

Lano

Carpet Solutions

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RECEIVED

14 SEP 2016

MR. CARPET LTD
32 STADIUM STUDIOS, RIVERSIDE ROAD

SW17 0BA LONDON
UK

Harelbeke, 30th August 2016

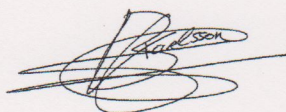
Subject: Smartstrand Price list September 2016

Dear customer,

Enclosed you will find an updated price list for our Smartstrand ranges. These are list prices valid as from Sept 1st.

Should you have further questions, do not hesitate to contact your agent or our sales desk.

Yours sincerely



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 **THE FLOORINGSHOW**
18-20 SEPTEMBER 2016 • HARROGATE

Encl: pricelist

TRADE PRICE LIST UK

09/2016

X

A touch of luxury.



SmartStrand
Enjoy the good life



SmartStrand
Enjoy the good life

Silk

X

A touch of luxury.



Stock Program Bespoke Rugs

Quality	Description	Width m	List Price €/m ²		List Price €/m ²	
			Rolls	Cuts	< 6 m ²	≥ 6 m ²
Beauty	100% SmartStrand® Triexta	4.00	£ 24.75	£ 28.75	£ 77.05	£ 59.85
Bella Donna	100% SmartStrand® Silk Triexta	4.00/5.00	£ 20.15	£ 23.60	£ 71.45	£ 55.65
Freedom	100% SmartStrand® Triexta	4.00/5.00	£ 16.75	£ 19.50	£ 66.05	£ 51.60
Gentle Bliss	100% SmartStrand® Silk Triexta	4.00/5.00	£ 20.15	£ 23.60	£ 71.45	£ 55.65
Soft Reflection	75% SmartStrand® Silk Triexta 25% PET Polyester	4.00	£ 17.15	£ 19.95	£ 66.60	£ 52.00
Super Freedom	100% SmartStrand® Triexta	4.00/5.00	£ 19.95	£ 23.25	£ 70.55	£ 55.00
Velvet Dream	100% SmartStrand® Triexta	4.00/5.00	£ 16.75	£ 19.50	£ 66.05	£ 51.60

ADDITIONAL INFORMATION LUXURY RUGS

PURE

Luxury finish with folded edges and a non-slip moisture resistant underlay suitable for underfloor heating (recommended for high pile carpets only).



ELEGANCE

Luxury finish with a colourmatch ribbon and a non-slip moisture resistant underlay suitable for underfloor heating.



Prices are valid for rectangular rug sizes only. Maximum width/length is related to quality. Minimum order size is 2 sqm. Please contact Lano for free advice.



Stock Program

Quality	Description	Width m	List Price £/m ²	
			Rolls	Cuts
Gentle Essence	100% SmartStrand® Silk Triexta	4.00	£ 24.51	£ 28.81
Independence	100% SmartStrand® Triexta	4.00	£ 13.30	£ 15.95
Intelligent Style	100% SmartStrand® Triexta	4.00	£ 20.25	£ 23.95
In Tune	100% SmartStrand® Triexta	4.00/5.00	£ 15.50	£ 18.40
Luxury	100% SmartStrand® Triexta	4.00	£ 20.25	£ 23.95
Sheer Ecstasy	100% SmartStrand® Triexta	4.00	£ 24.75	£ 28.75
Splendour	100% SmartStrand® Triexta	4.00	£ 17.30	£ 20.30
Vision <i>(Carnival)</i>	100% SmartStrand® Triexta	4.00	£ 10.75	£ 12.95

SmartCushion.

Underlay

Quality	Description	Dimensions (16.73 m ²)	Price £/roll	
			1 roll >	9 roll >
SmartCushion™	100% PU (TOG Rating 2.8)	9.14 x 1.83	£ 71.09	£ 68.08

Floorcare Essentials

Description	Units per case	Price per case
		Nett price
Carpet Care Kit	6	£ 66.66
Carpet Stain Remover	12	£ 48.72

FLOORCARE ESSENTIAL products are excluded from other list price discounts.

NOTES

CONDITIONS

- All prices are in Sterling/sqm and subject to alteration without notice.
- VAT is zero-rated.
- Prices are subject to change pending on sales conditions and transportation costs.
- See also our general sales conditions (www.lano.com).

STANDARD LANO PAYMENT TERMS

All invoices are due within 60 days after date of invoice.

- 3.75% payment discount for settlement within 7 days order, by CHAPS electronic money transfer.
- 2.50% payment discount for settlement by the 20th of the month following date of invoice, preferably by electronic money transfer.
- Electronic money transfer:
 - "CHAPS payment": Add swift code BNPA GB22 to the account number. Payment by 11.00 a.m. will result in a same day payment.
 - "BACS payment" will routinely be turned around within 4 days.
- Details for payment are at the bottom of each invoice.

TRANSPORT & DELIVERY

- All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: www.iccwbo.org/incoterms/id3045/index.html.
- The relevant term will be shown in abbreviated form on our shipping documents.
- Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: www.unece.org/trans/conventn/cmr_e.pdf.
- For broadloom orders < 2.50 running metre (in 4m and 5 m width), a nominal surcharge of £ 25,00 for transport and administration costs will be added on the invoice.
For rug orders a nominal surcharge of £ 25,00 will be added for orders less than £ 150,00.

CLAIMS

- All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.
- For mail and fax coordinates: details below.

MISCELLANEOUS

- For detailed information check sampling material and specification sheets.
- The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.
- 400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.
- Our customers are requested to inform end users of the inherent properties of products under consideration at the point of sale.

RETURNS

- Lano does not take back any supplied cuts, when due to mistake in orders received.
- Lano will only take back rolls under following conditions:
 - Fully intact and undamaged, in original packaging
 - The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
 - Charge of 30% + transport cost.
 - After written acceptance from the customer on the value to credit and transport cost at charge from customer.

FOR MORE INFORMATION PLEASE CALL

Eddie:	0800 345 7014	Stephanie:	0800 345 7017
Gina:	0800 345 7013	Véronique:	0800 345 7016
Magda:	0800 345 7012		

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