices		width (±cm)	Structure	Composition	Pile Weight	Total Weight
			Rolls £ /m ²	Cuts £ /m ²					
ESSENZ									
Fairfield Supreme	SB	FAI	6,54	7,99	400 / 500	1/10"	twist	PP LANOSET	1 200 2 170
Fairfield Stripe	SB	FAC	6,54	7,99	400	1/10"	twist	PP LANOSET	1 200 2 170
Heathertwist Elite	SB	HRE	7,75	9,35	400 / 500	1/8"	twist	PP LANOSET	1 695 2 720
Heathertwist Supreme	SB	HRS	6,75	7,99	400 / 500	1/8"	twist	PP LANOSET	1 360 2 390
Startwist Elite	SB	SRE	7,75	9,35	400 / 500	1/8"	twist	PP LANOSET	1 695 2 720
Startwist Supreme	SB	SRS	6,75	7,99	400 / 500	1/8"	twist	PP LANOSET	1 360 2 390
TOUCHDOWN COLLECTION									
Fairfield Heaven	SMB	FSH	9,89	11,45	400 / 500	1/10"	twist	ECCELENA SILK	2 230 3 200
Fairfield Silk	SMB	FSI	7,75	9,35	400 / 500	1/10"	twist	ECCELENA SILK	1 450 2 420
Fascination	SB	FSC	7,49	8,99	400 / 500	1/10"	twist	ECCELENA	1 365 2 340
Montreal	SMB	MTR	6,80	8,75	400 / 500	1/8"	twist	PP	1 800 2 650
Serenade Superb	SMB	SSB	9,85	11,90	400 / 500	1/8"	saxony	ECCELENA SILK	2 800 3 770
HALCYON COLLECTION									
Cashmere	SMB	CSH	8,50	9,99	400 / 500	5/64"	velvet	HALCYON	1 200 2 170
Cashmere Luxe	SMB	CSL	10,75	12,99	400 / 500	5/64"	velvet	HALCYON	1 720 2 690
Pashmina	SMB	PAS	8,95	10,75	400 / 500	1/10"	saxony	HALCYON	1 760 2 740
Pashmina Luxe	SMB	PAL	10,75	12,99	400 / 500	1/10"	saxony	HALCYON	2 200 3 180
SOFT CONTRACT									
Scala Twist	IF	SCI	8,25	9,85	400	1/8"	twist	PP LANOSET	1 200 TBC
Scala Classic	IB	SCA	10,35	12,30	400	1/10"	cut pile	PP LANOSET	1 160 2 810
Scala Plain	IB	SCU	10,35	12,30	400	1/10"	cut pile	PP LANOSET	1 160 2 810
NYLON/WOOL/BAMBOO									
Bamboo Luxe	KT	BAA	19,95	23,70	400 / 500	1/10"	saxony	40% Bamboo-60% PA	1 300 2 460
Bamboo Touch	KT	BAT	31,50	35,75	400 / 500	5/64"	Saxony	40% Bamboo-60% PA	1 870 3 130
Bamboo Velvet	KT	BVE	21,00	24,15	400 / 500	5/64"	Saxony	40% Bamboo-60% PA	1 125 2 390
Evita	SB	EVI	17,50	19,95	400 / 500	5/64"	cut pile	PA	1 800 2 600
Oasis	SB	OAS	15,50	18,50	400 / 500	1/4"	berber loop	100% NZ wool	1 030 2 310
Pearl	SB	PEA	26,60	30,85	400	3/16"	shag	PA 6.6	2 310 3 470
Pleasure	KT	PLE	23,30	27,75	400 / 500	5/64"	saxony	PA 6.6	1 870 3 090
Satine	KT	SAT	17,85	21,00	400 / 500	1/10"	saxony	PA 6.6	1 470 2 630
Serenity	KT	SER	16,60	19,95	400/500	1/10"	saxony	PA 6	2 200 3 270
Mayfair velvet	SB	MFV	26,50	30,50	400 / 500	1/10"	saxony	100% NZ wool	1 365 2 550
Mirage	SB	MIS	16,80	19,95	400/500	9/64"	berber loop	100% NZ wool	1 160 2 430
Zen	SB	ZEN	14,00	16,75	400	1/10"	cut pile	PA 6.6	1 000 2 160
SMARTSTRAND									
Beauty	SB	UAD	24,95	28,95	400	1/10"	saxony	100% triexta	2 543 3 520
Bella Donna	KT	UMK	20,95	24,95	400 / 500	1/10"	velvet	100% triexta	1 850 3 060
Freedom	SB	UEO	16,95	19,95	400 / 500	1/10"	twist	100% triexta	1 490 2 480
Gentle Bliss	KT	UNK	20,95	24,95	400 / 500	1/10"	saxony	100% triexta	1 850 3 070
Soft Reflection	SB	UQD	17,50	20,50	400	1/5"	saxony	100% triexta	1 700 2 660
Super Freedom	SB	UHO	20,50	23,95	400 / 500	1/10"	twist	100% triexta	1 860 2 850
Velvet Dream	SB	ZIO	16,95	19,95	400 / 500	1/10"	velvet	100% triexta	1 300 2 290
WILTONS									
Venice Tartan	+ Woven	272	15,54	17,93	400		wilton	PP LANOSET	1 770 2 960
LANDSCAPING EASY LAWN									
			Rolls 2m & 4m	Cuts 4m					Pile height / mm
Botanic	GB	BOT	5,85	7,35		5/8"	art.grass	PE + PP	890 1 525 35
Verbena	GB	VER	7,60	9,10		5/16"	art.grass	PE	1 160 2 045 30
Primrose	GB	PRR	7,60	9,10		3/8"	art.grass	PE - C-Shape	1 200 2 085 30
Anica	GB	ANC	7,85	9,35		5/16"	art.grass	PE + PP	1 200 2 085 30
Sage	GB	SAG	8,60	10,10		5/8"	art.grass	PE + PP	1 350 2 235 35
Tangerine	GB	TAG	9,15	10,65		3/8"	art.grass	PE + PP	1 600 2 485 35
Rosemary	GB	RMY	10,50	12,00		5/16"	art.grass	PE + PP	2 000 2 885 38
Valeria	GB	VAL	10,50	12,00		5/16"	art.grass	PE + PP	2 000 2 885 38
Green	GB	FGR	13,50	15,00		3/16"	art.grass	PE	1 650 2 860 13
Victory	GB	VIC	16,50	18,00		3/8"	art.grass	PE	3 200 4 085 52
LANDSCAPING PRO LAWN COLLECTION									
			Rolls 4m only	Cuts 4m					Pile height / mm
Multi Lane	GB	MLA	8,25	9,75		5/8"	art.grass	PE + PP	1 450 2 335 40
Multi Lane Luxe	GB	MLU	9,25	10,75		5/8"	art.grass	PE + PP	1 800 2 685 40
			Rolls 2m & 4m	cuts 4m					Pile height / mm
Vinca	GB	VIN	8,25	9,75		5/16"	art.grass	PE + PP	1 450 2 335 30
Hedera	GB	HDR	10,25	11,75		3/8"	art.grass	PE + PP	1 700 2 585 38
Sirius	GB	SIR	10,50	12,00		3/8"	art.grass	PE + PP	2 000 2 885 45
Florence	GB	FLO	15,00	16,50		5/16"	art.grass	PE + PP	3 000 3 885 40

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All prices are in Sterling/SQM and subject to alteration without notice.

VAT is zero-rated.

Prices are subject to change pending on sales conditions and transportation costs.

See also our general sales conditions (see www.lano.com).

3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.

Fairfield Heaven

electronic money transfer.

Electronic money transfer:

Fairfield Silk

a same day payment.

“BACS payment” will routinely be turned around within 4 days.

Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.

The relevant term will be shown in abbreviated form on our shipping documents.

Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or

Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.

Transport surcharge:

-Rugs : + £25 for orders less than £150

- Broadloom: +£25 for cutlength orders less than 2,50 lin M , 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.

For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.

The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.

400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.

Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging

-The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer

-Charge of 30% + return transport cost

-After written acceptance from the customer on the value to credit and transport cost at charge from customer

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