


Nov-22

PRICES VALID FOR ALL NEW ORDERS AS FROM 01/11/2022

## UK PREMIER CUSTOMER PRICE LIST

Quality	Backing	Code	Prices			width (±cm)	Structure	Composition	Pile Weight ± g/m <sup>2</sup>	Total Weight ± g/m <sup>2</sup>	
			Rolls £ /m <sup>2</sup>	Cuts £ /m <sup>2</sup>	Change*						
											
<b>ESSENZ</b>											
Fairfield Supreme	SB	FAI	7,75	10,00	-	400 / 500	1/10"	twist	PP LANOSET	1.200	2.170
Fairfield Stripe	SB	FAC	7,75	10,00	-	400	1/10"	twist	PP LANOSET	1.200	2.170
Heathertwist Elite	SB	HRE	9,35	11,50	-	400 / 500	1/8"	twist	PP LANOSET	1.695	2.720
Heathertwist Supreme	SB	HRS	7,95	10,00	-	400 / 500	1/8"	twist	PP LANOSET	1.360	2.390
Startwist Elite	SB	SRE	9,35	11,50	-	400 / 500	1/8"	twist	PP LANOSET	1.695	2.720
Startwist Supreme	SB	SRS	7,95	10,00	-	400 / 500	1/8"	twist	PP LANOSET	1.360	2.390

## TOUCH DOWN

The softest landing

## TOUCHDOWN COLLECTION

Fairfield Silk	SB	LFFS	8,35	11,00	-	400 / 500	1/10"	twist	ECCELENA SILK	1.440	2.450
Fairfield Silk Elite	SB	LFESE	10,15	12,95	-	400 / 500	1/10"	twist	ECCELENA SILK	1.870	2.860
Fascination	SB	LFSC	8,65	11,15	-	400 / 500	1/10"	twist	ECCELENA	1.365	2.340
Serenade	SMB	LSRA	9,25	11,75	-	400 / 500	1/8"	saxony	PP	2.040	2.890
Serenade Rustique	SMB	LSRU	9,25	11,75	-	400 / 500	1/8"	saxony	PP	2.040	2.890
Soft Distinction	SB	LSDI	9,80	12,50	-	400 / 500	1/10"	cut pile	PP	1.760	2.730
Soft Perfection	SB	LSPE	12,75	15,75	NEW	400 / 500	1/10"	cut pile	PP	2.640	3.590
Sweet Elegance	SB	LSWE	10,85	13,60	-	400 / 500	1/8"	cut pile	PP	2.190	3.160

## SOFT CONTRACT

Scala Twist	IF	LSCI	9,40	11,60	-	400	1/8"	twist	PP LANOSET	1.200	TBC
Scala classic	IB	LSCB	10,85	12,90	-	400	1/10"	cut pile	PP LANOSET	1.160	2.810
Scala style	IB	LSCY	10,85	12,90	-	400	1/10"	cut pile	PP LANOSET	1.160	2.810

## X

A touch of luxury.

## NYLON/WOOL

Basalt Vintage	SB	LBAS	25,40	29,70	↑	400	1/10"	cut loop	PA	1.450	2.495
Bergamo	KT	LBER	20,00	24,30	↑	400 / 500	5/64"	Velour	PA	705	1.850
Euphoria	SMB	LEUP	30,75	36,95	↑	400 / 500	1/10"	twist	PA	2.175	3.160
Evita	SB	LEVI	29,70	34,85	↑	400 / 500	5/64"	cut pile	PA	1.800	2.600
Jade	SB	LUAD	13,35	17,65	↑	400 / 500	1/10"	cut pile	PES Microfiber	1.160	2.230
Mayfair velvet / Woolclass	SB	LMFV	28,95	33,95	-	400 / 500	1/10"	saxony	100% NZ wool	1.365	2.550
Odina	SB	LODI	29,00	33,50	NEW	400 / 500	1/10"	saxony	PA	1.210	2.480
Pearl	SB	LPEA	42,75	49,15	↑	400	3/16"	shag	PA	2.310	3.470
Pleasure	KT	LPLE	37,30	43,60	↑	400 / 500	5/64"	saxony	PA	1.870	3.090
Satine	KT	LSAT	31,00	36,85	↑	400 / 500	1/10"	saxony	PA	1.470	2.630
Traviata	SMB	LTRV	26,50	31,35	↑	400 / 500	5/64"	twist	PA	1.540	2.510
Zen	SB	LZEN	24,95	29,15	-	400	1/10"	cut pile	PA	1.000	2.160

The following items are now End of Life - Please check stock before confirming your order.

Mirage	SB	LMIS	20,85	25,35	-	400/500	9/64"	berber loop	100% NZ wool	1.160	2.430
Oasis	SB	LOAS	19,35	23,60	-	400 / 500	1/4"	berber loop	100% NZ wool	1.030	2.310
Serenity	KT	LSER	32,00	39,00	↑	400/500	1/10"	saxony	PA	2.200	3.270

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## UK PREMIER CUSTOMER PRICE LIST

Quality	Backing	Code	Prices			width (±cm)	Structure	Composition	Pile Weight	Total Weight	Pile height / mm
											
<b>ENSO COLLECTION</b>			<b>Rolls 2m &amp; 4m</b>	<b>Cuts 4m</b>	<b>Change*</b>						
ENSO Organic	ENSO	LORH	10.75	13.00	-	200/400	5/8"	art.grass 50% PE - 50% PP	900	1.485	35
ENSO Wilder	ENSO	LWIM	11.05	13.30	-	200/400	5/8"	art.grass 60% PE - 40% PP	1.400	1.985	45
ENSO Vinca	ENSO	LVIM	11.35	13.60	-	200/400	5/16"	art.grass 65% PE 35% PP	1.450	2.035	30
ENSO Rosemary	ENSO	LRMZ	14.20	16.45	-	200/400	5/16"	art.grass 55% PE 45% PP	2.000	2.585	38
<b>GREEN 1,2,3,4,5</b>			<b>Rolls 1m,2m,3m,4 m,5m</b>	<b>Cuts 4m &amp; 5m</b>							
Camellia	GB	LCAM	5.90	8.15	-	Green12345	5/16"	art.grass 55% PE - 45% PP	595	1.245	15
Talia	GB	LTAL	6.15	8.40	-	Green12345	3/8"	art.grass 65% PE - 35% PP	750	1.495	28
Poppy	GB	LPOP	8.90	11.15	-	Green12345	3/8"	art.grass 65% PE - 35% PP	1.200	2.045	35
Castor	GB	LCST	9.30	11.55	-	Green12345	3/8"	art.grass 70% PE - 30% PP	1.100	1.985	30
Vinca	GB	LVIN	10.45	12.70	-	Green12345	5/16"	art.grass 65% PE 35% PP	1.450	2.335	30
Mira	GB	LMRA	12.25	14.50	-	Green12345	3/8"	art.grass 70% PE - 30% PP	1.750	2.635	40
Rosemary	GB	LRMY	13.15	15.40	-	Green12345	5/16"	art.grass 55% PE - 45% PP	2.000	2.885	38
Sirius	GB	LSIR	13.50	15.75	-	Green12345	3/8"	art.grass 70% PE - 30% PP	2.000	2.885	45
<b>STOCK COLLECTION</b>			<b>Rolls 2m &amp; 4m</b>	<b>Cuts 4m</b>							
Iris	GB	LIRI	4.90	7.15	-	200/400	3/8"	art.grass 65% PE - 35% PP	450	1.195	18
Verdino	GB	LVD	7.35	9.60	-	200/400	5/16"	art.grass 100% PE	735	1.480	13
Organic	GB	LORG	8.55	10.80	-	200/400	5/8"	art.grass 50% PE - 50% PP	900	1.645	35
Anica	GB	LANC	10.15	12.40	-	200/400	5/16"	art.grass 55% PE 45% PP	1.200	2.185	30
Wilder	GB	LWIL	10.00	12.25	-	200/400	5/8"	art.grass 60% PE - 40% PP	1.400	2.285	45
Sage	GB	SLAG	11.00	13.25	-	200/400	5/8"	art.grass 65% PE - 35% PP	1.350	2.285	35
Play	GB	LPLY	11.45	13.70	-	200/400	3/16"	art.grass 100% PE	1.150	2.635	13
Daisy	GB	LDAI	11.70	13.95	-	200/400	3/8"	art.grass 65% PE 35% PP	1.750	2.885	38
Expolawn	GB	LCLU	11.90	14.15	-	400	3/8"	art.grass 65% PE - 35% PP	640	1.385	30
Valeria	GB	LVAL	13.15	15.40	-	200/400	5/16"	art.grass 65% PE 35% PP	2.000	2.360	38
Green	GB	LFGR	15.05	17.30	-	200/400	3/16"	art.grass 100% PE	1.650	3.885	13

Change\* : price change since last version



01/11/2022

All prices unless otherwise agreed and confirmed in writing are nett and not subject to any further discounts.  
All prices are in sterling/SQM and subject to alteration without further notice.

Prices are subject to change pending on sales conditions and transportation costs.  
See also our general sales conditions (see [www.lano.com](http://www.lano.com)).

"BACS payment" will routinely be turned around within 4 days.  
Details for payment are at the bottom of each invoice.

All transport organised by Lano is handled under the rules of the latest Incoterms arrangement. Details can be found on the following website: [www.iccwbo.org/incoterms/id3045/index.html](http://www.iccwbo.org/incoterms/id3045/index.html).  
The relevant term will be shown in abbreviated form on our shipping documents.  
Consignees are reminded to state in writing any visual defects to the goods on the carriers' delivery note or Lano's CMR. Details on CMR: [www.unece.org/trans/conventn/cmr\\_e.pdf](http://www.unece.org/trans/conventn/cmr_e.pdf).

Transport surcharge:

- Rugs : + £35 for orders less than £150
- Broadloom: +£35 for cutlength orders less than 2,50 lin M, 4 and 5m wide

All queries/claims must be made in mailing to LANO within 10 working days from the date of LANO's invoice date or dispatch date of goods.  
For mail and fax coordinates: details below.

For detailed information check sampling material and specification sheets.

The 500 cm width may not always be made in all colours and backings stated; when 2 different backings are stated they may not always be made in all colours.

400 & 500 cm wide material is produced from different creels. Even within the same colour number matching is not guaranteed.

Our customers are requested to inform their customers of the inherent properties of products under consideration at the point of sale.

Lano does not take back any supplied cuts, when due to mistake in orders received.

Lano will only take back rolls under following conditions:

- Fully intact and undamaged, in original packaging
- The product is a standard stocking item, and not produced made-to-order based on specific characteristics requested by customer
- Charge of 30% + return transport cost £120/roll
- After written acceptance from the customer on the value to credit and transport cost at charge from customer

Sales desk : contact us :

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