

April 2020

PRICES VALID FOR ORDERS AS FROM 01/04/2020, UNTIL FURTHER NOTICE

UK SMARTSTRAND CUSTOMER PRICE LIST

| Quality | Backing | Code | Prices | | width (±cm) | Structure | Composition | Pile Weight ± g/m ² | Total Weight ± g/m ² |
|-------------------------|---------|------|----------------------------|---------------------------|-------------|-----------|-----------------------|-----------------------------------|------------------------------------|
| | | | Rolls £ /m ² | Cuts £ /m ² | | | | | |
| SMARTSTRAND | | | | | | | | | |
| Beauty | SB | UAO | 28,65 | 33,25 | 400 | 1/10" | saxony 100% triexta | 2 543 | 3 520 |
| Bella Donna | KT | UMK | 24,05 | 28,65 | 400 / 500 | 1/10" | velvet 100% triexta | 1 850 | 3 060 |
| Freedom / Lounge | SB | UEO | 19,45 | 22,90 | 400 / 500 | 1/10" | twist 100% triexta | 1 490 | 2 480 |
| Gentle Bliss | KT | UNK | 24,05 | 28,65 | 400 / 500 | 1/10" | saxony 100% triexta | 1 850 | 3 070 |
| Soft Reflection | SB | UQO | 20,10 | 23,50 | 400 | 1/5" | saxony 100% triexta | 1 700 | 2 660 |
| Super Freedom | SB | UHO | 23,60 | 27,55 | 400 / 500 | 1/10" | twist 100% triexta | 1 860 | 2 850 |
| Boheme | SB | UYO | 25,20 | 29,85 | 400 / 500 | 1/8" | cut pile 100% triexta | 2 200 | 3 170 |
| Celeste | SB | URO | 26,35 | 30,95 | 400 / 500 | 5/64" | saxony 100% triexta | 1 815 | 2 790 |
| Dream / Velvet Dream | SB | UIO | 19,45 | 22,90 | 400 / 500 | 1/10" | velvet 100% triexta | 1.300 | 2.290 |
| Incasa | SMB | UVO | 15,95 | 19,50 | 400 / 500 | 1/8" | twist 100% triexta | 1 395 | 2 360 |
| Lior | SB | USO | 21,80 | 26,40 | 400 / 500 | 5/64" | velvet 100% triexta | 1 410 | 2 380 |
| Loft Life Pure | SB | UU1 | 20,65 | 25,20 | 400 | 1/10" | cut loop 100% triexta | 1.280 | 2 250 |
| Loft Life Sweet | SB | UU2 | 20,65 | 25,20 | 400 | 1/10" | cut loop 100% triexta | 1.280 | 2 250 |
| Loft Life Grand | SB | UU3 | 20,65 | 25,20 | 400 | 1/10" | cut loop 100% triexta | 1.280 | 2 250 |
| Patina | SMB | UTO | 14,90 | 18,35 | 400 / 500 | 1/10" | twist 100% triexta | 1 235 | 2 200 |
| Romance | SB | YHO | 23,60 | 27,55 | 400 / 500 | 1/10" | twist 100% triexta | 1.860 | 2.850 |
| Non-UK Qualities | | | | | | | | | |
| Moon | SB | UXO | 20,10 | 24,65 | 400 / 500 | 1/4" | loop 100% triexta | 1 540 | 2 620 |
| Valentine | SB | UWO | 17,20 | 20,65 | 400 / 500 | 1/10" | twist 100% triexta | 1 375 | 2 340 |

SmartStrand
FOREVER CLEAN™

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All prices unless otherwise agreed and confirmed in writing are nett and not subject to any further discounts.
All prices are in sterling/SQM and subject to alteration without further notice.

VAT is zero-rated.

Prices are subject to change pending on sales conditions and transportation costs.

See also our general sales conditions (see www.lano.com).

3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.

"BACS payment" will routinely be turned around within 4 days.

Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.

The relevant term will be shown in abbreviated form on our shipping documents.

Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.

Transport surcharge:

- Rugs : + £25 for orders less than £150

- Broadloom: +£25 for cutlength orders less than 2,50 lin M, 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.

For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.

The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.

400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.

Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging

- The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer

- Charge of 30% + return transport cost

- After written acceptance from the customer on the value to credit and transport cost at charge from customer

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